MI Downing Monthly Income Fund

July 2018



Market commentary

In June 2018, the Fund was down 1.18%, underperforming the MSCI UK All Cap Total Return Index, which was down 0.15%. Key contributors were Warpaint London (up 13.10%) and Maintel Holdings (up 8.55%). Key detractors included XL Media (down 36.11%) and Photo-Me International (down 7.10%).

Warpaint London, a specialist supplier of colour cosmetics, reported that the company continues to trade in line with expectations and the outlook for the rest of the year remains encouraging. Retra Holdings, acquired by the group in November 2017, has integrated well and is delivering the expected synergies both operationally and from a sales perspective. The Christmas order book for both the W7 and Retra brands is already ahead of last year.

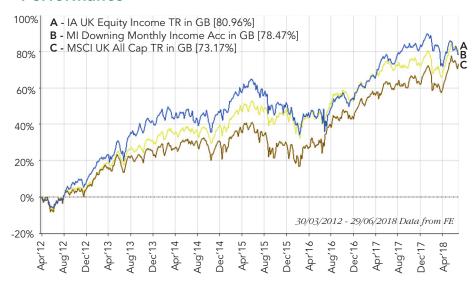
Maintel, a provider of managed communications, announced a strategic partnership with Atos and the acquisition of certain customer contracts with a total net consideration of £5.1 million. This acquisition is expected to be accretive in the first full year of ownership.

XL Media, a provider of digital performance marketing, issued a trading update reporting that the group had seen some impact from regulatory changes. This included the closure of the Australian market and uncertainty over the regulatory status in some European markets. The Board now expects lower revenues of circa \$130 million, with marginally lower adjusted EBITDA compared to the previous year. More positively, the recently acquired personal assets continue to perform well and revenues are expected to grow during 2018.

Photo-Me International, the instant-service equipment group, announced that the group expects to achieve turnover growth of approximately 6% versus the prior year. The photo identification business continued to perform well except in Japan, which has remained a difficult market due to oversupply. More positively, the laundry business saw revenue increase by 49% to £32.3 million. The Board now believes that profit before tax will be at least £44 million. Underlying profit before tax (excluding one-off items) for the next financial year is likely to be at a similar level to that of 2018.

All performance figures for securities include net reinvested income where applicable. Source: Factset.

Performance

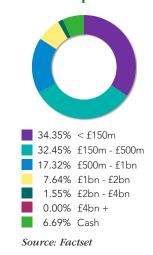


	Cumulative performance				
	6m	1y	3у	5у	
MI Downing Monthly Income Acc	-4.78%	2.59%	13.84%	43.92%	
IA UK Equity Income TR index	1.71%	6.04%	24.24%	52.08%	
MSCI UK All Cap TR index	1.70%	9.19%	31.46%	51.31%	
Quartile ranking	4th	4th	4th	4th	

	Discrete performance				
	2017	2016	2015	2014	2013
MI Downing Monthly Income Acc	16.98%	7.65%	0.84%	1.74%	30.26%
IA UK Equity Income TR index	11.32%	8.84%	6.20%	3.16%	25.20%
MSCI UK All Cap TR index	13.09%	17.29%	0.13%	0.44%	20.62%
Quartile ranking	1st	3rd	4th	3rd	1st

Past performance is not a reliable indicator of future results.

Market Cap Breakdown



Top 10 Holdings

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	% of Fund			
Ramsdens Holdings	4.85			
Lok'nStore Group	4.70			
Duke Royalty	4.53			
Maintel Holdings	4.02			
Warpaint London	3.88			
Photo-Me International	3.77			
Morses Club	3.66			
Sabre Insurance Group	3.58			
Premier Asset Management	3.23			
Urban Exposure	3.14			
Total	39.36			

