



# The Local Government Purchasing Cooperative

For the Period 04/01/2023 to 03/31/2024

Final Catalog Award Report for Radio Communication and Video Recording Products and Services 696-23

## 1. Discount (%) Off Catalog /Pricelist for **Radio Communication Products**

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Bearcom	3M Peltor pricelist	10%	Yes
Aerowave Technologies	Aerowave Technologies Radio pricelist	15%	Yes
Bearcom	American International pricelist	10%	Yes
Bearcom	Atlantic Signal pricelist	5%	Yes
Central Technologies, Inc.	Avigilon pricelist	5%	Yes
Bearcom	Bearcom pricelist	15%	Yes
Omega Broadcast and Cinema	Behringer pricelist	10%	No
Omega Broadcast and Cinema	BirdDog pricelist	10%	No
Industrial Communications	BK/Relm pricelist	31%	No
Omega Broadcast and Cinema	Blackmagicdesign pricelist	10%	No
Continental Wireless, Inc.	Bosch pricelist	20%	Yes
Central Technologies, Inc.	Centegix	5%	No
Omega Broadcast and Cinema	Chauvet pricelist	10%	No
CoachComm, LLC	CoachComm pricelist	0%	Yes
Omega Broadcast and Cinema	Contour pricelist	10%	No
Dailey and Wells Communications,	Dailey & Wells pricelist	51%	Yes
Continental Wireless, Inc.	David Clark pricelist	20%	Yes
Bearcom	David Clark pricelist	10%	No
American Communications	EF Johnson pricelist	25%	Yes
Continental Wireless, Inc.	EF Johnson pricelist	20%	Yes
Stolz Telecom	EF Johnson pricelist	20%	Yes
Bearcom	EMR Corporation pricelist	13%	Yes
Omega Broadcast and Cinema	Epson pricelist	10%	No
Stolz Telecom	ES Chat pricelist	10%	Yes
Bearcom	Firecom pricelist	13%	Yes



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Omega Broadcast and Cinema	Hollyland pricelist	10%	Yes
Breakthrough Communications	Hytera pricelist	20%	Yes
Continental Wireless, Inc.	Hytera pricelist	20%	No
Industrial Communications	ICOM pricelist	25%	No
Continental Wireless, Inc.	ICOM pricelist	20%	No
Discount Two-Way Radio Corporati	ICOM pricelist (20%-35%)	20%	Yes
Bearcom	ICOM Radios pricelist	25%	Yes
Bearcom	Impact pricelist	15%	Yes
Bearcom	JPS Interoperability Solutions pricelist	10%	Yes
Industrial Communications	JPS/Raytheon pricelist	10%	No
Stolz Telecom	Kenwood pricelist	30%	Yes
American Communications	Kenwood pricelist	25%	Yes
South Plains Communications	Kenwood pricelist	25%	Yes
The Cambridge Group	Kenwood pricelist	25%	No
Breakthrough Communications	Kenwood pricelist	20%	No
Continental Wireless, Inc.	Kenwood pricelist	20%	No
Bearcom	Kenwood pricelist (15% - 25%)	15%	No
Lan Communications	Kenwood Radio pricelist	20%	No
Dailey and Wells Communications,	L3Harris Technology	30%	Yes
Link America, LLC	Link America BuyBoard Catalog	12%	Yes
Industrial Communications	Maxon pricelist	25%	No
3-C Technology, LLC	Midland pricelist	5%	No
South Texas Communications, Inc.	Motorola pricelist	30%	Yes
RTC, Inc.	Motorola pricelist	25%	Yes
South Plains Communications	Motorola pricelist	25%	Yes
Continental Wireless, Inc.	Motorola pricelist	20%	No



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## 1. Discount (%) Off Catalog /Pricelist for **Radio Communication Products**

