

For the Period 12/01/2022 to 11/30/2023

Proposal Specification Report for Commercial Washers and Dryers 682-22

1. Discount (%) off catalog/pricelist for **Free Standing Commercial Washer-Extractor** (10 to 100+ pound capacity percycle capacity with stainless steel cylinder; Front and Top load; Gas or Electric; Tub and cover panel).

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Atlas International Laundry Co., LLC	B&C pricelist	25%	Yes
Gear Cleaning Solutions, LLC	Circul-Air pricelist	15%	Yes
Ed Brown Distributors	Fagor pricelist (10%-30%)	10%	Yes
Atlas International Laundry Co., LLC	Huebsch pricelist	20%	Yes
AAdvantage Laundry Systems, Inc.	Maytag pricelist	30%	No
Scott Equipment, Inc.	Maytag pricelist	30%	Yes
Skyline Equipment, Inc.	Maytag pricelist	30%	Yes
Pellerin Laundry Machinery Sales Company, Inc.	Milnor Catalog	20%	Yes
Alliance Laundry Systems Distribution, LLC	Speed Queen pricelist	30%	Yes
Alliance Laundry Systems Distribution, LLC	UniMac pricelist	30%	Yes
Ed Brown Distributors	Wascomat pricelist	40%	Yes

2. Discount (%) off catalog/pricelist for **Hard Mount Commercial Washer-Extractor** (35 to 80+ pound per cycle capacity with stainless steel cylinder; Gas or Electric; Tub and cover panel).

Vendor Name	Vendor Catalog Information	Percent Discount	Award	
Atlas International Laundry Co., LLC	B&C pricelist	25%	No	
AAdvantage Laundry Systems, Inc.	B&C pricelist	30%	No	
Scott Equipment, Inc.	B&C pricelist	30%	Yes	
Skyline Equipment, Inc.	B&C pricelist	30%	Yes	
Gear Cleaning Solutions, LLC	Circul-Air pricelist	15%	Yes	



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2. Discount (%) off catalog/pricelist for **Hard Mount Commercial Washer-Extractor** (35 to 80+ pound per cycle capacity with stainless steel cylinder; Gas or Electric; Tub and cover panel).

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Skyline Equipment, Inc.	Continental pricelist	30%	Yes
Scott Equipment, Inc.	Continental pricelist	30%	Yes
AAdvantage Laundry Systems, Inc.	Continental pricelist	30%	Yes
AAdvantage Laundry Systems, Inc.	Dexter pricelist	30%	Yes
Scott Equipment, Inc.	Dexter pricelist	30%	No
Ed Brown Distributors	Fagor pricelist	20%	Yes
Atlas International Laundry Co., LLC	Huebsch pricelist	20%	Yes
Pellerin Laundry Machinery Sales Company, Inc.	Milnor Catalog	25%	Yes
Alliance Laundry Systems Distribution, LLC	Speed Queen pricelist	30%	Yes
Alliance Laundry Systems Distribution, LLC	UniMac pricelist	30%	Yes
Ed Brown Distributors	Wascomat pricelist	40%	Yes

3. Discount (%) off catalog/pricelist for **Stationary Standing Commercial Washer-Extractor** (110 to 135+ pound percycle capacity with stainless steel cylinder; Gas or Electric; Tub and cover panel).

Vendor Name	Vendor Catalog Information	Percent Discount	Award	
Skyline Equipment, Inc.	B&C pricelist	30%	Yes	
Atlas International Laundry Co., LLC	B&C pricelist	25%	No	
Scott Equipment, Inc.	B&C pricelist	30%	Yes	
AAdvantage Laundry Systems, Inc.	B&C pricelist	30%	No	
Gear Cleaning Solutions, LLC	Circul-Air pricelist	15%	Yes	
Scott Equipment, Inc.	Continental pricelist	30%	No	



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3. Discount (%) off catalog/pricelist for **Stationary Standing Commercial Washer-Extractor** (110 to 135+ pound percycle capacity with stainless steel cylinder; Gas or Electric; Tub and cover panel).

Vendor Name	Vendor Catalog Information	Percent Discount	Award	
Skyline Equipment, Inc.	Continental pricelist	30%	Yes	
AAdvantage Laundry Systems, Inc.	Continental pricelist	30%	Yes	
AAdvantage Laundry Systems, Inc.	Dexter pricelist	30%	Yes	
Ed Brown Distributors	Fagor pricelist (10% - 30%)	10%	Yes	
Atlas International Laundry Co., LLC	Huebsch pricelist	20%	Yes	
Pellerin Laundry Machinery Sales Company, Inc.	Milnor Catalog	25%	Yes	
Alliance Laundry Systems Distribution, LLC	Speed Queen pricelist	30%	Yes	
Alliance Laundry Systems Distribution, LLC	UniMac pricelist	30%	Yes	
Ed Brown Distributors	Wascomat pricelist	40%	Yes	

4. Discount (%) off catalog/pricelist for **Tumbler Dryers** (30 pound to 170+ pound drying capacity; Stainless steel cylinder and tub; Gas or Electric; Stack and/or Single Pocket; Cover Panel).

