Welcome

**Custom Transfers & Baseball –**A Winning Combination











## The Uniform

• Typically Cotton, Polyester or a cotton/poly blend

• Most popular layout for leagues is the script with tail

• Digital or Screen printed transfer can be used depending on quantity needed and number of colors



Change It!









# **Choosing Art**

#### **5 Best Selling Baseball Layouts**

- 1. QAL-256
- 2. QAL-42
- 3. QBA-116
- 4. QBA-92
- 5. QBA-69

















## Numbers

- Typically applied to the back
- Youth 6", Adult 8"
- Same screen printed ink and color as the front
- 4" often used on front too, especially with script and tail
- Can be applied at the same time as transfer, name or numbers









## Numbers

#### How to Use Number Calculator

#### NUMBER CALCULATORS

I Know How Many Letters and Numbers I Need



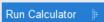
#### I Have a List of Names and Numbers

The wizard will calculate how many Number Packs, Hercules Letter Packs, Express Packs, and Number Kits you will need, based on the numbers and names you enter.



#### Number Range

The wizard will calculate how many Number Packs, Express Packs, and Number Kits you will need, based on the number of teams and range of uniform numbers you enter.



#### Digits and Characters

The wizard will calculate how many Number Packs, Hercules Letter Packs, Express Packs, and Number Kits you will need, based on the number of digits and characters you enter.





## Numbers

# SEQUENTIALLY NUMBERED TEAMS CALCULATOR What to do Enter the number of teams and the starting and ending player numbers. Select the style, size, and color for your numbers. Click Next when you are finished. Number of teams 5 Starting Player Number 1 Ending Player Number 15 Number Style Champ (1 color) 6 inch White

Calculate

Number	Packs of 5 Digits			Express Pack		Number Kits	
	Packs	Used	Extra	Used	Extra	Used	Extra
0	1	5		5	10	5	10
1	8	40		40	5	40	80
2	2	10		10	5	10	20
3	2	10		10	5	10	20
4	2	10		10	5	10	20
5	2	10		10	5	10	20
6/9	2	10		10	20	10	20
7	1	5		5	10	5	10
8	1	5		5	10	5	10
Totals		105	0	105	75	105	210
our number order calculations							
21	5 Packs		3	Express Packs		1	Number Kits
Price \$26.25				Price \$41.25		Price \$67.00	



## **Names**

Pre-spaced or Individual Letters











# **Pre-Spaced Names**

- Available in Straight, Arch, or Vertical
- Available in 1, 2, 2.5 or 3" sizes
- 5 Font Choices
- Can be ordered to fill in Peel & Press
- Can be ordered as numbers when smaller sizes are needed





# **Baseball Caps**

- Use a gang sheet so the prints for the caps will cost you no extra money
- Apply with cap press
- Use simple designs with less detail due to the size
- If using 6 panel, digital transfers will go over seam better









# **Button Down Jerseys**











- 1. Cut your print into two parts just left of center, so the cut matches the split front on the shirt. Try to avoid cutting through a letter if possible.
- 2. Keep your jersey fully buttoned and place on the platen of your heat press. Turn pressure up to compensate for the buttons.
- 3. Pre-Press your jersey.
- 4. Position the two halves on your jersey, lining up the edge of the transfer to the split. The grid lines will help you line up your two halves.
- 5. Press.





# **Button Down Jerseys**











- Remove the release paper from the right side only.
- 7. Unbutton the jersey.

- 8. Open the jersey, leaving only the left half on your platen.
- 9. Press again.
- 10. Remove the release paper from the left half



# **Spirit Wear**

"Uniforms are a huge part of our sales, but I don't think the majority.

I believe you have to push the other items"

» Team Insight January 2013







## Leagues

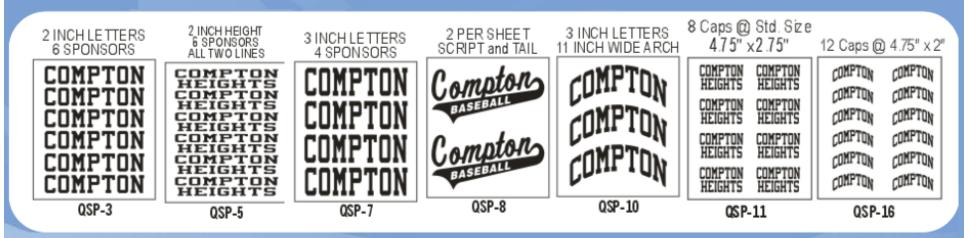




# Leagues

Easy Prints® Layouts designed for Sponsors

- Multiple teams can be printed on one sheet to save money, create strips
- Layouts are different based on size of text and style of layout
- Organize list of sponsors by color, size or style and quantity
- Tip: If one sponsor is unique color use Express Names™





# Selling Help







# Selling Help

- When the uniforms are delivered, create a flyer shown earlier, for each team, to be passed out to parents that offers t-shirts, long sleeve tees and hoodies with the same logo for the kids and their parents
- Advertise that you can do add-ons for each team at the same cost you originally charged.
   With every transfer order you get an extra, and not all teams will start with 15 kids per team giving you more extras.
- Offer to package each players uniform individually. This will take you time, but typically leagues are run by volunteers who will see this is as a great service. And don't forget to include a flyer in each package advertising you can also do custom printed shirts for family reunions, festivals, company picnics





## Add-On Sales

Helmet Stickers





**Banners** 



Window Decals

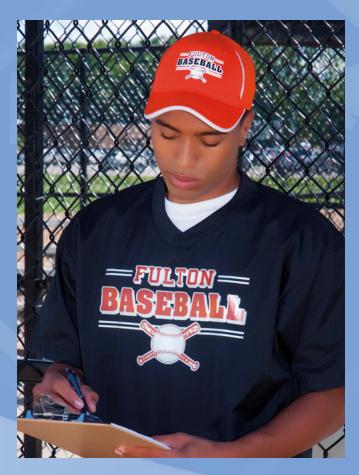




Wall Graphics



## Add-On Sales





Use digital transfers for bat bags and jackets for the team.



### Conclusion

- PDF of slides will be on Great Garment Graphics

#### Do you have more questions??

- Email us info@transferexpress.com
- Read our Blog
- Watch our videos and previous webinars
- Trade Shows

#### Contact us:

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## Thank You for Attending

#### **Next GGG Webinar**

- CorelDRAW® Session 2: More Basics
- Tuesday, February 19, 2013
- 2:00 PM 3:00 PM
- Sponsor: Imprintables Warehouse

#### **Next Transfer Express GGG Webinar**

- Kick It Up for Soccer with Custom Transfers
- Thursday, March 7, 2013
- 2:00 PM 3:00 PM

What topics you would like to see covered in a Transfer Express webinar? **Email them to:** info@transferexpress.com



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