

Case Study



Established in 1917 as Brockton Credit Union, HarborOne Bank has been serving the needs of customers and the communities that we call home for over 100 years. Today, HarborOne has 31 branches in southeastern Massachusetts and Rhode Island and commercial lending offices in Boston and Providence.

9.4%
Increase in website traffic

58.1%
Increase in goal completions

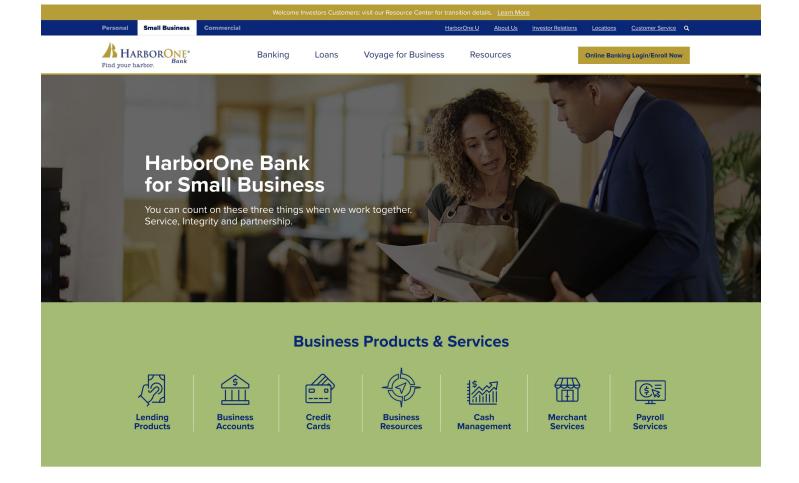
68.3%
Increase in conversion rates



Background

HarborOne was introduced to Wakefly through a mutual partner. They came to Wakefly looking for Kentico expertise as their site needed an improved user experience. The current site was ever-evolving and plans for an increased marketing initiatives were under way.

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Goals & Challenges

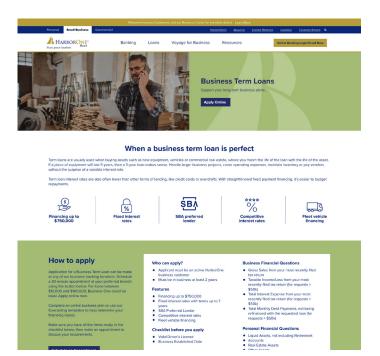
One of the primary goals of the website rebuild was to maintain the existing site design and user experience while refreshing the overall look and feel. Wakefly worked closely with HarborOne Bank to identify areas of improvement and implement necessary changes, while ensuring that the new design was consistent with the bank's existing branding and customer experience.

Solution

One significant change and upgrade to the new website was a re-work to the site navigation. A new journey-based approach was implemented, dividing the main navigation into Personal Banking, Small Business Banking, and Commercial Banking categories. This change aimed to provide an intuitive and effortless user experience, making it easier for customers to find the information they needed based on their specific banking needs.

Updates were made to the layouts of the Small Business home page. A new look at content and calls to action have improved the user experience, offering the small business banking customer additional helpful resources. The location details page template was also re-thought, highlighting many of the important content areas to make it easier for the user to get directions, schedule appointments and generally connect with and understand the service offerings of each branch office.

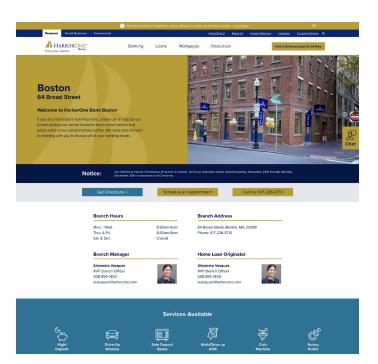
By partnering with Wakefly, HarborOne Bank was able to leverage the latest technology in Kentico Xperience 13 to improve their website's user experience and ensure continued support. The successful rebuild of harborone.com has enabled the bank to better serve its customers



by providing a modern, intuitive online banking experience that they are already familiar with. This has also enhanced the bank's digital presence, reinforcing their commitment to meeting the evolving needs of their customers.

Key features

- · Continued software support
- Improved navigation
- Maintaining a familiar user experience for long time customers



Wakefly

Wakefly is one of the oldest and most experienced Kentico Solution Partners. Wakefly has been a Kentico Gold partner since the inception of the partner program in 2008. Our vast portfolio of highly technical and marketing-focused websites allowed us to achieve Kentico's highest honor, Quality Expert.

Whether you are in the market for a new website or just need help to make updates to an existing Kentico site, we can act as an extension of your team to help you achieve your goals. Wakefly's entire project team has experience working with Kentico, including certified developers and EMS certified marketers, so you can feel confident entrusting us with your site.

Wakefly creates digital experiences that matter. We craft unified, online marketing strategies to help you to reach more prospects and customers. Our methodical, data-driven approach ensures that we engineer the digital solution that's right for you.







Banking

Banking products and services delivered through 14 full-service branches, and a full suite of online, mobile banking.

Flow Solutions | Bank at Work | Deposit Rates | Fee Schedule



Loans

Consumer and commercial lending in eastern Massachusetts and northern Rhode Island as well as mortgage lending throughout New England through HarborOne Mortgage.

QuickDecision | Lines of Credit | Term Loans | SBA Line of Credit or Loan |



Resources

We have the experienced professionals guiding you to mortgages that fit your life with service to match your style. That's the HarborOne Mortgage Experience. And it's taking you HOME.

Customer Service | Branch & ATM Locations | Calculators | FAQ |



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About HarborOneU

One of the country's first centers devoted to financial education, life and career management services and small business assistance.

HarborOne is a pioneer in offering educational opportunities to local residents and businesses. Cited a national model, our innovative MultiCultural Banking Center, now known as HarborOne of "Brockton Campus, helped place thousands of poole on the path to a ringhiter future through the educational opportunities made wailable there. With HarborOne U; we are able to boild upon our experience in helping people expend their familiar last knowledge for use in their daily personal and professional tress.





Small Business Programs Reflecting HarborOne's focus on helping small business grow and prosper, our programs are geared specifically to meet



Financial Education
Programs
We believe that you're never too young to learn how to plan for your financial future.
The most critical work we do is teaching





Checking Account Rates Savings Account Rates Money Market Account Rates CD & IRA Account Rates

Checking Account Rates

	Minimum Opening Deposit	Minimum Balance To Earn APY	Interest Rate	Annual Percentage Yield (APY)*
Advantage Gold	\$10.00	\$100	0.05%	0.05%
i-Checking ¹	\$10.00	\$0.01-\$19,999.99	0.30%	0.30%
i-Checking ²	\$10.00	\$20,000 or more	0.05%	0.30%-0.05%
i-Checking ³ If eligibility requirements are not met, entire balance earns:	\$10.00	\$0.01	0.05%	0.05%