# WESTERN AUSTRALIA TOURISM INVESTMENT OPPORTUNITIES



<sup>Q</sup> OPTUS STADIUM, PERTH

WESTERN AUSTRALIA WALKING ON A DREAM 金融業業制度



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WESTERN AUSTRALIA IS A GLOBALLY CONNECTED, PREMIER TOURISM DESTINATION, BOASTING WORLD-CLASS NATURAL ASSETS, A FAST-GROWING CITY METROPOLIS AND ANCIENT LANDSCAPES THAT HONOUR THE OLDEST LIVING CULTURE ON EARTH.

With a supportive and welcoming business environment, close collaboration between Industry and Government, and a diverse tourism offering, Western Australia offers a wealth of opportunities to invest in the tourism sector.

This booklet provides a snapshot of the tourism accommodation opportunities currently available for investment on state-owned property, through private transactions and in partnership with Aboriginal people as Traditional Owners of the land. The locations that have been included are strategically positioned to capitalise on the growing demand for tourism experiences in Western Australia. Opportunities include:

- Built infrastructure, such as existing hotels and other accommodation options in Perth and regional areas.
- Ecotourism sites within World Heritage areas, national parks, reserves, and Government owned land.
- Greenfield sites located in some of the state's premier tourism destinations.

Perfectly positioned as the Western Gateway to Australia and backed by a strong and stable economy, there has never been a better time to invest in the state's thriving tourism sector.

For more information, please contact Tourism Western Australia at invest@westernaustralia.com.



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♀ PURNULULU NATIONAL PARK, THE KIMBERLEY

# PERTH AND SURROUNDS



### LAND FOR FUTURE DEVELOPMENT WITHIN A NEW PERTH WATERFRONT DESTINATION

### FUTURE HOTEL SITE AT PERTH CONVENTION AND EXHIBITION CENTRE PRECINCT

#### HIGHLIGHTS

- Opportunity to develop premium hotel accommodation in the heart of the city in a vibrant new mixed-use waterfront precinct on the Swan River.
- The site is within walking distance to major city-based tourism attractions and food and beverage hubs, including Elizabeth Quay, Kings Park, Yagan Square and the forthcoming Perth Cultural Centre on the foreshore.
- Located in the Perth Central Business District (CBD) and offering stunning views of the Swan River and Kings Park, the hotel would be directly linked to a newly refurbished convention and exhibition centre, catering to local, national and international delegates as well as visitors to Perth.
- Offering direct flights to 20 global destinations, Perth is the Western Gateway to Australia, presenting significant opportunity to tap into high yielding international markets.

#### LOCATION

Perth Central Business District

LAND AREA To be confirmed

LOCAL GOVERNMENT / PREFERRED LAND USE City of Perth / Premium hotel accommodation

**INVESTMENT OPPORTUNITY** Potential hotel development

### STATUS

Project definition phase

**CONTACT** Glen Finn - Department of Planning, Lands and Heritage **E** glen.finn@dplh.wa.gov.au

#### OVERVIEW

Major redevelopment is being planned for the Perth Convention and Exhibition Centre and surrounding precinct next to the Swan River, which is poised to unlock opportunities for significant business, tourism and economic commercial activity.

Perth, as the Western Gateway to Australia, is strategically positioned as a major hub for international travel, offering non-stop flights from 20 key global destinations, including Bangkok, Ho Chi Minh City, Jakarta, Johannesburg, London, Paris, Rome, Guangzhou, and Tokyo. With new flight routes continually expanding, the city's connectivity is set to increase. Significant investment in Perth Airport infrastructure will not only enhance its capacity, but solidify its status as a must-visit destination, attracting 14 million visitors in 2022-23. This new waterfront precinct presents a prime opportunity for investors to capitalise on the city's growing prominence in global tourism.

The WA Government is seeking interest from potential investors to deliver a premium hotel experience as a key element of the transformation of this new waterfront precinct. Strategically positioned in the heart of Perth's CBD, adjacent to the Perth Convention and Exhibition Centre and Elizabeth Quay, the proposed hotel can be seamlessly integrated with the convention centre, making it the preferred destination accommodation for delegates and exhibitors.

Hotel guests would enjoy a modern attractive arrival experience in a dynamic, welcoming and well-connected urban environment. The precinct is expected to attract a year-round flow of corporate and entertainment visitors, making it an ideal location for a high-quality hotel offering.

Major precinct works are slated to begin in 2026, paving the way for this exciting new chapter in Perth's urban transformation.

P PERTH CITY | BOORLOO

### PERTH RIVERFRONT SITE FOR REDEVELOPMENT AND REVITILISATION

### FUTURE TOURISM DEVELOPMENT IN A RIVERFRONT LOCATION AT THE HISTORIC EAST PERTH POWER STATION PRECINCT

### HIGHLIGHTS

- The East Perth Power Station's historical significance creates a unique opportunity to develop an integrated tourism offering, popular with a broad demographic of visitors.
- Situated in proximity to key transportation hubs, including road, rail, and cycle networks, ensuring easy accessibility for both domestic and international travellers.
- The site's potential for integration with other significant developments in Perth City's eastern precinct, including the renowned Optus Stadium and Burswood Park, bolsters its appeal as a tourism hotspot.

#### OVERVIEW

The redevelopment of the historic East Perth Power Station presents a unique investment opportunity within a prime waterfront location in Perth. Positioned along the Swan River, a five-minute drive from the CBD with integrated transport infrastructure, this 8.5-hectare site is proposed to be transformed into a vibrant, multi-use tourism precinct. The project aims to preserve the heritage of the former power station while introducing residential, commercial, and tourism amenities, making it a compelling destination for visitors.

The precinct's riverfront location, coupled with its proximity to key attractions including the award-winning Optus Stadium, makes it an ideal site for high-end accommodation. The proposed development's focus on community and tourism growth seeks to deliver a steady flow of visitors.

