## INDIA KEY PARTNERS

Tourism WA works with many travel distributors such as airlines, wholesalers, retail travel chains, inbound tour operators and online tourism agents who can sell a wide range of Western Australian tourism products to generate bookings.

## KEY DISTRIBUTION PARTNERS (KDPs)

Makemytrip.com SOTC

Thomas Cook India Ltd

Pickyourtrail.com

Ease My Trip

TravClan

Kesari Tours

Cleartrip.com

Travel Boutique Online

Veena World

Windmill Holidays

Panache World

**Encompass Experiences** 

Travel Arena

Pathfinder Holidays

Quantum Travels

Altair Services Tours & Travel

N Chirag

Sunday Pure Holidays

Ways2Wander

All Four Season Travels

Voyageur Lifestyle

Varun Worldwide Vacations

## INBOUND TOUR OPERATOR (ITOs)

In India these are also known as Destination Management Companies (DMCs)

Aussie Perth Tours
AOT Inbound
Xplore Australia
Australian Tours Management
Australia & Worldwide Travel
Australia And Beyond Holidays
K2K Inbound
Pacific Vacations
Travel Maestro Inbound
Turtle Down Under
ANZ Global Travel
Smart Travels
TBO

## ONLINE TRAVEL AGENTS (OTAs)

Agoda.com
Booking.com
Cleartrip
Expedia
Holiday IQ
Makemytrip.com
Trivago.com
Wego
Yata.com
EaseMyTrip.com
Pickyourtrail.com



