TYPICAL USER BASE S&OP

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Operations Planner / Analyst

- Review and validate demand & supply plan outputs
- Review and validate rough-cut capacity plan
- Provide feedback on long-term gaps to finance organization
- Create project requests and submit them to management



Operations Management

- Review and approve project requests
- Collaborate with sales and finance management on finalized operations plan



Finance Analyst

- Provide financial inputs to be incorporated into operations plan
- Collaborate with operations on financial inputs to operations plan
- Review and submit project requests

TYPICAL USER BASE S&OP

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Finance Management

• Review and approve financial inputs to be incorporated into operations plan

• Collaborate with operations and sales management on final operations plan

• Review and approve project requests



Sales Management

• Provide sales inputs to be incorporated into operations plan

• Collaborate with operations and finance management on final operations plan



Executive Leadership

• Make final decisions in Management Business Review meeting