

# MI Downing UK Micro-Cap Growth Fund

#### January 2020

### About the Fund

MI Downing UK Micro-Cap Growth Fund ("the Fund") aims to invest in a concentrated portfolio of between 25-30 UK companies within the Numis Smaller Companies Indices - typically those with market capitalisations between £20 million and £150 million.

The Fund seeks to generate capital growth, whilst retaining a strong focus on capital preservation. The Fund aims to outperform returns from other UK small-cap equity funds by selecting investments that the Manager believes are undervalued by the market.

# Why Downing Micro-Cap?

- Experienced and qualified team headed by Judith MacKenzie.
- Private equity approach to micro-cap companies, drawing on Downing's private equity and venture capital heritage.
- Investment Committee oversight provides access to many years of investment experience.
- Value strategy with rigorous bottom up approach.
- Exhaustive diligence process that can take up to 18 months.
- Concentrated portfolio of typically 25 to 30 investments which we believe provides diversification.
- Access to strategic investments.
- Seeks to invest in profitable businesses with strong management teams and a sustainable competitive advantage.

#### Portfolio commentary

In December, the Fund was up 2.41%, underperforming the benchmark, which was up 7.27%. Positive contributors included CentralNic Group (up 50.00%) and Volex (up 19.38%). Detractors included Norman Broadbent (down 12.12%) and SysGroup (down 6.94%).

CentralNic Group announced the completion of the acquisition of Team Internet, a web service provider. The board believes that the acquisition is a natural extension of CentralNic's domain sales business and a major step in adding domain related web services to its service offering. The web-based recurring revenue business will be significantly earnings enhancing for the financial year ending 31 December 2020.

Volex made no significant news announcements during December. The group issued strong results in November and we believe the market is really waking up to the story now. The group is now in acquisitive growth mode and is cash generative, generating healthy profits across its two business divisions. We think that the group remains undervalued and is now enjoying a rerating. The chairman and CFO exercised share options in the period, which gives confidence in the company's ability to drive shareholder value.

Norman Broadbent announced that it has entered into a partnership with UN Women UK, the UK arm of the UN agency for gender equality. It is widely recognised that organisations with a more inclusive and diverse working environment are not only doing the right thing but are also more successful. Disappointingly, the share price dropped by just over 5% following the announcement.

SysGroup made no significant announcements although the share price dipped in mid-December. The group had previously stated that revenue was affected by "macroeconomic uncertainty", which weakened the income derived from product reselling. We think that improved sentiment and certainty for markets will support the share price in future.

## Cumulative performance under Downing management

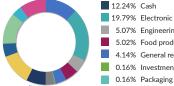


The graph shows the cumulative performance under Downing management (since Feb 2011)

Cumulative	performanc	e - Class E	Shares (%)				
	1m	3m	6m	YTD	1y	Зу	5y
Fund	2.41	4.39	-3.49	-8.54	-8.54	-14.11	3.53
Index	7.27	12.57	11.27	22.16	22.16	25.31	52.40
Discrete per	formance -	Class B Sh	ares (%)				
	31/12	/2018 3	31/12/2017	31/12/2016	31/1	2/2015	31/12/2014
	31/12	/2019	31/12/2018	31/12/2017	31/1	2/2016	31/12/2015
Fund	-8.5	54	-15.27	10.83	9.	.93	9.65
Index	22.	16	-15.84	21.89	12	.01	8.58

Index: Numis Smaller Companies Index Plus AIM Excluding Investment Trusts. Source of all Fund data is Maitland Institutional Services Limited (Maitland), source of all index data is Numis Securities Limited. The Index does not reflect fees, brokerage commissions, taxes or other expenses of investing. Investors cannot invest directly in an index. Downing LLP is responsible for Fund performance from 4 February 2011, the effective date of the investment management mandate. Please note that past performance is not a reliable indicator of future results.

# Portfolio by sector



- 19.79% Electronic & electrical equipment 7.31% Real estate 5.07% Engineering & machinery 5.02% Food producers & processors 4.14% General retailers 0.16% Investment companies
- 3.97% Telecom services 9.93% Transport

Source of sector data: Maitland as at 31 December 2019

# Top 5 portfolio holdings

	% of Fund		
Norman Broadbent Plc	6.98*		
CentralNic Group Plc	5.60		
Volex Plc	5.44		
Universe Group Plc	5.15		
DX Group Plc	5.12		

Source: Maitland as at 31 December 2019 \*Holding includes a 6.63% equity and 0.35% debt split

# Lead Fund Manager: Judith MacKenzie

Judith is a Partner at Downing, having joined in 2009. Previously, she was a Partner at Acuity Capital, managing AIMquoted VCT & IHT investments and the CF Acuity RAM Fund.