The East Perth Power Station precinct offers a distinctive opportunity for investors to be part of a landmark tourism development in Perth. With its historical significance, prime location, and proximity to the Swan River, the site is positioned to become an iconic destination for tourism and leisure.

### LOCATION

East Perth

LAND AREA To be negotiated

### LOCAL GOVERNMENT/ PREFERRED LAND USE

City of Vincent / Mixed-use precinct including culture and creative industry, retail, hospitality and commercial (including accommodation).

**INVESTMENT OPPORTUNITY** Future hotel site

### STATUS Coming soon

CONTACT Development WA W developmentwa.com.au/eastperthpowerstation

### LAND FOR FUTURE DEVELOPMENT WITHIN PERTH ZOO

POTENTIAL SITE AVAILABLE IN 2029, WITHIN THE PERTH ZOO GROUNDS AND FIVE-MINUTE WALK FROM SOUTH PERTH FORESHORE

### HIGHLIGHTS

- Exclusive opportunity for an immersive 50 key luxury accommodation development positioned at the heart of the Perth Zoo and overlooking the African Savannah experience.
- The proposed hotel/eco-lodge site is accessible by the general public (not just zoo visitors) from the street and located in close proximity to the spectacular new Perth Zoo Maali Function Centre.
- Situated in the suburb of South Perth and a short walk from the Swan River, this tourism precinct is serviced by regular ferry services from Perth CBD. South Perth foreshore is a tourism hub with numerous restaurants, cafes, pubs and short stay accommodation.
- This is an opportunity to tap into high yielding visitor markets attracted to Central Perth and the river foreshore. Perth is Australia's Western Gateway, serviced by air from around the globe and all other major Australian cities.

### LAND AREA + HEIGHT ALLOWANCE 5000m<sup>2</sup> + 5 storeys

LOCAL GOVERNMENT / PREFERRED LAND USE

City of South Perth / Eco-lodge

**INVESTMENT OPPORTUNITY** Partnership arrangement with Perth Zoo to develop short stay accommodation.

### STATUS

Seeking interest for 2029 development

CONTACT Kathryn Caldwell – Perth Zoo E <u>kathryn.caldwell@dbca.wa.gov.au</u>

# ICONIC TOURISM DEVELOPMENT IN THE SWAN VALLEY WINE REGION

UNIQUE OPPORTUNITY TO PARTNER WITH AN INTERNATIONALLY AWARDED DISTILLERY TO DEVELOP AN ICONIC TOURISM ATTRACTION IN WESTERN AUSTRALIA'S OLDEST WINE REGION, LOCATED UNDER THIRTY MINUTES FROM PERTH CITY

### HIGHLIGHTS

- This four hectare site features an elevated development area sloping down to 450m of scenic Swan River frontage. Featuring a state-of-the-art, carbon-neutral distillery, a 500-person hospitality and events venue, and plans for 10 luxury accommodation suites, the blend of innovative and sustainable design ensures the development will meet the needs of modern travellers.
- The Swan Valley is Western Australia's oldest wine region, and the second oldest in Australia. Less than 30-minutes drive from Perth Central Business District and 20-minutes from Perth Airport, the Swan Valley is a major tourism destination, home to renowned wineries, distilleries, breweries, galleries, and artisan producers, creating a vibrant food, beverage and cultural experience.
- The site is set to become the new home of Old Young's Distillery, the 2023 International Craft Producer of the Year, known for its innovative brand and award-winning spirits. This partnership adds significant value, positioning the site as a major drawcard in the region.
- The Swan Valley is a high-volume tourism region with limited existing accommodation, presenting a significant opportunity for investors to tap into a market gap for premium lodging and experiences in one of the world's closest wine regions to a capital city.

LOCATION Swan Valley

4 ha (approx.)

LOCAL GOVERNMENT / PREFERRED LAND USE City of Swan / Tourism development

**INVESTMENT OPPORTUNITY** Joint Venture with award-winning Old Young's Distillery.

### STATUS

Coming soon

CONTACT James Young E jy@australiandistilling.com.au M +61 403 284 934

LOCATION Ocean Reef

LAND AREA To be confirmed

LOCAL GOVERNMENT / PREFERRED LAND USE City of Joondalup / Mixed-use precinct including

tourism, recreational and residential.

Potential hotel development

**STATUS** Planning and stage 1 land construction underway

CONTACT Development WA W developmentwa.com.au/orm

LIDE

### ♀ OCEAN REEF, PERTH

### LAND FOR FUTURE DEVELOPMENT WITHIN A NEW PERTH BEACHFRONT PRECINCT

### FUTURE HOTEL SITE AT OCEAN REEF MARINA, A NEW COASTAL TOURISM HUB IN PERTH

#### HIGHLIGHTS

- Located a 30-minute drive from Perth City and 40-minutes from Perth Airport, Ocean Reef Marina is set to become a new recreational and hospitality hub for both visitors and locals.
- A future opportunity to develop new accommodation alongside recreational and commercial tourism facilities including beachfront access, a new coastal pool, retail community amenities and hospitality spaces.

#### OVERVIEW

Situated 25 kilometres north of the Perth CBD and 6km west of the Joondalup city centre, Ocean Reef is a picturesque coastal suburb. Known for its stunning ocean views, serene beaches, and relaxed atmosphere, Ocean Reef is a hidden gem that offers both locals and visitors an idyllic seaside escape. The Ocean Reef Marina is set to become a premier waterfront destination, offering a mix of residential, commercial, and tourism developments to bring a brand-new attraction to Perth's stunning coastline. The marina will feature over 1,000 dwellings, short stay accommodation, up to approximately 12,000 m<sup>2</sup> of retail and commercial space, and a range of amenities including cafes, restaurants, and a coastal pool. The marina's strategic location and upscale facilities position it as a key area for tourism growth, creating significant investment potential in the accommodation and hospitality sector.

