



Head of Land Development

Energy & Infrastructure (DevCo)

About Downing

Downing is a fast growing, entrepreneurial investment manager based in the City of London. We believe a great investment opportunity isn't just financial, it's a chance to invest in things that matter – our environment, our health, our society, our local communities and our economy. Our ability to adapt and innovate to create investment products for our customers is key to our growth and success and our [core values](#) are vital to everything we do – from the businesses we invest in to the people we hire.

Role and responsibilities

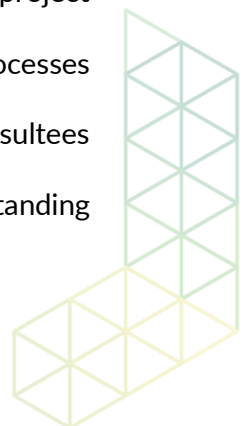
The role will be to lead the development and delivery of high-quality renewable energy projects by securing new land opportunities including new option, lease, servitude and wayleave agreements and leading site search and feasibility reviews.

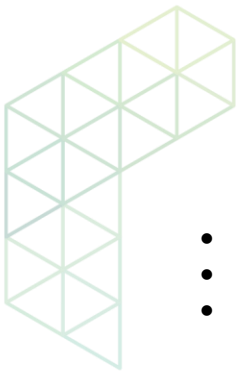
In particular, the role-holder will be expected to undertake initial landowner negotiations and then manage the land process (including management of legal support) leading to conclusion of any required land agreements. The role-holder will also be expected to manage consultants and land agents in the establishment of a site search and feasibility review process to generate new project pipeline and have a track record of successfully implementing similar processes previously.

The role-holder is anticipated to have significant demonstrable experience in the management of land processes, a real desire to succeed and be able to work autonomously and propose innovative solutions to problems. The role-holder will also be expected to support the Managing Director by acting as his delegate when required and provide input into the wider business strategy.

Key skills and experience

- Formal land or legal qualification (degree level as a minimum).
- Professional Accreditation such as Chartership or working towards this (RICS or equivalent)
- Minimum of 10 years' experience within the renewable energy industry, particularly leading land delivery on wind, solar PV or battery storage projects.
- Experience of leading the land delivery of projects at various stages in the project lifecycle.
- Experience of leading site search and feasibility activities to generate new project pipeline.
- Experience of contract preparation and managing and negotiating tender processes (including consultancy services).
- Experience of managing project stakeholders including regulators, statutory consultees and local communities.
- An understanding of the various UK grid connection processes and an understanding of the various UK project consenting processes.





- An ability to anticipate project issues and propose creative solutions.
- An ability to translate technical detail into commercial impact.
- An ability to manage several project tasks at once and be able to plan and prioritise project workload.

Personal profile

- **Passionate about what you do** - you are always happy to roll up your sleeves.
- **Team player** – have fun! We do our best to cultivate an open, honest, hard-working but fun culture at Downing.
- **Customer oriented** - you are approachable, friendly and professional whilst working diligently. Nothing is too much trouble.
- **Assertive and focus on execution** – you make things happen.
- **Eloquent** – you can explain complex things in simple, relevant terms, and in good English.

Pay and benefits

For the successful candidate, we will put together an attractive reward package that will include:

- Competitive starting salary
- Discretionary bonus
- Pension scheme
- Health insurance
- Life assurance
- Income protection
- Death in service insurance
- Additional social perks

Additional details

To understand what information we collect about you, how we will use it and for what purpose, please read our [privacy notice](#).

Downing is passionate about creating an inclusive culture that supports and celebrates diversity. This drives our ambition and brings us closer to our investment community.

