# MONEY SAVING INSIDER SECRETS





### **AGENDA**

- Beat the price list
- Choosing the best product at the best price
- How to gang sheet
- Why 1 order is better than 2
- The color change magic

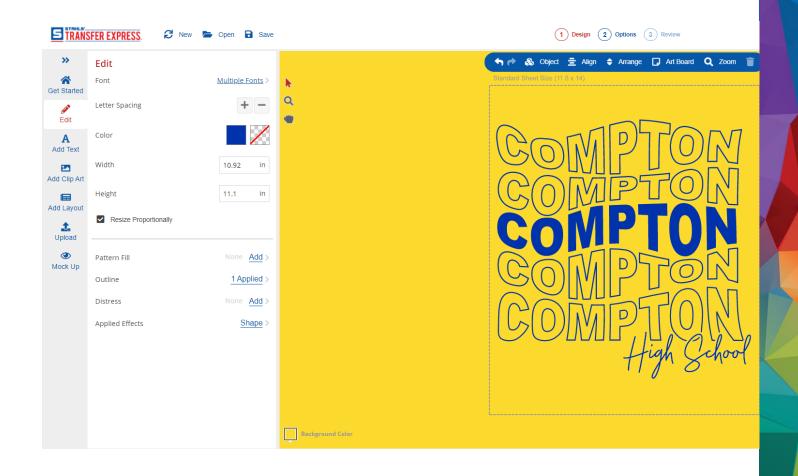




Screen Printed Transfers Basics

- Price breaks every 6
- Three sections
  - Easy Prints
  - Vector
  - Non-Vector

Secret: even if your customer gives you art, look in the designer. If you can recreate it using our art/fonts/layouts, you save \$ and it only takes seconds





#### **Vector Artwork**

#### What is Vector?

- Vector artwork uses lines, points and shapes to create art
- Can scale or resize an image with no loss in quality
- The number of colors and where the colors are located can be easily adjusted
- The art is typically created in CorelDraw or Adobe Illustrator





Non-Vector

Art time is included so if you don't have someone to do what you need, don't worry.

I am trying to get rid of the shadow on this logo. I've tried uploading it to cricut and cadworks but in cricut the yellow disappears in n stead of the shadow. Any suggestions? Thanks



that was sent to me but I need to change the colors, the words, and the mascot. I've looked but so far have been unsuccessful in finding this image to buy...any help is appreciated as I'm under a time crunch  $\ensuremath{ \mathbb{O} }$ 





Round Up

It is actually LESS to order 12 vs 8

8 are \$9.64/sheet = \$77.12 12 are \$5.21/sheet = \$65.52

So go to the next price break

Secret: This not only saves you money but also gives you extras on hand for samples and/or reorders





## CHOOSING THE BEST PRODUCT

Transfer Selector Tool will give you options based on how many colors you want to print

Secret: Best product is based on the material you will be applying it to (cotton, polyester or poly/cotton), the number of colors, the size of the design, and how many you need

Example: 25 1 color prints, poly/cotton

- Goof Proof \$77.75
- UC Max \$198
- UC Soft \$200.75





#### Screen Printed Gang Sheets

- Sheet Size 11.25" x 14"
- Should be the same color/colors
- Can be the same image, different images or different sizes of the same image







UltraColor Soft, UltraColor Stretch and Stretch with Blocker

- Sheet Size 11.5" x 18"
- Can Be Any Color
- Can be different images or different sizes of the same image





#### UltraColor Max

- Maximum sheet size 22x22 or any size less
- Can Be Any Color
- Can be different images or different sizes of the same image
- Square inch pricing

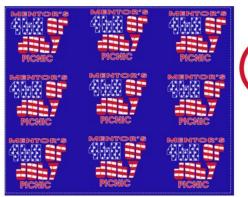
Secret: With this product you can create a 4.5 x 6 inch (27 sq inches) @ \$1.62/sheet (16 sheets reach \$25 minimum)







Secret: One order is better than 2









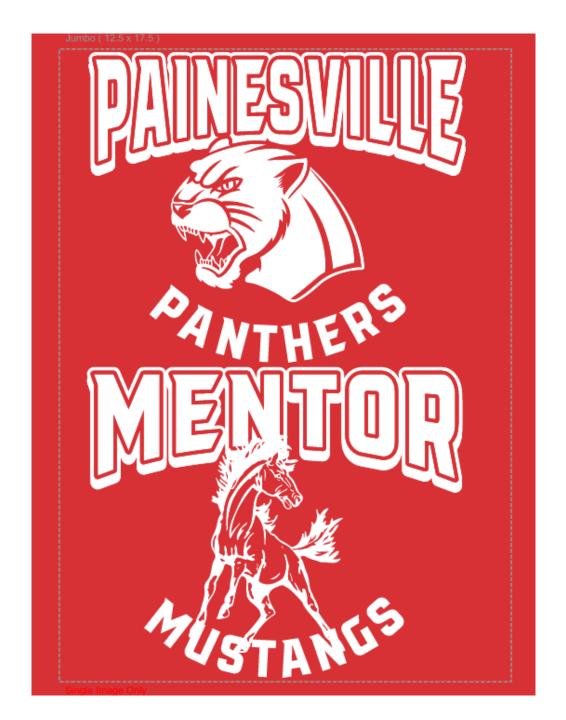




Secret: Jumbo Sheets available beginning 1/17

Sheet size 12.5" x 17.5"

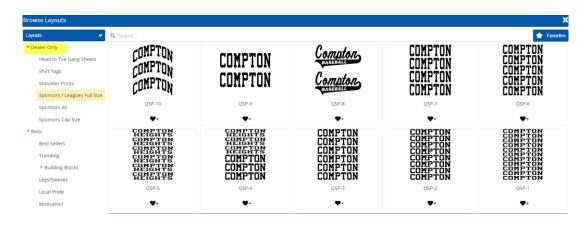
With most designs you can now fit 2 full adult size prints on the same sheet!





## SPONSOR NAMES MADE EASY

Gang all the teams using the same ink color on the same sheet







## COLOR CHANGE MAGIC

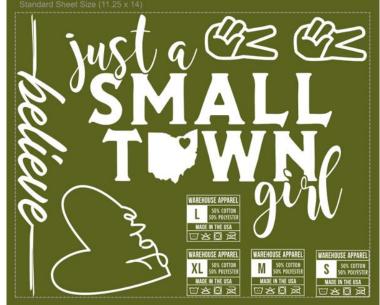
#### Create the sheet

- Order half in white
- Order half in black

You have all colors covered

Price is based on the TOTAL quantity of the two







## COLOR CHANGE MAGIC

Secret Tip
A color change will cost less
than 2 colors on the same
sheet

1 order with a color change is less than a 2 color print









### Thank you for attending

Do you have more questions? Stay in touch. We're here to help you grow your business!

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