

Endress+Hauser Canada partners with Lumen to provide single source process control solutions for process industries

Burlington, ON, October 2018 – Endress+Hauser, a global leader in process measurement and instrumentation, has concluded an agreement with Lumen that makes the independent electrical distributor its latest Authorized Channel Partner. The move, which leverages the strategic relationship between Rockwell Automation and Endress+Hauser Canada Ltd., is a major development in the process automation sector in Canada.

“The evolution to Industrie 4.0 and Industrial Internet of Things offers limitless opportunity for Canadian companies,” said Anthony Varga, General Manager at Endress+Hauser. “Thanks to the strength of our partnership with Rockwell Automation and Lumen’s expertise, we’ll be able to go to greater lengths to help modernize the Canadian manufacturing sector.”

Lumen can now provide its process automation customers with new cost saving opportunities through the enhanced integration of Endress+Hauser’s measurement technology with the Rockwell Automation platform. The pre-tested and validated designs between Rockwell Automation and Endress+Hauser offerings help reduce the costs associated with bringing new measuring points or a new production line into the manufacturing facility.

Customers of Lumen will also have the opportunity to enjoy a single source provider, enabling them to acquire the PlantPAX® system, a modern Distributed Control System with best-in-class field instrumentation and measurement solutions – trusted globally.

“This new agreement between Lumen and Endress+Hauser will allow us to provide a more complete value proposition to our customers and help them to address today’s challenges for our Canadian manufacturing. This partnership between Rockwell Automation, Endress+Hauser and Lumen will help our Canadian manufacturing customer to onboard Industry 4.0 and stay competitive in this global market. This partnership offers best in class solutions in integrating automation, control, process and field instrumentation and measurement solutions – trusted globally,” said Serge Leblanc, President at Lumen.

Manufacturers face many challenges when integrating advanced instrumentation into a plant-wide process control system.

Rockwell Automation and Endress+Hauser are committed to helping meet the needs of customers for complete process automation solutions. Drawing from the core competencies of both companies, they are able to deliver pre-engineered, pre-tested, supported and maintained integrated instrumentation, control and information solutions.

Their partnering efforts focus around tools for integration, plant-wide advanced diagnostics, and overall helping customers manage their process system lifecycles.

About Endress+Hauser

Endress+Hauser is the largest independent manufacturer of instrumentation in the world, with global manufacturing facilities, over 12,000 associates, and net sales of over \$2 billion CAD.

Endress+Hauser is a global leader in the provision of measurement instrumentation, services and solutions for industrial process engineering, helping customers optimize economic efficiency, safety and environmental protection.

About Lumen

Lumen is the leading distributor of electrical and automation material in Québec. The company was founded in St. Eustache in 1962 and has been part of the worldwide Sonepar Group since 1984. We are experts in our field who have built a reputation for fast, reliable and quality services.

Our new ultra-modern 385000 sq. ft. distribution center and our network of over 35 branches allow us to deliver anywhere in Québec within 24 hours. Our logistics capabilities make us a preferred partner for SMBs as well as large corporations.



Anthony Varga, General Manager at Endress+Hauser



Serge Leblanc, President at Lumen

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