Working with a master developer across the future town centre, the WA Government is seeking future investment in a potential hotel development at Ocean Reef Marina, driven by the marina's appeal as a world-class recreational and tourism hub. The waterfront precinct is expected to attract a steady flow of visitors, making it an ideal location for premium accommodation offerings.

### FUTURE DEVELOPMENT OPPORTUNITIES WITHIN HILLARYS BOAT HARBOUR

## WATERFRONT HOTEL SITE IN PERTH'S NORTHERN SUBURBS

### HIGHLIGHTS

- Hillarys Boat Harbour is a popular waterfront tourism precinct located in Perth's northern suburbs, offering an aquarium experience, recreation, retail, employment, and food and beverage options.
- The Hillarys Boat Harbour Activation Master Plan outlines a vision for the future of the precinct, focusing on projects, improvements, and investments to enhance its status as a major visitor attraction and family destination.
- The new development area will feature a potential hotel site with sunset views over the Indian Ocean, food and beverage, retail spaces, and venues for functions and events.
- Planning is underway for the necessary infrastructure and civic transformations to facilitate this future development, including the hotel site.

### LOCATION

Hillarys

### LAND AREA To be confirmed

**INVESTMENT OPPORTUNITY** Potential hotel development

### STATUS

Planning underway. Development opportunities will be advertised through Expression of Interest.

### CONTACT

Department of Transport Leasing opportunities <u>transport.wa.gov.au</u>



# WESTERN AUSTRALIA'S NORTHERN REGIONS

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### ECO-ACCOMMODATION AVAILABLE FOR INVESTMENT PARTNERSHIP

### PARTNERSHIP OPPORTUNITY TO REDEVELOP AND REVITALISE THE ICONIC KOOLJAMAN AT CAPE LEVEQUE

### HIGHLIGHTS

- Positioned in a prime location on the tip of the dramatic Cape Leveque, this site offers breathtaking views of the Indian Ocean, framed by iconic red cliffs and pristine white beaches.
- Situated on the northern point of the picturesque Dampier Peninsula, approximately two-hours' drive from Broome or a one-hour scenic flight, the site is within proximity to the largest number of Aboriginal cultural experiences in Western Australia, an award-winning pearl farm and stunning beaches.
- Opportunity to invest in the redevelopment of an existing accommodation offering in partnership with the landowners, the Djarindjin and Ardyaloon (One Arm Point) communities.

### OVERVIEW

This is a unique investment opportunity to develop low-impact, sustainable tourist accommodation in one of Australia's most stunning and culturally significant destinations. This venture involves partnering with the landowners, the Djarindjin and Ardyaloon (One Arm Point) communities, to create a culturally appropriate tourism offering that showcases the natural beauty and heritage of the area.

Kooljaman at Cape Leveque is renowned for its breathtaking coastal landscapes, featuring red cliffs, turquoise waters, and pristine white sand beaches. This natural beauty makes it an ideal location for a premium eco-tourism experience to be co-designed with community input.

The demand for eco-tourism experiences is growing, with travellers increasingly seeking destinations that offer natural beauty, cultural enrichment, and sustainable practices. Already offering these experiences, Dampier Peninsula is emerging as a leading Western Australia destination in this market segment.

The redevelopment of this property will be guided by the principles of respecting and preserving the Bardi Jawi culture, that offer visitors an authentic experience. The partnership will generate employment opportunities for the local Aboriginal communities, contributing to their economic development aspirations and supporting community programs.

### ADDRESS

Broome-Cape Leveque Road, Dampier Peninsula

LAND AREA 100 ha (approx.)

LOCAL GOVERNMENT / PREFERRED LAND USE Shire of Broome / Low-impact tourism

#### INVESTMENT OPPORTUNITY

Partnership opportunity with the local community landowners and lease holders to invest in the redevelopment of a low-impact tourism accommodation experience on the Dampier Peninsula. Existing infrastructure and services on the site includes a private airstrip, eco tents and cabins, staff accommodation and a restaurant/reception hub.

### STATUS

Coming soon

**CONTACT** Nathan McIvor - Djarindjin Aboriginal Corporation **E** <u>ceo@djarindjin.org.au</u>



### ESTABLISHED ECO RESORT FOR SALE IN KIMBERLEY REGION

### UNIQUE OCEANSIDE RESORT STYLE ACCOMMODATION AT ECO BEACH, BROOME

### HIGHLIGHTS

- Commanding stunning Indian Ocean views, the multiaward-winning Eco Beach Resort features 25 superbly appointed Eco Villas, 30 Safari Eco Tents, and two ocean front houses. There is also an onsite restaurant with an adjacent infinity pool located beside the beach.
- Activities include sailing, guided coastal fishing, paddle board and kayaking, spa treatments such as mangrove mud baths, cave, bush and cultural walking tours.
- Eco Beach Resort is a one-and-a-half-hour hour drive south of Broome – 120km along the Great Northern Highway and then 10km along a well maintained pindan (red dirt) road or a 25-minute scenic helicopter or fixed wing flight from Broome.

#### ADDRESS

Lot 323 Great Northern Highway

### LAND AREA

7 ha freehold site with a 1.4 km airstrip on a 21 year lease

### LOCAL GOVERNMENT / PREFERRED LAND USE

Shire of Broome / Low-impact tourism

**INVESTMENT OPPORTUNITY** Purchase of the total business which has been operating for 25 years.

WEBSITE www.ecobeach.com.au

### **STATUS** Available now

CONTACT Tom Butler - Nash Advisory M +61 408 477 529





### BROWNFIELD SITE FOR REDEVELOPMENT IN BROOME

OPPORTUNITY TO DEVELOP ACCOMMODATION OR ATTRACTION IN THE CABLE BEACH TOURISM PRECINCT

### HIGHLIGHTS

- The tropical pearling town of Broome famous for its pristine beaches, turquoise waters and ocean sunsets – is the Western Gateway to the adventurous Kimberley region of Western Australia.
- Broome's multicultural influence Aboriginal, Indonesian, Chinese, Japanese and Malaysian – is reflected in the town's architecture, dining and tourism experiences.
- Formerly Broome Crocodile Park, the property is adjacent to iconic Cable Beach, and close to resorts, restaurants and the airport. Broome has numerous daily flights from Perth (two-and-a-half-hour flight time), Sydney (five-hours), Melbourne (four-and-a-half-hours) and Darwin (three-hours) along with seasonal flights from Singapore (four-and-a-half-hours).