Prior to this, Judith spent seven years as a senior investment manager with Aberdeen Asset Management Growth Capital, as co-Manager of the five Aberdeen VCTs, investing in both public and private companies.

She has held various non-executive and advisory roles in Scottish Government and private companies.



Trustnet/F.E (for the three-year period to 31/07/2019)

Key facts as at 31 December 2019

3.46% Personal care & household products

11.99% Software & computer services

4.96% Speciality & other finance

11.80% Support services

#### Structure

London listed Open Ended Investment Company (OEIC), established as a "UCITS scheme".

Incorporation date & date of transfer to Downing and change of ACD September 2008 / February 2011

Fund size (B and C Share Class combined) £11.7m

Share price Class B 169.44p Class C 108.39p

Number of company holdings 27

(Not including two holdings which have been written down to zero.)

Dividends Accumulation only

Liauidity Daily pricing and daily dealing

ISIN codes: **B** Accumulation GB00B2403R79 C Accumulation GB00B7SB5C00

# Contact details

#### Manager

Downing LLP, St Magnus House, 3 Lower Thames Street. London EC3R 6HD Tel: 020 7416 7780

Authorised Corporate Director Maitland Institutional Services Ltd Hamilton Centre, Rodney Way, Chelmsford, Essex, CM1 3BY Dealing: 034 5305 4215

www.maitlandgroup.com

# Portfolio by company size



54.80% £0m - £50m 29.25% £50m - £100m 4.75% £100m - £150m 5.60% £150m - £200m 5 60% £200m+

Source of market cap data: Factset as at 31 December 2019

Minimum initial investment B Accumulation - £1,000 C Accumulation - £1,000

B Share and C Share class monthly savings plan available. Monthly contributions of £100 can be made via standing order on the first business day of each month.

Fund charges Initial charges B & C Accumulation: 5.00%

Ongoing charges **B** Accumulation: 1.63% C Accumulation: 1.38%

Ongoing charges are based on the last year's expenses, including the annual management charge. Figures are as at 31 July 2019. These figures may vary. They exclude portfolio transaction costs.

Management charge B Accumulation = 1.00% per annum C Accumulation = 0.75% per annum

## How to apply

Tel: 020 7630 3319

Visit www.downing.co.uk to access the **Application Form** 

# Platforms hosting the Fund

A J Bell Aegon Ascentric Aviva Hargreaves Lansdown Novia Global

Novia Financial Nucleus Financial Raymond James **SEI** Investments Standard Life Transact

Risk warning: your capital is at risk. Investments and the income derived from them can fall as well as rise and investors may not get back the full amount invested. Investments in smaller companies will normally involve greater risk or volatility than investments in larger, more established companies. Performance figures above are taken from daily valuations provided by Maitland Institutional Services Limited. Downing LLP is responsible for Fund performance from 4 February 2011, the effective date of the investment mandate. Return is the total return (value of the investments plus cash including income after all expenses and charges), ignoring taxation. Please note that past performance is not a guide to future performance.

#### Important notice

14 January 2020



Downing LLP, St Magnus House, 3 Lower Thames Street, London EC3R 6HD

020 7416 7780 / www.downing.co.uk

This document is intended for retail investors and their advisers and has been approved and issued as a financial promotion under the Financial Services and Markets Act 2000 by Downing LLP ("Downing"). This document is for information only and does not form part of a direct offer or invitation to purchase, subscribe for or dispose of securities and no reliance should be placed on it. Opinions expressed in this document represent the views of the Fund Manager at the time of publication, are subject to change, and should not be interpreted as investment advice. You should only invest based on the information contained in the relevant product literature available from Downing. Downing does not offer investment or tax advice or make recommendations regarding investments. Please see the relevant product literature for details of charges; your attention is drawn to the risk factors contained therein. Downing is authorised and regulated by the Financial Conduct Authority (Firm Reference No. 545025). Registered in England No. OC341575. Registered Office: St Magnus House, 3 Lower Thames Street, London EC3R 6HD.