

DOMESTIC TRAVEL DISTRIBUTION PARTNER CONTACT LIST		
PARTNER	PRODUCT	CONTACT
Big Red Group (Red Balloon, Adrenalin, Experience Oz)	Experiences, Tours	Sally McFadyen, Director of Commercial Partnerships sally.mcfadyen@thebigredgroup.com.au Matt Dommenz, Experience Development Manager matthew.dommenz@thebigredgroup.com.au
BKB Holidays	Accommodation, Tours, Attractions, Car Hire	Nicole Chapman, Product & Partnerships nicole.chapman@bkbholidays.com Fiona Axford, National Sales Manager fionaa@bkbholidays.com
Booking.com	Accommodation	Benoit Cadenel, Account Manager – Perth benoit.cadenel@booking.com Fortunata Barletta, Market Team Leader fortunata.barletta@booking.com
Expedia Group (Wotif, Lastminute, Hotels.com)	Perth and WA Accommodation Tours and Attractions drawn from Viator network	Xavier Sala Busquets, Market Manager xsalabusquets@expediagroup.com Register with Expedia directly - https://welcome.expediagroup.com/en/success-stories Register with Viator directly - https://supplier.viator.com/sign-up-info
Flight Centre	Accommodation, Tours, Attractions, Car Hire	Dominika Dudek, WA Contracting Manager dominika_dudek@flightcentre.com Glynn Pugh, 3 rd Party (Tours & Attractions) glynn_pugh@flightcentre.com
Flight Centre - Wholesale	Accommodation from Flight Centre Global Procurement Network	product_shorthaul@flightcentre.com anzpacprocurement@flightcentre.com
Helloworld, Viva Holidays & Sunlover Holidays	Accommodation, Tours, Attractions, Hire Car	Australia Land Contracting aus.contracting@helloworld.com.au

Holidays of Australia	Cruising, Rail, Touring	Andrew Nielsen, Product Manager andrew@holidaysofaustralia.com.au
Hotelbeds, Beyond the Bed	Accommodation, Tours, Attractions	Helen Newing, Contracting Manager hnewing@hotelbeds.com Mary Ann Ines-Loveria, Sourcing Manager (Experiences & Tours) maryann.l@hotelbeds.com
Ignite Travel Group	Accommodation, Attractions	Karlee Baston, Senior Product Manager karlee.baston@ignitetravel.com WA Product DomesticProduct@ignitetravel.com
Inspiring Vacations	Accommodation, Tours	Paul Hocking, Product Manager paul.hocking@inspiringvacations.com Ryan Turner, Product Manager ryan.turner@inspiringvacations.com
Jetstar Hotels & Holidays	Accommodation	Jetstar Hotels support@jetstarhotels.com Jetstar Holidays support@jetstarholidays.com
Klook	Tours and Attractions	Ashleigh McEwen, Senior Manager, Business Development ashleigh.mcewen@klook.com
Luxury Escapes	Accommodation	Angus Crichton, Partnerships and Contracting Manager – Perth CBD angus.crichton@luxuryescapes.com Neekita Naidu, Partnerships and Contracting Manager – Regional neekita.naidu@luxuryescapes.com
Luxury Travel Collection (FCTG)	Accommodation, Attractions	Christina Kerr, Luxury Product Development Manager christina_kerr@travelassociates.com
Qantas Hotels & Holidays	Accommodation	Dean O'Leary, WA Account Manager dean.oleary@qantashotels.com

WESTERN AUSTRALIA

WALKING ON A DREAM



SIGHTSEEING PASS Australia	Accommodation, Attractions	Lisa D'Souza, Director lisa@sightseeingpassaustralia.com
The Kimberley Collection	Tailor-made and packaged Kimberley holidays, specifically in cruise and self-drive markets. Including camping and accommodation options. Wholesale/direct to consumer (wholesale 70%/ direct 30%)	Matthew Fleming, General Manager matthew@thekimberleycollection.com.au
Travel Associates	Most accommodation drawn from Flight Centre Global Procurement Network	Ruth Bullock, Luxury Product Designer ruth_bullock@travelassociates.com
Travello	Tours, Attractions	Gabrielle Deacon, WA Destination Manager gabrielle@travelloapp.com
TripADeal	Accommodation	Rebecca Maitland, Contracting & Partnerships Manager rebecca.maitland@tripadeal.com.au
Trip.com	Accommodation, Tours, Attractions, Hire Car	Veronica Ksann, Group Market Manager veronica.ks@trip.com
WA Holiday Guide	Accommodation, Tours, Attractions, Hire Car	Andrew Toulalan, Managing Director andrew@waholidayguide.com.au
WA Visitor Centre	Accommodation, Tours, Attractions, Hire Car	Troy De Souza, WA Visitor Business Development Manager info@wavisitorcentre.com.au
WebBeds	Accommodation	Nicole Watson, Contracts Manager, Pacific nicole.watson@webbeds.com
Webjet	Accommodation drawn from Expedia & Webjet's owned Webbeds platform	Michael Zhang, Head of Sales & Partnerships michael.zhang@webjet.com.au
Welcome to Country	Aboriginal Tours and Attractions	Lucy Norton, Experiences & Sales Manager lucy@welcometocountry.com

Tourism WA - Domestic Travel Distribution Partner Contacts

*Current as at May 2025