



#### **SOLUTION**

Simulated Case Studies

#### **YOUR VALUE:**

Get data on each participant's leadership competencies that are most predictive for driving organizational growth and profit.

#### **VALUE TO LEADERS:**

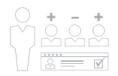
Future leaders get a glimpse of role expectations and early insights for development plans and next steps.

### WITH SIMULATED CASE STUDIES YOU CAN:



### Reduce Selection Bias

Get more objective data on the best candidates to select, recruit or promote into roles, projects, or new businesses. Plus, you'll know how to help them develop.



# Spot the Right Potential Sooner

Gain insights about your talent with data on "Money Skills" or competencies predictive for driving business growth and profit.



# Engage & Retain Leaders

Participants gain deeper insights about their capability, what they need to do to develop their business management effectiveness, and their future at your company.



# Improve Bench Strength

Strengthen your pipeline of future business leaders needed to fuel and support your business priorities and growth.



# DDI

### **SOLUTION AT A GLANCE**

#### **Simulated Case Studies**

Participants analyze a business case, evaluate potential business decisions, and present their best-value determinations to key stakeholders.

#### **Target Audience and Application**

Assessment of first-level leaders, young talent, and/or high potential leaders to:-

- select and/or recruit candidates for roles, teams, or business units earmarked for driving business expansion and growth.
- diagnose development needs of young future business leaders

#### **Customized to Your Business Context**

We adapt our model to fit both your unique business and the specific needs of the role.



#### **HOW IT WORKS**

# Case Design Tailored to Context

Design of business case appropriate to your unique business context and specific needs of the role.

## Engage Simulation

Participants are given 50 minutes to read the Business Case and prepare for meeting with key stakeholders. They are then given another 20 minutes to present their recommendations inclusive of Q&A.

### Individual Feedback

30-minute feedback session with a DDI consultant to interpret results and discuss development plans with their manager. If personality also assessed, feedback is 45 minutes.

### HR / Leader Debrief

An optional 30-minute virtual session with DDI consultant with HR or the participant's leader to review key themes and plan development.

#### **Money Skills**

The business and leadership skills that drive organizational growth and profit typically measured in Simulated Case Studies are:

- Entrepreneurship
- Business Acumen / Savvy
- · Driving Execution
- · Decision Making
- · Leading Change

#### Ready to learn more?

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