Industrial Communications	Motorola pricelist (15%-35%)	15%	No
Bearcom	Motorola pricelist (18%-25%)	18%	No
Mobile Communications America	Motorola Radio pricelist	21%	Yes
Omega Broadcast and Cinema	NewTek pricelist	10%	No
Bearcom	Otto pricelist	15%	Yes
Bearcom	Panorama pricelist	15%	Yes
Bearcom	Power Products pricelist	15%	Yes
Bearcom	Pryme pricelist	15%	Yes
Stolz Telecom	Pyramid pricelist	20%	Yes
Pyrotex Systems	Radio Solutions pricelist	10%	Yes
Discount Two-Way Radio Corporati	RCA Comm-Radios & Accessories pricelist	35%	Yes
Industrial Communications	Ritron pricelist	15%	No
Omega Broadcast and Cinema	Roland pricelist	10%	No
Lonestar Municipal Equipment, LLC	Setcom pricelist	5%	Yes
Bearcom	Sonetics pricelist	12.5%	Yes
Lonestar Municipal Equipment, LLC	Sonetics pricelist	5%	No
Bearcom	Sti-Co pricelist	10%	Yes
Pursuit Safety, Inc.	Sti-Co pricelist	5%	Yes
Stolz Telecom	Tait Communications pricelist	26%	Yes
Industrial Communications	Tait Communications pricelist	10%	No
Tri-County Communications, LTD.	TCC CATALOG	10%	No
Omega Broadcast and Cinema	Teradek pricelist	10%	No
Bearcom	Tessco	15%	Yes
Breakthrough Communications	VectiQ pricelist	20%	Yes
E.F. Johnson Company	Viking Radio Catalog	20%	No
Central Technologies, Inc.	Vocera pricelist	5%	No



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1. Discount (%) Off Catalog /Pricelist for <b>Radio Communication Products</b>			
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Bearcom	Whelen pricelist	13%	Yes
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## 2. Discount (%) off catalog/pricelist for **Radio Communication Networks**

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Aerowave Technologies	Aerowave Technologies Radio pricelist	15%	Yes
Central Technologies, Inc.	Avigilon pricelist	5%	Yes
Continental Wireless, Inc.	Bosch pricelist	20%	Yes
Central Technologies, Inc.	Centegix pricelist	5%	No
CoachComm, LLC	CoachComm pricelist	0%	Yes
Dailey and Wells Communications,	Dailey & Wells pricelist	25%	Yes
Continental Wireless, Inc.	David Clark pricelist	20%	Yes
American Communications	EF Johnson pricelist	25%	Yes
Stolz Telecom	EF Johnson pricelist	20%	Yes
Continental Wireless, Inc.	EF Johnson pricelist	20%	Yes
Texas Highway Products, LTD	Encom pricelist	3%	Yes
Stolz Telecom	ES Chat pricelist	10%	Yes
Breakthrough Communications	Hytera pricelist	20%	Yes
Continental Wireless, Inc.	Hytera pricelist	20%	No
Industrial Communications	ICOM pricelist	25%	No
Bearcom	ICOM pricelist	25%	Yes
Continental Wireless, Inc.	ICOM pricelist	20%	No
Bearcom	JPS Interoperability Solutions pricelist	10%	Yes
Stolz Telecom	Kenwood pricelist	30%	Yes
American Communications	Kenwood pricelist	25%	Yes
The Cambridge Group	Kenwood pricelist	25%	Yes
Bearcom	Kenwood pricelist	25%	Yes
Breakthrough Communications	Kenwood pricelist	20%	No
Continental Wireless, Inc.	Kenwood pricelist	20%	No
Dailey and Wells Communications,	L3Harris Technologies pricelist	10%	Yes



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## 2. Discount (%) off catalog/pricelist for **Radio Communication Networks**

Link America, LLC	Link America BuyBoard Catalog	5%	Yes
South Plains Communications	Mindshare pricelist	20%	Yes
RTC, Inc.	Motorola Networks pricelist (0%-15%)	0%	No
Bearcom	Motorola pricelist	25%	Yes
South Plains Communications	Motorola pricelist	25%	Yes
Industrial Communications	Motorola pricelist	20%	No
Continental Wireless, Inc.	Motorola pricelist	20%	No
South Texas Communications, Inc.	Motorola pricelist	10%	No
Stolz Telecom	Omnitronics pricelist	10%	Yes
Pyrotex Systems	Radio Solutions pricelist	10%	Yes
Stolz Telecom	Tait Communications pricelist	26%	Yes
Tri-County Communications, LTD.	TCC CATALOG	10%	No
Central Technologies, Inc.	Vocera pricelist	5%	No
Stolz Telecom	Zetron pricelist	10%	Yes



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## 3. Discount (%) off catalog/pricelist for Radio **Communication Infrastructure Systems**

