

Financial Planning Analyst

About us

Downing is a fast growing, entrepreneurial investment manager based in the City of London. Our passion is finding and funding great entrepreneurs, helping them grow their businesses in the real economy. Our ability to adapt and innovate to create investment products for our customers is key to our growth and success.

Downing has been raising money for, and investing in, UK businesses for over 30 years. We recently reached £1 billion funds under management, driven by an experienced team which now numbers around 140 staff. We raise around £200 million a year, with the support of 35,000 retail investors who trust us to invest on their behalf.

We invest across a range of sectors and products, and continue to develop our offering to ensure we are at the forefront of the industry. These sectors include renewable energy, healthcare, property, venture and development capital.

Downing has developed into a large and prosperous company with a fast-moving meritocratic and entrepreneurial culture. Our core values of flexibility, transparency and integrity are vital to everything we do – from the business we invest into the people we hire.

Roles and responsibilities

We are looking for a FP&A Analyst, a newly created role, to join Downing's growing and lively finance team. The role will report directly into the CFO and will be responsible for modelling and forecasting the financial outlook of the firm. The role sits within the wider central finance team.

- Responsible for the developing and maintaining our core financial forecasting model for Downing, ensuring we have a robust and accurate centralised financial model to forecast our fund management business, based in excel. The model includes actual results as well as a forward looking 3-5yr financial outlook for our p&ls, balance sheet and cashflows.
- The role will play a key part in our annual budgeting and regular reforecasting processes, both from the bottom up, working with dept heads with their budget and reforecasting



requirements and assumptions as well as ensuring the resulting budget and reforecasting output is aligned to our top down higher level strategic corporate objectives.

- A key part of the new role will involve liaising across the whole business to ensure all modelling assumptions and key inputs are understood and owned by the wider business
- The role will also deliver key financial insights around individual product p&ls, margins, breakeven points and other adhoc analysis, becoming a key input into the firm's future commercial decision making.
- Particularly, the role will involve proactive business partnering for the firm's revenues and direct costs. Working with the investment teams to ensure we are accurately forecasting all our revenue streams, and also completing the revenue circle, by ensuring the revenues which we expect to be generating are all being similarly invoiced by the wider finance team.
- The role will also be involved in the implementation of internal p&l structures, internal recharging of costs processes, implementing simple, straight forward and easily applied solutions.
- You will be proficient at using finance systems, ensuring our 'actuals' financial data is being collected by the wider finance team in a data structure suitable for direct upload into the core financial model.
- The role will work closely with the CFO and will sit within the wider finance team, from whom the role will work closely on management accounts and 'actuals' and other key data points.

Key skills and experience

- The ideal candidate should preferably have previous experience of working within financial services sector, will be a 2+ years PQE qualified accountant (ACA, ACCA, CIMA or equivalent), and will also have previous experience of excel based financial modelling.
- Excellent excel, analytical and data handling skills.
- Highly numerically minded with excellent attention to detail.
- Someone who is naturally commercially inquisitive and will enjoy questioning and challenging our assumptions to ensure we maintain a robust financial outlook
- Someone who has clear and concise written and verbal communication skills, with the ability to quickly build effective and trusting relationships both within their team and across the wider business.
- Someone who embraces finance systems and processes. Someone who enjoys exploring how we can put our systems to better use for all repeatable tasks.



- Excellent attention to detail and a high level of professionalism.
- Enjoys suggesting and driving change and improvements whilst supporting a growing and energetic business whose needs are constantly evolving.

Personal profile

- **Team player** have fun! We do our best to cultivate an open, honest, hard-working but fun culture at Downing.
- **Eloquent** you can explain complex things in simple, relevant terms and in good plain English.
- **Customer oriented** you are helpful, friendly and professional whilst working diligently. Nothing is too much trouble.
- Passionate about what you do you are always happy to roll up your sleeves.
- Assertive and focus on execution you make things happen.
- **Creative** you think outside the box. Everything can be improved and we want someone who is confident putting forward new ideas.

Pay/benefits

For the successful candidate, we will put together an attractive reward package that will include:

- Competitive salary dependent on experience and qualifications
- Discretionary bonus
- Pension scheme
- Health insurance
- Life assurance
- Income Protection
- Critical illness protection
- Death in service
- Additional social perks





Additional details

- Reports to the CFO
- Full-time working, based in Central London office location
- All candidates must be eligible to work in the UK or have a working visa

To apply: please send us your CV and portfolio to demonstrate your experience to <u>recruitment@downing.co.uk</u>. <u>Please include your salary expectations and notice period</u>.

We endeavour to reply to all individual applicants and will provide feedback for any candidates that reach the interview stage.

Please note, we are committed to sourcing candidates directly and as such <u>we do not accept</u> <u>speculative CVs from agencies.</u>