Vendor Name	Vendor Catalog Information	Percent Discount	Award	
Atlas International Laundry Co., LLC	B&C pricelist	25%	Yes	
AAdvantage Laundry Systems, Inc.	B&C pricelist	30%	No	
Skyline Equipment, Inc.	Continental pricelist	30%	Yes	
Scott Equipment, Inc.	Continental pricelist	30%	Yes	
AAdvantage Laundry Systems, Inc.	Continental pricelist	30%	Yes	
AAdvantage Laundry Systems, Inc.	Dexter pricelist	30%	Yes	
Scott Equipment, Inc.	Dexter pricelist	30%	No	



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4. Discount (%) off catalog/pricelist for **Tumbler Dryers** (30 pound to 170+ pound drying capacity; Stainless steel cylinder and tub; Gas or Electric; Stack and/or Single Pocket; Cover Panel).

Vendor Name	Vendor Catalog Information	Percent Discount	Award	
Ed Brown Distributors	Fagor pricelist	32%	Yes	
Atlas International Laundry Co., LLC	Huebsch pricelist	20%	Yes	
AAdvantage Laundry Systems, Inc.	Maytag pricelist	30%	No	
Pellerin Laundry Machinery Sales Company, Inc.	Milnor Catalog	25%	Yes	
Alliance Laundry Systems Distribution, LLC	Speed Queen pricelist	30%	Yes	
Alliance Laundry Systems Distribution, LLC	UniMac pricelist	30%	Yes	
Ed Brown Distributors	Wascomat pricelist	40%	Yes	

5. Discount (%) off catal	og/pricelist fo	r All Other	Commercial	Washer and	Dryer Equipment.

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Atlas International Laundry Co., LLC	B&C pricelist	25%	Yes
AAdvantage Laundry Systems, Inc.	Circul Air pricelist	20%	No
Scott Equipment, Inc.	Circul Air pricelist	20%	No
Gear Cleaning Solutions, LLC	Circul Air pricelist	15%	Yes
Ed Brown Distributors	Econ-O-Wash/Dry pricelist	35%	No
Atlas International Laundry Co., LLC	Huebsch pricelist	20%	Yes
Pellerin Laundry Machinery Sales Company, Inc.	Milnor Catalog	20%	Yes
Alliance Laundry Systems Distribution, LLC	Speed Queen pricelist	30%	Yes
Alliance Laundry Systems Distribution, LLC	UniMac pricelist	30%	Yes



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Vendor Name Vendor Catalog Information		Percent Discount	Award	
Gear Cleaning Solutions, LLC	Circul-Air pricelist	15%	Yes	
AAdvantage Laundry Systems, Inc.	Dexter pricelist	30%	Yes	
Scott Equipment, Inc.	Scott Equipment pricelist	0%	Yes	
Skyline Equipment, Inc.	Skyline Equipment pricelist	0%	Yes	
Alliance Laundry Systems Distribution, LLC	Speed Queen pricelist	30%	Yes	
Alliance Laundry Systems Distribution, LLC	UniMac pricelist	30%	Yes	

7. Discount (%) off catalog/pricelist for **Commercial Washer and Dryer Repair Parts.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award	
Alliance Laundry Systems Distribution, LLC	Alliance Laundry Systems Parts pricelist	30%	Yes	
AAdvantage Laundry Systems, Inc.	Continental pricelist	30%	Yes	
AAdvantage Laundry Systems, Inc.	Maytag pricelist	30%	No	
Scott Equipment, Inc.	Scott Equipment pricelist	0%	Yes	
Skyline Equipment, Inc.	Skyline Equipment pricelist	0%	Yes	

8. Discount (%) off catalog/pricelist for Commercial Washer and Dryer Service Maintenance Agreements.

Vendor Name	Vendor Catalog Information	Percent Discount	Award
AAdvantage Laundry Systems, Inc.	AAdvantage Laundry Systems pricelist	0%	Yes
Scott Equipment, Inc.	Scott Equipment pricelist	0%	Yes
Skyline Equipment, Inc.	Skyline Equipment pricelist	0%	Yes



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9. Hourly Labor Rate for Installation/Repair Service of Commercial Washer and Dryer Equipment and Products

Vendor Name	Vendor Catalog Information	Bid Price	Award
Scott Equipment, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$108.00	Yes
AAdvantage Laundry Systems, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$108.00	Yes
Skyline Equipment, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$108.00	Yes
Pellerin Laundry Machinery Sales Company, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$110.00	Yes
Alliance Laundry Systems Distribution, LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$125.00	Yes
Atlas International Laundry Co., LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$250.00	Yes