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Aerowave Technologies	Aerowave Technologies Radio pricelist	15%	Yes
E.F. Johnson Company	ATLAS Catalog	20%	No
Central Technologies, Inc.	Avigilon pricelist	5%	No
Bearcom	Bearcom pricelist	5%	Yes
Continental Wireless, Inc.	Bosch pricelist	20%	Yes
Central Technologies, Inc.	Centegix pricelist	5%	No
CoachComm, LLC	CoachComm pricelist	0%	Yes
Continental Wireless, Inc.	David Clark pricelist	20%	Yes
Bearcom	Eaton pricelist	10%	No
American Communications	EF Johnson pricelist	25%	Yes
Continental Wireless, Inc.	EF Johnson pricelist	20%	Yes
Stolz Telecom	EF Johnson pricelist	20%	Yes
Texas Highway Products, LTD	Encom pricelist	3%	Yes
Stolz Telecom	ES Chat pricelist	10%	Yes
Stolz Telecom	Eventide pricelist	10%	Yes
Breakthrough Communications	Hytera pricelist	20%	Yes
Continental Wireless, Inc.	Hytera pricelist	20%	No
Industrial Communications	ICOM pricelist	25%	No
Continental Wireless, Inc.	ICOM pricelist	20%	Yes
Bearcom	ICOM pricelist	15%	No
Lan Communications	JPS Interoperability pricelist	5%	Yes
E.F. Johnson Company	Kairos Catalog	20%	Yes
Lan Communications	Kenwood pricelist	20%	No
Stolz Telecom	Kenwood pricelist	30%	Yes
American Communications	Kenwood pricelist	25%	Yes



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## 3. Discount (%) off catalog/pricelist for Radio **Communication Infrastructure Systems**

Bearcom	Kenwood pricelist	25%	Yes
South Plains Communications	Kenwood pricelist	25%	Yes
The Cambridge Group	Kenwood pricelist	25%	Yes
Breakthrough Communications	Kenwood pricelist	20%	No
Continental Wireless, Inc.	Kenwood pricelist	20%	No
Dailey and Wells Communications,	L3Harris Technology pricelist	20%	Yes
Link America, LLC	Link America BuyBoard Catalog	12%	Yes
South Plains Communications	Mindshare pricelist	20%	Yes
South Texas Communications, Inc.	Motorola pricelist	30%	Yes
South Plains Communications	Motorola pricelist	25%	Yes
Mobile Communications America	Motorola pricelist	21%	Yes
Bearcom	Motorola pricelist	20%	Yes
Continental Wireless, Inc.	Motorola pricelist	20%	No
Industrial Communications	Motorola pricelist	20%	No
RTC, Inc.	Motorola pricelist	20%	No
E.F. Johnson Company	NexEdge Catalog	20%	No
Stolz Telecom	Omnitronics pricelist	10%	Yes
Lan Communications	Pyramid Communications pricelist	15%	Yes
Pyrotex Systems	Radio Solutions pricelist	10%	Yes
SpeakeZ Communications, LLC	SpeakeZ pricelist	12%	Yes
Stolz Telecom	Tait Communications pricelist	26%	Yes
Tri-County Communications, LTD.	TCC CATALOG	10%	No
Lan Communications	Telex Radio Dispatch pricelist	20%	Yes
Central Technologies, Inc.	Vocera pricelist	5%	No
Lan Communications	WeBoost pricelist	5%	No
Lan Communications	WilsonPro pricelist	18%	No





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3. Discount (%) off catalog/pricelist for Radio <b>Communication Infrastructure Systems</b>			
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Stolz Telecom	Zetron pricelist	10%	Yes
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## 4. Discount (%) off catalog/pricelist for **Radio Communication System Design Services.**

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Aerowave Technologies	Aerowave Technologies pricelist	0%	Yes
Bearcom	Bearcom pricelist	10%	Yes
Continental Wireless, Inc.	Bosch pricelist	20%	Yes
CoachComm, LLC	CoachComm pricelist	0%	Yes
Continental Wireless, Inc.	Continental Wireless pricelist	20%	Yes
Dailey and Wells Communications,	Dailey & Wells pricelist	10%	Yes
Continental Wireless, Inc.	David Clark pricelist	20%	Yes
E.F. Johnson Company	Design Services Catalog	20%	Yes
Continental Wireless, Inc.	EF Johnson pricelist	20%	Yes
Continental Wireless, Inc.	Hytera pricelist	20%	No
Industrial Communications	IC Services pricelist	25%	No
Continental Wireless, Inc.	ICOM pricelist	20%	Yes
Link America, LLC	Link America BuyBoard Catalog	2%	Yes
Continental Wireless, Inc.	Motorola pricelist	20%	No
Pyrotex Systems	Radio Solutions pricelist	10%	Yes
RTC, Inc.	RTC pricelist	20%	Yes
SpeakeZ Communications, LLC	SpeakeZ pricelist	12%	Yes
Tri-County Communications, LTD.	TCC CATALOG	10%	No
Texas Highway Products, LTD	Texas Highway Products pricelist	3%	Yes