#### ADDRESS

16 & 18 Cable Beach Road West and 2 Koolama Drive, Cable Beach, Broome

LAND AREA 2.22 ha comprising three titles

LOCAL GOVERNMENT /ZONING Shire of Broome / Tourism

**INVESTMENT OPPORTUNITY** Potential for a wide range of accommodation, dining and tourism attractions or experiences.

### **STATUS** Available now

Available now

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E <u>brett.wilkins@raywhite.com</u>

Stephen Cole **T** +61 8 9192 2122 **M** +61 433 349 777 **E** <u>stephen.cole@raywhite.com</u>

### LAND FOR DEVELOPMENT IN BROOME

### MULTIPLE DEVELOPMENT SITES WITHIN THE CABLE BEACH TOURISM PRECINCT

### HIGHLIGHTS

- Situated near the world-famous Cable Beach, these development sites offer proximity to one of Australia's most iconic coastal destinations. The area's natural beauty, with its 22-kilometre stretch of pristine white sand and turquoise waters, attracts both domestic and international tourists with demand projected to grow strongly over a ten-year period to 2034.
- Broome is a thriving tourism destination, renowned for its rich, colourful and multilayered tapestry threaded with Aboriginal heritage dating back over 30,000 years, dinosaur footprints, a multicultural pearling industry founded in the 1880s and World War II history. The cultural richness of the region presents a unique opportunity for immersive development in partnership with the landholders and Traditional Owners of Broome, the Yawuru People.
- These sites are positioned a ten-minute drive from Broome International Airport and five-minute drive to Broome town centre. Broome is positioned for future growth, with ongoing plans for development in the tourism and cruise sector and the recent addition of a seasonal direct flight to Singapore, opening up new markets in Asia and beyond.

### ADDRESS

Lot 705, Lot 703 Murray Beach Road and Lot 704 Cable Beach Road

LAND AREA (approx.) 17.5 ha total across three lots

### LOCAL GOVERNMENT / LAND USE PERMISSIBILITY

Shire of Broome / Tourism

#### DESCRIPTION

This greenfield opportunity is a one-minute walk from Cable Beach.

### ADDRESS

Lot 2790 & 2791 Cable Beach Road West

LAND AREA (approx.) 6 ha total across two lots

LOCAL GOVERNMENT / ZONING Shire of Broome / Tourism

### DESCRIPTION

This greenfield opportunity has direct access to Cable Beach and is adjacent to a conservation estate managed by Traditional Owners.

### INVESTMENT OPPORTUNITY

Multiple sites requiring negotiation of freehold or leasehold terms with Nyamba Buru Yawuru.

STATUS Coming soon

CONTACT Ellen Smith – Nyamba Buru Yawuru E <u>ellen.smith@yawuru.org.au</u>

### LAND FOR FUTURE DEVELOPMENT IN THE WEST KIMBERLEY

### SIGNATURE ECO-ACCOMMODATION DEVELOPMENT OPPORTUNITY COMING SOON

### HIGHLIGHTS

- Bunuba National Parks, located in the heart of Western Australia's iconic Kimberley region, boast an abundance of natural attractions which includes cascading waterfalls, deep gorges and stunning freshwater pools.
- A low-impact tourism development opportunity has been identified within the region which consists of Milluwindi Conservation Park, Bandilngan National Park and Dimalurru National Park (collectively known as Bunuba National Parks). These locations boast some of Australia's most awe-inspiring landscapes, including the towering cliffs and serene waterways of Lennard Gorge, Windjana Gorge, and Tunnel Creek, which attracted 32,000 visitors in FY 2023-24.
- The cultural richness of this region presents a unique opportunity for an experiential, high quality accommodation offering in partnership with the Bunuba Traditional Owners of the area.
- Direct flights to Broome from Singapore, Melbourne and Sydney offer significant opportunities to tap into high yielding markets. Bunuba National Parks is a four-and-a-half-hour drive from Broome, via the iconic Gibb River Road, offering a true Australian wilderness experience through ancient gorge country.

#### LOCATION

Bunuba National Parks, West Kimberley

LAND AREA To be negotiated

### LOCAL GOVERNMENT / PREFERRED LAND USE Shire of Derby-West Kimberley / Low-impact tourism

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An appropriate location for development will be identified in partnership with the Department of Biodiversity, Conservation and Attractions and Bunuba Dawangarri Aboriginal Corporation. Long-term sub lease opportunities may be available in locations including Darambal (Lennard Gorge), Bandilngan (Windjana Gorge) and Dimalurru (Tunnel Creek).

STATUS Coming soon

**CONTACT** Tourism Western Australia **E** <u>invest@westernaustralia.com</u>

♀ WINDJANA GORGE NATIONAL PARK, THE KIMBERLEY

### LAND FOR DEVELOPMENT IN PRIME EAST KIMBERLEY LOCATION



### ADDRESS

Lot 957 Bandicoot Drive, Kununurra

LAND AREA 14.272m<sup>2</sup> (1.427 ha)

### LOCAL GOVERNMENT / ZONING

Shire of Wyndham-East Kimberley / Tourism

#### INVESTMENT OPPORTUNITY

Tourism accommodation development on a serviced site located at the entrance of Kununurra. Kununurra township is the gateway to the magnificent Kimberley region of Western Australia, one of the world's last true wilderness areas. Direct aviation access is available from Perth, Broome and Darwin.

