



The Local Government Purchasing Cooperative

For the Period 02/01/2025 to 01/31/2026

Final Catalog Award Report for Telecommunication Products and Services, No 758-25

1. Discount (%) Off Catalog /Pricelist for **Telecommunication Products (PURCHASE)**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
CapsuleTek LLC	3CX price list	10%	Yes
Presidio Networked Solutions, Inc.	Algo Communication Products price list	2%	Yes
Presidio Networked Solutions, Inc.	Amazon Connect price list	0%	Yes
Cloud Ingenuity LLC	AudioCodes price list	10%	Yes
Presidio Networked Solutions, Inc.	AudioCodes price list	2%	Yes
Affiliated Telephone, Inc.	Avaya IP Office price list	30%	Yes
Presidio Networked Solutions, Inc.	Cisco price list	2%	Yes
Presidio Networked Solutions, Inc.	Druva price list	2%	Yes
Presidio Networked Solutions, Inc.	Everbridge price list	2%	Yes
EZYPA Operations LLC	EzyPA Catalog	10%	Yes
Foremost Telecommunications Corporation	Foremost Telecommunications price list	0%	Yes
Waypoint Business Solutions	Fortinet - Fortivoice Catalog	5%	No
Presidio Networked Solutions, Inc.	Google Voice price list	0%	Yes
Tactura Network Solutions	Grandstream price list	20%	Yes
Cloud Ingenuity LLC	HP Poly price list	5%	Yes
Presidio Networked Solutions, Inc.	ISI price list	2%	Yes
Presidio Networked Solutions, Inc.	Jabra price list	2%	Yes
Kajeet Inc.	Kajeet price list	15%	Yes
Presidio Networked Solutions, Inc.	Microsoft price list	0%	Yes
Affiliated Telephone, Inc.	Mitel Enterprise price list	30%	Yes
Continental Wireless Inc.	Motorola Solutions price list	20%	Yes
Presidio Networked Solutions, Inc.	Neat price list	2%	Yes
Presidio Networked Solutions, Inc.	Nuance price list	2%	Yes
Consolidated Communications of Texas Company	Ploy Edge price list	5%	Yes



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Vendor Name	Vendor Catalog Information	Percent Discount	Award
Presidio Networked Solutions, Inc.	Poly price list	2%	Yes
CapsuleTek LLC	Polycom price list	10%	Yes
Premier Wireless Business Technology Solutions	Premier Wireless BTS (2% - 15%) price list	2%	Yes
Presidio Networked Solutions, Inc.	Recorded Future price list	2%	Yes
Presidio Networked Solutions, Inc.	Red Sky price list	2%	Yes
Presidio Networked Solutions, Inc.	Singlewire price list	2%	Yes
Presidio Networked Solutions, Inc.	Singlewire Software price list	2%	Yes
SpectrumVoIP	SpectrumVoIP price list	10%	Yes
Presidio Networked Solutions, Inc.	Twilio price list	2%	Yes
Verge Network Solutions, LLC	Verge Network Solutions price list	20%	Yes
Tactura Network Solutions	Yealink price list	20%	Yes
Presidio Networked Solutions, Inc.	Yealink price list	2%	Yes
Presidio Networked Solutions, Inc.	Zoom price list	2%	Yes

2. Discount (%) Off Catalog /Pricelist for **Telecommunication Products (LEASE)**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Continental Wireless Inc.	EF Johnson price list	23%	Yes
EZYPA Operations LLC	EzyPA Catalog	10%	Yes
Cloud Ingenuity LLC	Intrado price list	10%	No
Continental Wireless Inc.	Kenwood price list	23%	Yes
Consolidated Communications of Texas Company	ProConnect price list	5%	Yes
SpectrumVoIP	SpectrumVoIP price list	10%	Yes
Cloud Ingenuity LLC	Talkdesk price list	5%	Yes
Verge Network Solutions, LLC	Verge Network Solutions price list	20%	No
Continental Wireless Inc.	Viking price list	23%	Yes



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3. Discount (%) Off Catalog /Pricelist for **Telecommunication Services**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Warner Communications	Corning price list	10%	Yes
Interfacing Company of Texas LLC (Caple)	Ezee Fiber price list	15%	Yes
Foremost Telecommunications Corporation	Foremost Telecommunications price list	0%	Yes
Continental Wireless Inc.	Hytera Radios price list	23%	Yes
Cloud Ingenuity LLC	Intrado price list	10%	Yes
Kajeet Inc.	Kajeet price list	15%	Yes
Presidio Networked Solutions, Inc.	Lumen price list	2%	Yes
Warner Communications	Nextivity price list	10%	Yes
Tactura Network Solutions	Nextivity price list	5%	Yes
PS Lightwave	PS Lightwave price list	0%	Yes
SpectrumVoIP	SpectrumVoIP price list	10%	Yes
Consolidated Communications of Texas Company	TeleCom Data price list	5%	Yes
Verge Network Solutions, LLC	Verge Network Solutions price list	20%	Yes
Warner Communications	Westell price list	10%	Yes
Tactura Network Solutions	Wilson price list	5%	Yes
Tactura Network Solutions	Zinwave price list	5%	Yes

4. Discount (%) Off Catalog /Pricelist for **Telecommunication Repair Parts**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Cloud Ingenuity LLC	Audio Codes price list	8%	Yes
CapsuleTek LLC	CapsuleTek price list	10%	Yes
EZYPA Operations LLC	EzyPA Catalog	10%	Yes
Foremost Telecommunications Corporation	Foremost Telecommunications price list	0%	Yes
Continental Wireless Inc.	Icom America price list	20%	Yes
Kajeet Inc.	Kajeet price list	15%	Yes