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## 5. Discount (%) off catalog/pricelist for **Pager and Paging Communication Systems**

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Central Technologies, Inc.	Avigilon pricelist	5%	No
Continental Wireless, Inc.	Bosch pricelist	20%	Yes
Central Technologies, Inc.	Centegix pricelist	5%	Yes
Continental Wireless, Inc.	David Clark pricelist	20%	Yes
Continental Wireless, Inc.	EF Johnson pricelist	20%	Yes
Continental Wireless, Inc.	Hytera pricelist	20%	No
Continental Wireless, Inc.	ICOM pricelist	20%	No
Continental Wireless, Inc.	Kenwood pricelist	20%	No
Dailey and Wells Communications,	L3Harris Technology pricelist	5%	Yes
Link America, LLC	Link America BuyBoard Catalog	0%	Yes
South Plains Communications	Motorola pricelist	25%	Yes
Continental Wireless, Inc.	Motorola pricelist	20%	No
South Texas Communications, Inc.	Motorola pricelist	10%	No
Bearcom	Motorola pricelist	10%	No
Stolz Telecom	Swissphone pricelist	10%	Yes
Tri-County Communications, LTD.	TCC CATALOG	10%	No
Stolz Telecom	Unication USA pricelist	10%	Yes
Central Technologies, Inc.	Vocera pricelist	5%	No
Industrial Communications	Zetron pricelist	5%	No



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## 6. Discount (%) off catalog/pricelist for **All Other Types of Radio Communication Products and Supplies.**

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Aerowave Technologies	Aerowave Technologies Radio pricelist	15%	Yes
Bearcom	Astronics Freedom pricelist	10%	Yes
Central Technologies, Inc.	Avigilon pricelist	5%	Yes
Continental Wireless, Inc.	Bosch pricelist	20%	Yes
Central Technologies, Inc.	Centegix pricelist	5%	No
CoachComm, LLC	CoachComm pricelist	0%	Yes
Mobile Communications America	Comba DAS BDA Supplies pricelist	10%	Yes
Continental Wireless, Inc.	David Clark pricelist	20%	Yes
Continental Wireless, Inc.	EF Johnson pricelist	20%	Yes
Mobile Communications America	Honeywell pricelist	10%	No
Continental Wireless, Inc.	Hytera pricelist	20%	No
Continental Wireless, Inc.	ICOM pricelist	20%	Yes
South Plains Communications	Kenwood pricelist	25%	Yes
Continental Wireless, Inc.	Kenwood pricelist	20%	Yes
Dailey and Wells Communications,	L3Harris Technology pricelist	5%	Yes
Link America, LLC	Link America BuyBoard Catalog	0%	Yes
South Plains Communications	Mindshare pricelist	20%	Yes
South Plains Communications	Motorola pricelist	25%	Yes
Continental Wireless, Inc.	Motorola pricelist	20%	Yes
Mobile Communications America	Motorola pricelist	12%	No
RTC, Inc.	Motorola pricelist	10%	No
South Texas Communications, Inc.	Motorola pricelist	10%	No
Industrial Communications	Network Innovations (NI) pricelist	10%	No
Industrial Communications	OSI pricelist	10%	No
Lan Communications	Otto Radio pricelist	20%	No



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### 6. Discount (%) off catalog/pricelist for **All Other Types of Radio Communication Products and Supplies.**