### **STATUS** Available now

CONTACT Development WA – Patrick Smit T +61 8 6200 4131 E <u>patrick.smit@developmentwa.com.au</u>

Photo Credit: Kununurra Visitor Centre

### LAND FOR DEVELOPMENT WITHIN STUNNING DIRK HARTOG ISLAND NATIONAL PARK



### LOCATION

Turtle Bay, Dirk Hartog Island National Park; 20-minutes by air from Monkey Mia Airport or a one-hour cruise from Denham, Shark Bay on Western Australia's mid north coast.

LAND AREA 2.5 ha

2.5 114

### LOCAL GOVERNMENT / PREFERRED LAND USE

Shire of Shark Bay / Low-impact tourism

### INVESTMENT OPPORTUNITY

Lease or sublease arrangement with the Department of Biodiversity, Conservation and Attractions.

**STATUS** Available now

CONTACT Kieran Wardle E <u>kieran@dirkhartogisland.com.au</u>

### POTENTIAL OPPORTUNITY FOR AN EXPERIENCED TOURISM/HOSPITALITY PARTNER

THE MURUJUGA ABORIGINAL CORPORATION HAS RECENTLY FINALISED A BUSINESS CASE FOR A MURUJUGA TOURISM PRECINCT AND WILL BE SEEKING EXPRESSIONS OF INTEREST FROM OPERATORS IN 2025

### HIGHLIGHTS

- The Murujuga Tourism Precinct is located within an area being assessed for UNESCO World Heritage listing, offering operators the chance to be part of a landmark project. The precinct is located within one of the world's largest and most significant collections of petroglyphs, creating a globally recognised cultural and tourism destination, while preserving and promoting the rich heritage of Aboriginal culture.
- The estimated A\$200M project includes a tourist accommodation facility, a Living Knowledge Centre, a restaurant/kiosk, and an integrated network of hiking trails. This development will meet the growing demand for eco-cultural tourism, fostering economic empowerment and long-term sustainable livelihoods for the Murujuga Aboriginal Corporation (MAC) community.
- Located 30-minutes' drive from the thriving regional City of Karratha and a two-hour flight from Perth, the project, including the accommodation component, is currently advancing through environmental and planning approvals with an anticipated construction completion date of 2029.

### OVERVIEW

The Murujuga Tourism Precinct is a transformative initiative, poised to become a global model for cultural tourism that honours both the environment and the deep cultural heritage of the Murujuga. This landmark initiative will showcase the ancient rock art and the rich cultural traditions of the custodians and is expected to bring long-term economic benefits to the Murujuga community by creating sustainable jobs in tourism, conservation, and cultural preservation.

Located within the Murujuga National Park, the project encompasses world-renowned cultural values. The petroglyphs not only represent the stories of the traditional custodians but also form part of a "living" culture," reflecting the evolving relationship between the people and the land. The proposed precinct is designed to make this invaluable heritage accessible to both domestic and international visitors.

The proposed precinct includes a Living Knowledge Centre, accommodation, a beach pavilion/food and beverage offering, and an integrated hiking trail network that will allow guests to immerse themselves in the natural beauty of the area. The Living Knowledge Centre will be a focal point for cultural education and storytelling, offering insights into Murujuga's heritage.

Environmental and planning approvals are underway, and construction is expected to begin once the access road is completed in approximately Q1 2027.

Expressions of Interest for an experienced tourism/ hospitality partner to be a part of this landmark cultural tourism destination are set to open in 2025.

#### LOCATION

Murujuga National Park, Karratha

LAND AREA Total Murujuga Tourism Precinct – 20 ha (approx.)

LOCAL GOVERNMENT / PREFERRED LAND USE City of Karratha / Tourist accommodation/resort

**INVESTMENT OPPORTUNITY** Accommodation management agreement with Murujuga Aboriginal Corporation.

### STATUS

Expression of Interest (EOI) opening in 2025

#### CONTACT

Travis McNaught - Murujuga Aboriginal Corporation **E** project.director@murujuga.org.au **T** +61 8 9144 4112

### PRIME BEACHFRONT LAND AVAILABLE FOR DEVELOPMENT IN EXMOUTH

RARE OPPORTUNITY TO ACQUIRE A SUBSTANTIAL TOURISM DEVELOPMENT SITE IN EXMOUTH, LOCATED ON THE DOORSTEP OF THE GLOBALLY RECOGNISED UNESCO WORLD HERITAGE LISTED NINGALOO REEF

### HIGHLIGHTS

- This 3.4 hectare vacant and cleared site boasts an impressive 200m of direct coastline frontage, ensuring uninterrupted ocean views and making it an attractive prospect for a premium tourism accommodation development.
- The site is strategically positioned just ten-minutes from the tip of the Ningaloo Coast World Heritage Area, which spans 300km down the coast, twenty-five-minutes drive from Learmonth Airport and five-minutes drive from Exmouth Town Centre. Exmouth is accessible via a twohour flight from Perth.
- The site is the historical location of the former North Cape Lodge which was destroyed in 1991. A previous development approval, now lapsed, comprised a resort development offering 212 rooms with onsite amenities.
- Exmouth is a high-volume tourism region that attracts domestic and international visitors to its pristine natural environment and bucket list tourism experiences, including swimming with whale sharks.

• Tourism demand is projected to grow steadily over the next 20 years in Exmouth and with limited existing accommodation in the luxury market, this site presents a significant opportunity for developers to fill a market gap for a premium tourism offering in an enviable location.

#### ADDRESS

156 Truscott Crescent, Exmouth

LAND AREA 3.4396 ha (approx.)

