

# Welcome

#### **Getting Started with Transfers**





### It's Easy...No Fear



It's as easy as riding a bike!

### What is a Transfer?



- + Paper
- + Ink
- + An Image
- + Manufacturing Process
- = A Custom Transfer

44 steps involved in making our quality transfers

#### We Print It. You Press It.™

### **Types of Transfers**

Our Dealer Service Team will help you order the best product for your job.



#### Screen Printed – "Spot Color"

- Goof Proof® as the name implies- easiest to apply, only 4 seconds
- Hot Split softer feel, longer application



#### Digital – "Full Color & Photographic"

- Photo Prints for white garments
- CAD-PRINTZ<sup>™</sup> for all types of garments including nylon



## Why Use Transfers

- 1. Print on Demand Great for Events
- 2. Fill-ins and Last Minute Orders are Easy
- 3. The Best Quality
- 4. Save Time and Money
- 5. Offer Better Customer Service







## Starts with a Heat Press

#### • Get the best machine within your budget

• The quality of your machine can make or break your business

#### Hotronix IIII Heat Presses

Most Technologically Advanced Presses Lifetime warranty on heating elements!

#### Clam



- Requires less space
- Portable
- Budget Friendly
- Auto Open Feature (no compressor needed)

#### Swinger



- Platen swings to left or right
- More space needed
- Allows you to work away from the heat when positioning

#### Draw



- Platen slides towards you like a drawer
- Combines space saving and heat friendly

### Legalities



- 1. Check on licenses for home business
- 2. Get a retail tax ID Usually through the state

#### **Get Samples**

Tip: Be sure to follow the directions – There are many types of transfers directions vary based on type!



### **Start Selling**

Any group of 5 or more is a potential customer

- Schools
- Churches
- Recreation Leagues
- Businesses
- Events



### **Price for Profit**

It's a simple formula – We have a webinar online

Shirt Cost



#### Transfer Cost



# -Kirtland 2011 High School-X 2 =

**Selling Price** 

### Idea Book<sup>™</sup> - No Art Needed

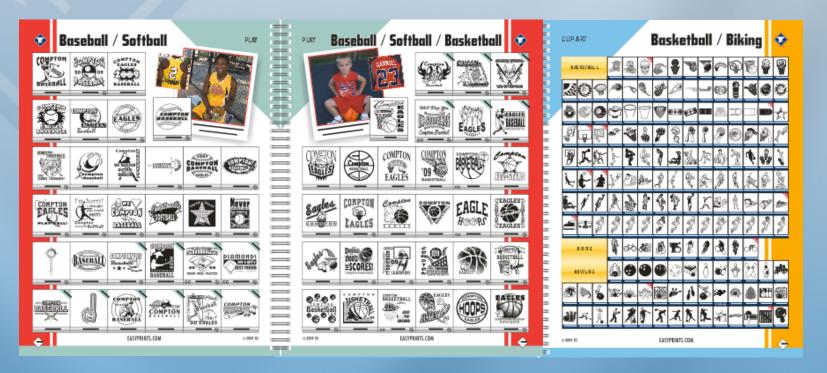


Easy Prints

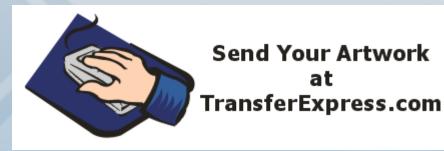
Custom Printing with No Art – No Designer needed

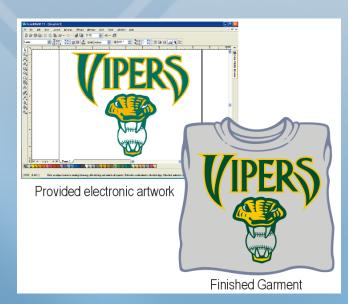
Idea Book<sup>™</sup> includes:

- 800+ Layouts even more online
- Thousands of Clip Art
- 100+ Typestyles



### **Plus – Your Provided Artwork**







#### Screen printed transfers from your artwork.

Once your art is uploaded, we will call you to review it and give you a quote and/or place your order. You don't have to be a dealer to use this feature of our web site.

### **Tools to Help You Sell**



- Marketing Kit Only \$49
- Create In-Store Displays
- Events Take your press with you!
- Sales Flyers & Easy View<sup>™</sup>
- EasyPrints.com





Custom Transfers Full Color CAD-PRINTZ™ Numbers | Letters Express Names™ Heat Presses Buy A Kit or Catalog Flag Packs / Holiday

#### Tools

Image Resizer Gang Calculator Number Calculator Easy View<sup>TM</sup>

- Personalized Idea Book
- 30 Display Transfers
- Number, Letter & Name Samples
- Dealer Guide
- Easy Prints® Playbook
- Color Selector
- Generic Idea Book
- Easy Prints® Poster
- Retail Price List
- \$10 off coupon



#### Don't be afraid to ask for HELP

We have over 20 Dealer Services Representatives ready to help you!



- Call us 1-800-622-2280
- Email us info@transferexpress.com
- Read our Blog
- Watch our videos and previous webinars
- Trade Shows



### I have an order – Now What?



- We have easy account set-up
- No paperwork!
- Just call, fax or send artwork to place your first order

Phone: 1-800-622-2280 Fax: 1-800-833-3877 TransferExpress.com

#### **Good Luck!**

Let the profits begin!





### TRANSFER EXPRESS. Webinar Summary PDF

http://www.transferexpress.com/webinarthanks

Do you have more questions??

Contact us: **Phone:** 1-800-622-2280 Email: info@transferexpress.com Web: TransferExpress.com