ELANCO US INC DOMESTIC INBOUND SHIPMENTS GUIDE

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Introduction

Elanco strives to build and maintain relationships with suppliers who provide quality materials and ontime services. Communication and continuous improvement is the key to building long-term, successful partnerships.

Key Requirements

This guide is to be used when Elanco will bear the cost of freight. In such cases, the commercial term (INCOTERM) should be FCA Shipping Point. This trade term is equivalent to FOB Origin, Freight Collect (UCC). Elanco is self-insured and will not pay for additional insurance. Hazardous Material must ship in accordance with the United States Code of Federal Regulations, Title 49, Part 173, Section 173.1.

Inbound Transportation Services

1. Parcel Shipments

UNITED PARCEL SERVICE (UPS) is the preferred carrier for US domestic PARCEL shipments.

A. When to use UPS:

- I. Air and ground shipments with total weight of 150 lbs or less.
- III. Hazardous material shipments with parcel weight of 60 lbs or less.

B. How to ship UPS:

Use the shipper account number designated to the Elanco area / department. Please reach out to the Elanco department admin if you do not know the account number. Please ensure to include your respective cost center information in the reference field of the UPS shipping document.

2. Large Shipments

Elanco Logistics will handle all shipments that do not meet the parcel requirements.

Please have your Elanco contact complete this <u>online form</u>. This is accessible to Elanco employees only by entering their email address and will be responded to within 3 business days.