Bearcom	Panorama pricelist	15%	Yes
Industrial Communications	Power Products pricelist	20%	No
Lan Communications	Pulse Electronics pricelist	25%	No
Pyrotex Systems	Radio Solutions pricelist	10%	Yes
Lan Communications	Richcom Radio Batteries pricelist	22%	No
Industrial Communications	SecureTech/WAVE pricelist	8%	No
Stolz Telecom	SetCom pricelist	5%	No
Lonestar Municipal Equipment, LLC	SetCom pricelist	5%	Yes
Stolz Telecom	Sigtronics pricelist	5%	Yes
Lonestar Municipal Equipment, LLC	Sonetics pricelist	5%	Yes
SpeakeZ Communications, LLC	SpeakeZ pricelist	12%	Yes
Bearcom	Sti-Co pricelist	7.5%	Yes
Lan Communications	Sti-Co pricelist	7%	Yes
Industrial Communications	Symbol RFID pricelist	5%	No
Tri-County Communications, LTD.	TCC CATALOG	10%	Yes
Industrial Communications	Tessco pricelist	15%	No
Bearcom	Tessco pricelist	13%	Yes
Lan Communications	Vertiv Power pricelist	20%	Yes
Central Technologies, Inc.	Vocera pricelist	5%	No
Zonar Systems, Inc.	Zonar pricelist	10%	Yes



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## 7. Discount (%) off catalog/pricelist for **Radio Communication Products Maintenance and Warranty Agreements.**

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Aerowave Technologies	Aerowave Technologies pricelist	0%	Yes
Central Technologies, Inc.	Avigilon pricelist	5%	Yes
Continental Wireless, Inc.	Bosch pricelist	20%	Yes
Central Technologies, Inc.	Centegix pricelist	5%	No
CoachComm, LLC	CoachComm pricelist	0%	Yes
Dailey and Wells Communications,	Dailey & Wells pricelist	10%	Yes
Continental Wireless, Inc.	David Clark pricelist	20%	Yes
Discount Two-Way Radio Corporati	DTWR-Maintenance-Repair pricelist	0%	Yes
Stolz Telecom	EF Johnson pricelist	20%	Yes
American Communications	EF Johnson pricelist	20%	Yes
Continental Wireless, Inc.	EF Johnson pricelist	20%	Yes
Continental Wireless, Inc.	Hytera pricelist	20%	No
Industrial Communications	IC Services pricelist	25%	Yes
Continental Wireless, Inc.	ICOM pricelist	20%	Yes
Stolz Telecom	Kenwood pricelist	30%	Yes
American Communications	Kenwood pricelist	20%	No
Continental Wireless, Inc.	Kenwood pricelist	20%	No
Link America, LLC	Link America BuyBoard Catalog	2%	Yes
Mobile Communications America	Mobile Communications America Service Catalog	5%	Yes
Continental Wireless, Inc.	Motorola pricelist	20%	No
South Texas Communications, Inc.	Motorola pricelist	10%	No
Stolz Telecom	Pyramid pricelist	20%	Yes
Pyrotex Systems	Radio Solutions pricelist	10%	Yes
RTC, Inc.	RTC pricelist	20%	Yes
Lonestar Municipal Equipment, LLC	Setcom pricelist	5%	Yes



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<b>7. Discount (%) off catalog/pricelist for Radio Communication Products Maintenance and Warranty Agreements.</b>
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Lonestar Municipal Equipment, LLC	Sonetics pricelist	5%	Yes
SpeakEZ Communications, LLC	SpeakEZ pricelist	12%	Yes
Stolz Telecom	Tait Communications pricelist	26%	Yes
Tri-County Communications, LTD.	TCC CATALOG	10%	No
Central Technologies, Inc.	Vocera pricelist	5%	No
E.F. Johnson Company	Warranty Catalog	20%	Yes
Zonar Systems, Inc.	Zonar pricelist	5%	Yes



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## 8. Discount (%) off catalog/pricelist for **Computer Aided Dispatch and Mobile Solutions Systems**

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Aerowave Technologies	Aerowave Technologies pricelist	10%	Yes
AngelTrax	AngelTrax pricelist	68%	Yes
3-C Technology, LLC	Canon pricelist	5%	No
Bearcom	Cradle Point pricelist	10%	Yes
Link America, LLC	Link America BuyBoard Catalog	12%	Yes
Bearcom	Motorola Avtec pricelist	25%	Yes
Industrial Communications	Motorola pricelist	5%	No
Safe Fleet	Safe Fleet Catalog	0%	Yes
Bearcom	Sierra Wireless pricelist	10%	Yes
Tri-County Communications, LTD.	TCC CATALOG	10%	No
Industrial Communications	Watchguard pricelist	3%	No
Bearcom	Zetron pricelist	20%	Yes
Stolz Telecom	Zetron pricelist	10%	No
Industrial Communications	Zetron pricelist	5%	No
Zonar Systems, Inc.	Zonar pricelist	10%	Yes