LOCAL GOVERNMENT / ZONING Shire of Exmouth / Tourism R-40

**INVESTMENT OPPORTUNITY** Freehold

### STATUS

Coming soon

CONTACT Brett Wilkins, Director of Capital Markets M +61 478 611 168 E <u>brett.wilkins@raywhite.com</u>

Mark Lucas, Principal **M** +61 439 494 481 **E** mark.lucas@raywhite.com

### LAND FOR DEVELOPMENT NEAR THE MUSEUM OF GERALDTON

# UNINTERRUPTED OCEAN VIEWS ON THE GERALDTON FORESHORE

### HIGHLIGHTS

- This significant oceanfront property comprising 3 lots is situated in Geraldton's Batavia Coast Marina and offers panoramic views, and the potential to be developed into a hotel, mixed-use or residential development.
- Located across the road from the Museum of Geraldton, the property is within a short distance to the city's shopping precinct, redeveloped foreshore, restaurants, cafes, galleries and main swimming beach.
- A one-hour flight or four-and-a-half-hour drive from Perth, Geraldton is a lively regional city and central hub for exploring the greater region including Kalbarri National Park and Skywalk, Pink Lake, wildflowers and the spectacular Houtman Abrolhos Islands.

### ADDRESS

1 Museum Place, Geraldton

### LAND AREA

Total site area, comprising lots 98, 99 and 100, is 4,476m<sup>2</sup> (approx)

LOCAL GOVERNMENT / ZONING City of Greater Geraldton / Tourism

**INVESTMENT OPPORTUNITY** Hotel, mixed-use or residential development

### STATUS

Available for purchase

### CONTACT

David Walser Director, Leasing & Sales, VPG Property **M** +61 451 665 622 **E** <u>david@vpgproperty.com.au</u>



### LAND FOR DEVELOPMENT IN GERALDTON

### SITE AVAILABLE FOR HOTEL/MIXED-USE DEVELOPMENT IN THE COASTAL CITY OF GERALDTON

### HIGHLIGHTS

- This large central site enjoys uninterrupted water views, and its frontage onto the main street provides easy access to the city's shopping precinct, redeveloped foreshore, restaurants, cafes, galleries and main swimming beach.
- A one-hour flight or four-and-a-half hour drive from Perth, Geraldton is a lively regional city and central hub for exploring the greater region including Kalbarri National Park and Skywalk, Pink Lake, wildflowers and the spectacular Houtman Abrolhos Islands.
- An opportunity to develop a mixed-use development along with a hotel, in partnership with the Yamatji Southern Regional Corporation (landowners).

### ADDRESS

Lot 601, Foreshore Drive, Geraldton

### LAND AREA 0.87 ha

### LOCAL GOVERNMENT / PREFERRED LAND USE

Mixed-use development including short stay accommodation.

**INVESTMENT OPPORTUNITY** Options in order of preference by the landowners

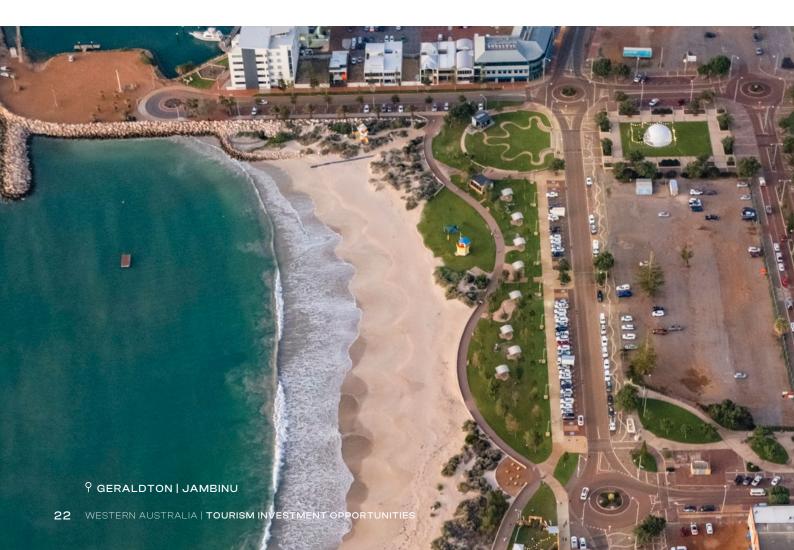
1. Joint Venture 2. Leasehold

### STATUS

Available by negotiation with Yamatji Southern Regional Corporation

### CONTACT

Andrew Close - Yamatji Southern Regional Corporation M +61 460 765 279 E <u>aclose@ysrc.com.au</u>



### BROWNFIELD SITES AVAILABLE FOR DEVELOPMENT IN KALBARRI

### TWO SITES AVAILABLE IN THE COASTAL TOWN OF KALBARRI, NEAR THE SPECTACULAR KALBARRI NATIONAL PARK

### HIGHLIGHTS

- Kalbarri is where the Murchison River meets the Indian Ocean and is surrounded by the dramatic coastal cliffs and inland gorges of Kalbarri National Park, protected swimming bays, surf breaks, superb walking trails, and over 1000 species of wildflowers in season.
- A popular road trip tourism destination, Kalbarri is an hour-and-a-half drive from Geraldton airport, or a six-hours' drive from Perth.
- Significant government investment in Kalbarri town in recent years has included the development of the spectacular Kalbarri Skywalk within the Kalbarri National Park, the ongoing Kalbarri Foreshore redevelopment and future plans to develop key worker housing.

### INVESTMENT OPPORTUNITY

2 sites available for freehold sale or lease arrangement with owner (to be negotiated).

**STATUS** Available now

CONTACT Jon Jessop M +61 427 371 001 E jtj@westnet.com.au

### ADDRESS

14 Bridgeman Road, Kalbarri

### LAND AREA

3 ha (approx.)

### LOCAL GOVERNMENT / PREFERRED LAND USE

Shire of Northampton / Mixed-use tourism precinct including accommodation.

