

# VA Partner Program (VAPP)

## Application & Profile

Thank you for your interest in the VA Partner Program. To apply, please complete the following application and send to [natalie.kramer@va-worldwide.com](mailto:natalie.kramer@va-worldwide.com). All fields below are required to process your application.

### Company Information

<b>Company Name:</b>		
<b>Address:</b>		
<b>City:</b>	<b>State/Province:</b>	
<b>Postal Code:</b>	<b>Country:</b>	
<b>Website URL:</b>	<b>Year Founded:</b>	<b>Area or region you serve:</b>

### Primary Contact

<b>Name:</b>	
<b>Title:</b>	
<b>Email:</b>	
<b>Tel:</b>	<b>Fax:</b>

### Administrative Contact

<b>Name:</b>	
<b>Title:</b>	
<b>Email:</b>	
<b>Tel:</b>	<b>Fax:</b>

### Technical Contact 1

<b>Name:</b>	
<b>Title:</b>	
<b>Email:</b>	
<b>Tel:</b>	<b>Fax:</b>

### Technical Contact 2

<b>Name:</b>	
<b>Title:</b>	
<b>Email:</b>	
<b>Tel:</b>	<b>Fax:</b>

### Sales Contact

<b>Name:</b>	
<b>Title:</b>	
<b>Email:</b>	
<b>Tel:</b>	<b>Fax:</b>

### Marketing Contact

<b>Name:</b>	
<b>Title:</b>	
<b>Email:</b>	
<b>Tel:</b>	<b>Fax:</b>

Please Indicate the Model that Best Describes Your Business (Select One)

<b>Reseller</b>	<b>System Integrator</b>	<b>Technology Provider</b>
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Have you had a previous relationship with VA Worldwide?

<b>Yes</b>	<b>No</b>	<b>(If yes) Please describe:</b>
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Which products & services do you wish to offer?

Core Products		Extended Services and Solution Enhancements			
IBM i2 Products	VA Products	Partner Products	Support	Consulting	Training

Desired Partner Program Model

<b>Associate</b>	<b>Developer</b>	<input type="checkbox"/> <b>Collaborator (Limited to Nonprofit/Academia)</b>
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What products do you currently sell?

Product name	Manufacturer
1.	
2.	
3.	

What type of services do you offer?

1.
2.
3.

Are you currently an IBM partner?

<b>Yes</b>	<b>No</b>
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What is the number of employees in your company?

<b>All:</b>	<b>Sales:</b>	<b>Technical:</b>
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What is Your Annual Revenue?

<b>Under \$1 Million</b>	<b>\$1-5 Million</b>	<b>\$5-10 Million</b>	<b>\$10 Million +</b>
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Please provide three customer reference accounts

<b>Company Name:</b>	<b>Location:</b>
<b>Company Name:</b>	<b>Location:</b>
<b>Company Name:</b>	<b>Location:</b>

Authorized Signature

<b>Signature:</b>	<b>Date:</b>
<b>Printed Name :</b>	<b>Title:</b>