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## 9. Discount (%) off catalog/pricelist for **Vehicle Event Recorders**

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Aerowave Technologies	Aerowave Technologies pricelist	10%	Yes
AngelTrax	AngelTrax pricelist	68%	Yes
Bearcom	Cradle Point pricelist	10%	Yes
Industrial Communications	GPS Insight pricelist	10%	No
Link America, LLC	Link America BuyBoard Catalog	8%	Yes
Bearcom	Motorola Pelco pricelist	21%	Yes
Texas Highway Products, LTD	NoTraffic pricelist	3%	Yes
Safe Fleet	Safe Fleet Catalog	0%	Yes
Bearcom	Sierra Wireless pricelist	10%	Yes
Tri-County Communications, LTD.	TCC CATALOG	10%	No
Zonar Systems, Inc.	Zonar pricelist	10%	Yes



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## 10. Discount (%) off catalog/pricelist for **Vehicle Tracking Systems with Global Positioning System (GPS)**.

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Aerowave Technologies	Aerowave Technologies pricelist	10%	Yes
AngelTrax	AngelTrax pricelist	68%	Yes
Industrial Communications	Eventide pricelist	10%	No
Industrial Communications	GPS Insight pricelist	10%	No
Link America, LLC	Link America BuyBoard Catalog	10%	Yes
Bearcom	Motorola pricelist	25%	Yes
Safe Fleet	Safe Fleet Catalog	0%	Yes
The Cambridge Group	SensLynx pricelist	2%	Yes
Tri-County Communications, LTD.	TCC CATALOG	10%	No
Industrial Communications	Zetron pricelist	5%	No
Zonar Systems, Inc.	Zonar pricelist	10%	Yes



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## 11. Discount (%) off catalog/pricelist for **Mobile and Fixed Digital Video Recorder Surveillance Systems.**

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Aerowave Technologies	Aerowave Technologies Video pricelist	10%	Yes
AngelTrax	AngelTrax pricelist	68%	Yes
Bearcom	Avigilon pricelist	21%	Yes
Central Technologies, Inc.	Avigilon pricelist	15%	No
ESI Fire & Security	Avigilon pricelist	15%	No
RTC, Inc.	Avigilon pricelist	10%	No
Central Technologies, Inc.	Centegix pricelist	15%	No
ESI Fire & Security	Honeywell pricelist	35%	Yes
Link America, LLC	Link America BuyBoard Catalog	5%	Yes
Bearcom	Motorola pricelist	21%	Yes
Pro-Vision, Inc.	Pro-Vision pricelist	15%	Yes
Industrial Communications	Ritron pricelist	15%	No
Safe Fleet	Safe Fleet Catalog	0%	Yes
Safety Vision, LLC	Safety Vision pricelist	20%	Yes
Industrial Communications	Seon pricelist	5%	No
Tri-County Communications, LTD.	TCC CATALOG	10%	No
Texas Highway Products, LTD	Texas Highway Products pricelist	3%	Yes
Waypoint Business Solutions	Verkada Catalog	10%	Yes
Central Technologies, Inc.	Vocera pricelist	15%	No



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## 12. Discount (%) off catalog/pricelist for **All Other Types of Video Recording Products and Supplies.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Aerowave Technologies	Aerowave Technologies Video pricelist	10%	Yes
AngelTrax	AngelTrax pricelist	68%	Yes
ASAP Security Services	AVA Security pricelist	20%	Yes
Bearcom	Avigilon pricelist	21%	Yes
ASAP Security Services	Avigilon pricelist	20%	No
Central Technologies, Inc.	Avigilon pricelist	15%	No
Biway Media	Biway Media pricelist	5%	Yes
ASAP Security Services	Bosch pricelist	10%	No
Central Technologies, Inc.	Centegix pricelist	15%	No
ESI Fire & Security	ESI Fire & Security pricelist	20%	Yes
ASAP Security Services	Genetec pricelist	7%	No
Link America, LLC	Link America BuyBoard Catalog	0%	Yes
Bearcom	Motorola pricelist	21%	Yes
ASAP Security Services	Openeye pricelist	15%	No
Pro-Vision, Inc.	Pro-Vision pricelist	5%	Yes
Safe Fleet	Safe Fleet Catalog	0%	Yes
Tri-County Communications, LTD.	TCC CATALOG	10%	Yes
Industrial Communications	Telex-Bosch pricelist	15%	No
Waypoint Business Solutions	Verkada Catalog	5%	Yes
Central Technologies, Inc.	Vocera pricelist	15%	No
Zonar Systems, Inc.	Zonar pricelist	10%	Yes