### DESCRIPTION

This opportunity is located a five-minute drive from the township, and next door to an existing wildlife experience that is currently undergoing refurbishment and renewal.

### ADDRESS

44 Porter Street, Kalbarri

LAND AREA 2.2 ha (approx.)

LOCAL GOVERNMENT / ZONING Shire of Northampton / Tourism

### DESCRIPTION

This opportunity is located in the Kalbarri township and has existing tourist accommodation on site that is fully serviced.



### LAND FOR FUTURE DEVELOPMENT IN EXMOUTH BOAT HARBOUR

### HOTEL SITE OVERLOOKING THE EXMOUTH GULF IN PRIME WATERFRONT DESTINATION

### HIGHLIGHTS

- Planning is underway for a rare opportunity to invest in the development of a hotel at Exmouth Boat Harbour, a waterfront destination in Exmouth poised for substantial growth.
- Set to become a thriving tourism hub, this new precinct will feature a wide array of attractions, including a hotel, commercial spaces, and premium retail and dining options, offering new and dynamic visitor experiences.
- The site is strategically positioned just ten-minutes from the tip of the Ningaloo Coast World Heritage Area, which spans 300km down the coast, twenty-five minutes from Learmonth Airport and five-minutes from Exmouth Town Centre. Exmouth is accessible via a two-hour flight from Perth.

### OVERVIEW

Exmouth Boat Harbour is set to become a vibrant tourism destination, offering a prime opportunity to invest in oceanfront real estate just ten-minutes from the entrance to the UNESCO World Heritage-listed Ningaloo Reef. The Exmouth Boat Harbour Master Plan envisions the creation of a tourism and hospitality precinct with a hotel overlooking the marina and Exmouth Gulf, along with commercial spaces and premium dining and retail venues.

The Department of Transport is currently in the early stages of planning for this precinct, ensuring the long-term viability of Exmouth Boat Harbour as a world-class tourism destination.

As a high-volume tourism region, Exmouth continues to attract both domestic and international visitors with its unique natural assets and bucket-list experiences. With projected growth in tourism demand over the next two decades, and limited existing luxury accommodation options, this hotel development presents a lucrative opportunity for investors to fill a critical market gap and capitalise on Exmouth's expanding visitor economy.

### LOCATION Exmouth

**LAND AREA** To be confirmed

### **INVESTMENT OPPORTUNITY** Potential hotel development

### STATUS

Planning underway. Development opportunities will be advertised through Expression of Interest.

### CONTACT

Department of Transport Leasing opportunities <u>transport.wa.gov.au</u>



# WESTERN AUSTRALIA'S SOUTHERN REGIONS



<sup>9</sup> CAPE LE GRAND NATIONAL PARK, ESPERANCE | MANDOOWERNUP

### LAND AVAILABLE FOR DEVELOPMENT ALONG BUSSELTON FORESHORE

### TWO HOTEL SITES AVAILABLE IN BUSSELTON, A BUSTLING, UP AND COMING REGIONAL COASTAL CITY

### HIGHLIGHTS

- Prime location adjacent to the iconic Busselton Jetty, the longest timber-piled jetty in the Southern Hemisphere and overlooking the sparkling turquoise ocean.
- Situated in a vibrant tourism hub, a two-and-a-half-hour drive from Perth, featuring an internationally acclaimed wine region, craft breweries, cultural attractions, short stay accommodation and leisure amenities.
- Significant opportunity to tap into high yielding markets through recently commenced direct aviation route between the Busselton Margaret River Airport and the major Australian cities of Sydney and Melbourne, with plans for international routes in the future.

#### ADDRESS

Site 9 and 11 Foreshore Parade, Busselton

#### LAND AREA + HEIGHT ALLOWANCE

- Site 1: 2,920m<sup>2</sup> + 4 storeys plus loft
- Site 2: 2,010m<sup>2</sup> + 4 storeys plus loft

### LOCAL GOVERNMENT / PREFERRED LAND USE

City of Busselton / Hotel, tourist accommodation, shop, tavern

#### INVESTMENT OPPORTUNITY

Lease arrangement with City of Busselton to develop short stay accommodation.

#### STATUS

Two development sites available for investment

CONTACT City of Busselton E <u>economicdevelopment@busselton.wa.gov.au</u> T +61 8 9781 0444

#### OVERVIEW

Busselton, located in the South West region of Western Australia and a two-and-a-half-hour drive from Perth, has emerged as a premier tourism destination, known for its stunning coastline, vibrant local culture, world-class attractions and access to the Margaret River wine region.

The two exceptional development sites available offer ocean views and are strategically positioned adjacent to the Busselton Jetty, a landmark that attracts hundreds of thousands of visitors annually, including a significant international visitor segment.

Busselton's tourism market has seen consistent growth, fuelled by both domestic and international visitors. The recent introduction of direct flights from the Busselton Margaret River Airport to the major Australian cities of Sydney and Melbourne in a five-hour flight time has further bolstered the region's accessibility to high yielding markets.

With recent infrastructure investments and strategic tourism initiatives totalling approximately A\$180 million, Busselton is poised for further tourism growth. Saltwater Busselton, the City's new state-of-the-art convention and performing arts centre has been designed with multifunctionality in mind and will attract world class business events and entertainment to Busselton.

With its blend of natural beauty, cultural richness, and strategic location, Busselton offers an attractive proposition for investors looking to capitalise on the region's growing tourism sector.

Photo Credit: Marli Nagtegaal WESTERN AUSTRALIA | TOURISM INVESTMENT OPPORTUNITIES 26

### OCEAN FRONT LAND FOR DEVELOPMENT IN BUNBURY

ADDRESS Lots 1 & 2 of 75 Ocean Drive, Bunbury

LAND AREA Lot 1: 3,747m<sup>2</sup> Lot 2: 7,555m<sup>2</sup>

LOCAL GOVERNMENT / ZONING City of Bunbury / Tourism

INVESTMENT OPPORTUNITY

Two freehold, vacant lots with permanently unhindered views of the Indian Ocean in Bunbury, a vibrant regional city two-hours' drive from Perth.