Source: Maitland Institutional Services

Key Facts

Fund objective

To achieve a high level of income, together with long-term capital growth

Launch date

14 June 2010

Conversion date

1 April 2012¹

IMA sector

UK Equity Income

Currency

UK Sterling

Types of shares

Income & Accumulation

Fund size

(Income & Accumulation shares combined) £49.6m

Yield

5.0%

Income paid

Monthly

Number of holdings

Prices as at 29 June 2018

Accumulation shares: 205.22p Income shares: 138.95p

Charges

Initial charge 0% 0.75% Annual management charge Ongoing charges $1.00\%^{3}$ charged to capital

Minimum investment

£1,000 Lump sum Subsequently £500 Monthly savings £100

SEDOL and ISIN numbers

Accumulation shares:

SEDOL B61JRG2 ISIN GB00B61JRG28

Income shares:

SEDOL B625QM8 ISIN GB00B625QM82

ACD

Maitland act as ACD and manage the administration for the Fund

Contact details:

Maitland Institutional Services Ltd Springfield Lodge, Colchester Road Chelmsford, Essex CM2 5PW

www.maitlandgroup.com

Dealing: 034 5305 4215

Investment Manager

Downing LLP was appointed Investment Manager to the Fund on 1 June 2015. Following the change of ACD, the Fund name was changed to MI Downing Monthly Income Fund from 31 March 2017.

Platforms and wraps

AJ Bell Hargreaves Lansdown All Funds James Hay

Ascentric Old Mutual Wealth

Aviva Novia Cofunds Nucleus Elevate Standard life Fidelity (Inst) Transact Fidelity (FFN)

¹The conversion date refers to the date the investment objective and policy were changed. ²The historic yield reflects distributions declared over the previous 12 months net of tax as a percentage of the share price, as at the first business day of the current month. The yield will vary and investors may be subject to tax on their distributions. Fund charges and expenses are charged to capital, effectively increasing the distribution(s) for the year by the amount of the charges and constraining capital performance by the same amount. ³Ongoing charges are based on expenses, including annual management charge. This figure may vary. It excludes portfolio transaction costs. The ongoing charges figure based on the last year's expenses as at 30 September 2017 is 1.13%, however, it is currently capped at 1.00%.

Fund Manager - James Lynch

James draws on experience gained in managing an established micro-cap fund as well as time spent as a private equity and venture capital investor.



Investment committee

Stephen Whittaker: Fund Founder & Consultant

John Bearman: Independent Chairman Peter Ashworth: Independent Member Judith MacKenzie: Non-Independent Member

Sector Breakdown



2.06% Banks

6.75% Cash

5.96% Construction and building materials

2.60% Electricity 3.75% Electronics and electrical

equipment Food producers and

0.08% processors

8.00% General retailers

2.42% Information technology

6.55% Insurance

12.69% Investment companies

3.46% Loans

4.91% Media and photography

1.33% Mining

Personal care and other 3.88% household products

8.20% Real estate

11.34% Speciality and other finance

2.92% Support services

9.13% Telecommunications services

3.97% Transport

Source: Maitland Institutional Services

Income Distribution

Period to	Income
31/07/2017	0.4213p
31/08/2017	0.5326p
30/09/2017	0.5511p
31/10/2017	0.6013p
30/11/2017	0.4701p
29/12/2017	0.7413p
31/01/2018	0.4053p
28/02/2018	0.7383p
29/03/2018	0.8777p
30/04/2018	0.4577p
31/05/2018	0.4513p
29/06/2018	0.6253p

Source: Maitland Institutional Services and Downing LLP

Statistics correct as at 29/06/2018. Performance figures source: FE. Fund performance is based on accumulation shares, indices include net reinvested income. Trustnet one-crown rating for the three year performance to 31/01/18, source Trustnet/F.E. Performance figures are for the period from when the investment objective and policy were changed on 1 April 2012, so that the fund was primarily invested in equities. Past performance is not a guide to future returns. The value of the fund and the income from it may go down as well as up, so you may not get back the amount you invested. The tax treatment of the Fund may change and such changes cannot be foreseen.

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