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## 13. Discount (%) off catalog/pricelist for **Video Recording Products Maintenance and Warranty Agreements.**

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Aerowave Technologies	Aerowave Technologies pricelist	0%	Yes
AngelTrax	AngelTrax pricelist	68%	Yes
Bearcom	Avigilon pricelist	21%	Yes
Central Technologies, Inc.	Avigilon pricelist	15%	No
Central Technologies, Inc.	Centegix pricelist	15%	No
ESI Fire & Security	Honeywell pricelist	35%	Yes
Industrial Communications	IC Services pricelist	25%	No
Link America, LLC	Link America BuyBoard Catalog	0%	Yes
Bearcom	Motorola pricelist	21%	Yes
Safe Fleet	Safe Fleet Catalog (0% - 52%)	0%	Yes
Tri-County Communications, LTD.	TCC CATALOG	10%	No
Waypoint Business Solutions	Verkada Catalog	5%	Yes
Central Technologies, Inc.	Vocera pricelist	15%	No
Stolz Telecom	Zetron pricelist	10%	Yes
Zonar Systems, Inc.	Zonar pricelist	5%	Yes



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## 14. Hourly Labor Rate for Installation/Repair Service of Radio Communication Equipment and Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Dailey and Wells Communications, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products. (\$55.00 - \$225.00)	\$55.00	Yes
Discount Two-Way Radio Corporation	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$80.00	Yes
Industrial Communications	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$84.37	Yes
Pursuit Safety, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$85.00	Yes
RTC, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$95.00	Yes
South Texas Communications, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$100.00	Yes
Tri-County Communications, LTD.	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$100.00	Yes
Zonar Systems, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$100.00	Yes
Pyrotex Systems	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$110.00	Yes
Omega Broadcast and Cinema	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$115.00	Yes
AngelTrax	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$115.00	Yes
Link America, LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$120.00	Yes
South Plains Communications	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$125.00	Yes
CoachComm, LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$135.00	Yes
American Communications	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$140.00	Yes
Lonestar Municipal Equipment, LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$145.00	Yes
Mobile Communications America	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$150.00	Yes
Breakthrough Communications	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$150.00	Yes



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## 14. Hourly Labor Rate for Installation/Repair Service of Radio Communication Equipment and Products

Aerowave Technologies	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$150.00	Yes
Continental Wireless, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$150.00	Yes
Bearcom	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$185.00	Yes
Texas Highway Products, LTD	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$185.00	Yes
Lan Communications	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$185.00	Yes
E.F. Johnson Company	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$225.00	Yes
Stolz Telecom	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$225.00	Yes
Central Technologies, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$225.00	Yes
SpeakEZ Communications, LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Radio Communications Equipment and Products.	\$250.00	Yes



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## 15. Hourly Labor Rate for Installation/Repair Service of Video Recording Equipment and Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Industrial Communications	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$84.37	Yes
AngleTrax	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$85.00	Yes
Pursuit Safety, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$85.00	Yes
Biway Media	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$95.00	Yes
RTC, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$95.00	Yes
Tri-County Communications, LTD.	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$100.00	Yes
ESI Fire & Security	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$100.00	Yes
Zonar Systems, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$100.00	Yes
Omega Broadcast and Cinema	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$115.00	Yes
AngleTrax	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$115.00	Yes
Link America, LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$120.00	Yes
ASAP Security Services	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$125.00	Yes
South Plains Communications	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$125.00	Yes
Lan Communications	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$125.00	Yes
American Communications	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$140.00	Yes
Aerowave Technologies	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$150.00	Yes
Mobile Communications America	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$150.00	Yes
Texas Highway Products, LTD	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$185.00	Yes





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## 15. Hourly Labor Rate for Installation/Repair Service of Video Recording Equipment and Products

Bearcom	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$185.00	Yes
Safe Fleet	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$185.00	Yes
Central Technologies, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$225.00	Yes
Stolz Telecom	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$225.00	Yes
Waypoint Business Solutions	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$250.00	Yes
Pro-Vision, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Video Recording Equipment and Products.	\$315.00	Yes