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4. Discount (%) Off Catalog /Pricelist for **Telecommunication Repair Parts**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
SpectrumVoIP	SpectrumVoIP price list	10%	Yes
Verge Network Solutions, LLC	Verge Network Solutions price list	20%	No

5. Discount (%) Off Catalog /Pricelist for **Telecommunication Related Maintenance and/or Service Agreements**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
CapsuleTek LLC	CapsuleTek price list	10%	Yes
Cloud Ingenuity LLC	Cloud Ingenuity price list	10%	Yes
Continental Wireless Inc.	David Clark	10%	Yes
EZYPA Operations LLC	EzyPA Catalog	10%	Yes
Foremost Telecommunications Corporation	Foremost Telecommunications price list	0%	Yes
Waypoint Business Solutions	Fortinet - Fortivoice Catalog	5%	No
Kajeet Inc.	Kajeet price list	15%	Yes
Tactura Network Solutions	Nextivity price list	5%	Yes
SpectrumVoIP	SpectrumVoIP price list	10%	Yes
Verge Network Solutions, LLC	Verge Network Solutions price list	20%	Yes
Tactura Network Solutions	Wilson price list	5%	Yes
Tactura Network Solutions	Zinwave price list	5%	Yes

6. Hourly Labor Rate for Installation/Repair **Service of Telecommunication Products and Supplies**

Name	Vendor Catalog Information	Bid Price	Award
Telepro Communications (JSJ RODRIGUEZ INC)	Not To Exceed hourly labor rate for Telecommunication Products and Supplies	\$75.00	Yes
Foremost Telecommunications Corporation	Not To Exceed hourly labor rate for Telecommunication Products and Supplies (\$85.00 - \$325.00)	\$85.00	Yes
Warner Communications	Not To Exceed hourly labor rate for Telecommunication Products and Supplies	\$125.00	Yes
CapsuleTek LLC	Not To Exceed hourly labor rate for Telecommunication Products and Supplies	\$150.00	Yes



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6. Hourly Labor Rate for Installation/Repair **Service of Telecommunication Products and Supplies**

Name	Vendor Catalog Information	Bid Price	Award
Affiliated Telephone, Inc.	Not To Exceed hourly labor rate for Telecommunication Products and Supplies	\$150.00	Yes
Premier Wireless Business Technology Solutions	Not To Exceed hourly labor rate for Telecommunication Products and Supplies	\$185.00	Yes
Verge Network Solutions, LLC	Not To Exceed hourly labor rate for Telecommunication Products and Supplies	\$185.00	Yes
EZYPA Operations LLC	Not To Exceed hourly labor rate for Telecommunication Products and Supplies	\$250.00	Yes
Waypoint Business Solutions	Not To Exceed hourly labor rate for Telecommunication Products and Supplies	\$325.00	No
Tactura Network Solutions	Not To Exceed hourly labor rate for Telecommunication Products and Supplies	\$350.00	Yes
Presidio Networked Solutions, Inc.	Not To Exceed hourly labor rate for Telecommunication Products and Supplies	\$500.00	Yes
Kajeet Inc.	Not To Exceed hourly labor rate for Telecommunication Products and Supplies	\$539.96	Yes
Cloud Ingenuity LLC	Not To Exceed hourly labor rate for Telecommunication Products and Supplies	\$575.00	Yes

7. Hourly Labor Rate for **Staff Development and Training Services of Telecommunication Products and Supplies**

Name	Vendor Catalog Information	Bid Price	Award
Telepro Communications (JSJ RODRIGUEZ INC)	Not To Exceed hourly labor rate for hourly labor rate for Staff Development and Training Services of Telecommunication Products and Supplies	\$75.00	Yes
Continental Wireless Inc.	Not To Exceed hourly labor rate for hourly labor rate for Staff Development and Training Services of Telecommunication Products and Supplies	\$100.00	Yes
Warner Communications	Not To Exceed hourly labor rate for hourly labor rate for Staff Development and Training Services of Telecommunication Products and Supplies	\$125.00	Yes
CapsuleTek LLC	Not To Exceed hourly labor rate for hourly labor rate for Staff Development and Training Services of Telecommunication Products and Supplies	\$125.00	Yes
Affiliated Telephone, Inc.	Not To Exceed hourly labor rate for hourly labor rate for Staff Development and Training Services of Telecommunication Products and Supplies	\$150.00	Yes
Verge Network Solutions, LLC	Not To Exceed hourly labor rate for hourly labor rate for Staff Development and Training Services of Telecommunication Products and Supplies	\$185.00	Yes



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7. Hourly Labor Rate for **Staff Development and Training Services of Telecommunication Products and Supplies**

Name	Vendor Catalog Information	Bid Price	Award
Premier Wireless Business Technology Solutions	Not To Exceed hourly labor rate for hourly labor rate for Staff Development and Training Services of Telecommunication Products and Supplies	\$185.00	Yes
Kajeet Inc.	Not To Exceed hourly labor rate for hourly labor rate for Staff Development and Training Services of Telecommunication Products and Supplies	\$225.00	Yes
Tactura Network Solutions	Not To Exceed hourly labor rate for hourly labor rate for Staff Development and Training Services of Telecommunication Products and Supplies	\$250.00	Yes
EZYPA Operations LLC	Not To Exceed hourly labor rate for hourly labor rate for Staff Development and Training Services of Telecommunication Products and Supplies	\$250.00	Yes
Presidio Networked Solutions, Inc.	Not To Exceed hourly labor rate for hourly labor rate for Staff Development and Training Services of Telecommunication Products and Supplies	\$500.00	Yes
Cloud Ingenuity LLC	Not To Exceed hourly labor rate for hourly labor rate for Staff Development and Training Services of Telecommunication Products and Supplies	\$575.00	Yes