### STATUS

Available now

CONTACT Brett Wilkins Ray White Commercial (WA) T +61 8 6253 5222 M +61 478 611 168 E brett.wilkins@raywhite.com

Mick Caddy Elders Bunbury **T** +61 8 9796 8400 **M** +61 417 942 650 **E** <u>mick.caddy@elders.com.au</u>



### LAND FOR DEVELOPMENT IN DENMARK

### INVESTMENT PARTNERSHIP OPPORTUNITY FOR LUXURY DEVELOPMENT NEAR WILLIAM BAY NATIONAL PARK

### HIGHLIGHTS

- Opportunity to invest in a shovel ready, two-stage luxury development where the forest meets the sea.
- 50 key accommodation development, including a mix of studios and chalets catering to diverse market segments.
- Central intersection linking three iconic trail experiences; the Munda Biddi, Bibbulmun Track, and Denmark-Nornalup Heritage Rail Trails, offering guests seamless walking or riding experiences amidst untouched nature.
- Property adjoins to the William Bay National Park and is linked via bike and walking trails to the breathtaking Greens Pool and Elephant Rocks, two of the State's famous natural attractions with over 389,000 vehicle visitations in FY 2022-23 (estimated).
- Located a 10-minute drive from Denmark town centre and 50-minutes' drive from Albany Airport, this development is located within the same precinct as The Dam, a popular premium restaurant and distillery.

#### ADDRESS

40 Wentworth Road, Ocean Beach, Denmark

**LAND AREA** 40 ha

LOCAL GOVERNMENT / ZONING Shire of Denmark / Tourism

**INVESTMENT OPPORTUNITY** Investment partnership with an experienced tourism operator

#### STATUS

Concept and feasibility plans drawn up. Available now.

CONTACT Stephen Birkbeck E stephen@raintree.com.au

### LAND FOR FUTURE DEVELOPMENT IN FITZGERALD RIVER NATIONAL PARK, HOPETOUN

### UNIQUE OPPORTUNITY FOR ACCOMODATION DEVELOPMENT WITHIN AN INTERNATIONALLY RECOGNISED BIOSPHERE RESERVE

### HIGHLIGHTS

- Opportunity to develop eco-accommodation on an elevated site that offers unparalleled waterfront views overlooking the Hamersley River Inlet, creating a unique investment opportunity.
- Fitzgerald River National Park has a rich diversity of native and rare plant species, 75 of which are found nowhere else in the world. This area holds the distinction of being Western Australia's only Biosphere Reserve recognised by UNESCO, one of just five in Australia.
- With the rising global demand for nature-based and eco-tourism experiences, this unique location presents a rare investment opportunity to capitalise on sustainable tourism trends.
- The site is a two-and-a-half-hour and four-hour drive from the regional towns of Esperance and Albany respectively. These two popular tourism destinations offer a mix of world class beaches, stunning natural landscapes and cultural tourism experiences. Albany and Esperance are approximately one-and-a-half-hour flight-time from Perth. Charter flights operate out of an airport 25-minutes from the site.

### ADDRESS

Lot 547 Hamersley Inlet Road, Hopetoun

### LAND AREA 7.5 ha (approx.)

#### LOCAL GOVERNMENT / PREFERRED LAND USE

Shire of Ravensthorpe / Low-impact tourism

### INVESTMENT OPPORTUNITY

Commercial sub-lease arrangement to be negotiated with Shire of Ravensthorpe to develop short stay accommodation.

### DESCRIPTION

This site is located within the Hamersley Inlet Reserve which is managed by the Shire of Ravensthorpe. The site is currently being assessed for tourism accommodation.

### STATUS

Coming soon

#### CONTACT

Zahra Shirazee - Shire of Ravensthorpe **E** <u>tourism@ravensthorpe.wa.gov.au</u> **P** +61 8 9839 0000



### WOODY ISLAND ECO-RETREAT AVAILABLE FOR LEASE

UNIQUE ACCOMMODATION AVAILABLE AT STUNNING WOODY ISLAND NATURE RESERVE, OFF THE COAST OF ESPERANCE

### HIGHLIGHTS

- Woody Island Nature Reserve, off the coast of Esperance (Kepa Kurl) in Western Australia, is surrounded by pristine bushland and ocean. Activities include bushwalking, hiking, swimming, snorkelling, fishing and wildlife experiences.
- Eco-retreat accommodation comprises a mix of 11 safari huts, large furnished canvas tents with private decks, and 24 traditional camping sites, as well as a camp kitchen, kiosk, toilets and a bar with food, drinks and equipment for hire.
- Daily 45-minute boat transfers to the island operate from Esperance with Woody Island Eco Tours.
  Esperance is a one-and-a-half-hour flight from Perth (on a seasonal basis), or a seven-and-a-half-hour drive.

### LOCATION Recherche Archipelago, Esperance

### **LAND AREA** 6 ha

LOCAL GOVERNMENT / PREFERRED LAND USE

Shire of Esperance / Low-impact tourism

**INVESTMENT OPPORTUNITY** Lease arrangement with Department of Biodiversity, Conservation and Attractions.

WEBSITE www.woodyisland.com.au

### STATUS

Available now

**CONTACT** Leslie Andrews **M** +61 428 766 042



### Tourism Western Australia Level 10, 1 William Street, PERTH WA 6000 GPO Box X2261 PERTH WA 6847 T 08 9262 1700 F 08 9262 1787 E info@westernaustralia.com westernaustralia.com tourism.wa.gov.au

For more information please contact Tourism WA on <u>invest@westernaustralia.com</u>





WESTERN AUSTRALIA WALKING ON A DREAM