



The Local Government Purchasing Cooperative

For the Period 09/01/2026 to 08/31/2027

Final Catalog Award Report for Musical Instruments, Equipment, and Instrumental Repair Services, Proposal No. 812-26

1. Discount (%) Off Catalog /Pricelist for **Musical Instruments.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Bell's Music Shop, Inc	Eastman - Bell's Music Shop, Inc price list	30%	Yes
Sweet Pipes, LLC	Yamaha 200 Series Recorders - Sweet Pipes price list	10%	No
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	ADAMS BRASS price list	30%	Yes
Tatum Music Company, Inc	Adams price list (20%-40%)	20%	Yes
Tatum Music Company, Inc	Alvarez price list (20%-40%)	20%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	AMADEUS HAYNES (EASTMAN) price list	30%	Yes
American Band Supply dba American Band Accessories	American Band Accessories catalog	0%	No
Janss Music LLC dba Arcotype Bows	ARCOTYPE - Schools/Nonprofit price list	0%	Yes
Antonio Strad Violin, LLC	ASV Instrument price list	40%	Yes
Sweet Pipes, LLC	Aulos Recordes - Sweet Pipes price list	5%	No
Tatum Music Company, Inc	Austin price list (20%-40%)	20%	Yes
BAC Musical Instruments, LLC	BAC price list	10%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	BACKUN (EASTMAN) price list	30%	Yes
Field Towers, LLC dba Field Towers by Educational Steel Products	Band and Sports Field Towers price list	2%	Yes
Band Today	Band Today price list	0%	No
Pearison Inc., dba Band Shoppe, Superior Cheer and Dance	Bandshope catalog	0%	Yes



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1. Discount (%) Off Catalog /Pricelist for **Musical Instruments.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	BELL INSTRUMENTS price list	35%	Yes
Bell's Music Shop, Inc	Bell's Instrument Company price list	15%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	BLESSING price list	30%	Yes
Bocal Majority Bassoon Camp, LLC dba Bocal Majority Woodwinds	Bocal Majority price list	0%	Yes
RJW MUSIC USA CORP dba Bosky Strings	Bosky Strings price list	0%	Yes
SEA-CHORD GROUP, INC. dba STEINWAY PIANO GALLERY - AUSTIN & SAN ANTONIO	BOSTON PIANOS price list	10%	Yes
Tatum Music Company, Inc	Buffet price list (20%-40%)	20%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	BUFFET-CRAMPON price list	30%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	CANNONBALL price list	20%	Yes
Sweet Pipes, LLC	Canto Recorders and neck strap - Sweet Pipes price list	10%	No
SEA-CHORD GROUP, INC. dba STEINWAY PIANO GALLERY - AUSTIN & SAN ANTONIO	CASIO DIGITAL PIANOS/KEYBOARDS price list	10%	Yes
Carolyn Nussbaum Music Company, LLC	CNMC catalog	0%	Yes
Bell's Music Shop, Inc	Conn Selmer - Bell's Music Shop, Inc price list	30%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	CONN-SELMER (WINDS/PERCUSSION) price list	30%	Yes



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Vendor Name	Vendor Catalog Information	Percent Discount	Award
Tatum Music Company, Inc	Conn-Selmer price list (20%-40%)	20%	Yes
Denver Percussion LLC dba Dallas Percussion	Dallas Percussion price list (10%-56%)	10%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	EASTMAN STRINGS price list	30%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	EASTMAN WINDS price list	30%	Yes
Eduardo Martinez dba EM Mariachi Services	EM Mariachi Services price list	0%	No
SEA-CHORD GROUP, INC. dba STEINWAY PIANO GALLERY - AUSTIN & SAN ANTONIO	ESSEX PIANOS price list	10%	Yes
ER Fleming Enterprises Inc. dba Fleming Musical Instruments and Repair	Fleming Musical Instruments and Repair price list	10%	Yes
Cochran & Cochran Enterprises, Inc. dba Fort Bend Music Center	Fort Bend Corporate Catalogue (0%-20%)	0%	Yes
Tatum Music Company, Inc	Fox price list (20%-40%)	20%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	FOX PRODUCTS price list	30%	Yes
Guitar Center Stores dba Guitar Center	GC ALL ACTIVE price list	20%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	GETZEN price list	30%	Yes
The String and Horn Shop, Inc.	Harris Teller catalog	20%	Yes
Hermes Trading Co., Inc. dba Hermes Music	Hermes Music Vendors price list	2%	Yes



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1. Discount (%) Off Catalog /Pricelist for **Musical Instruments.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
National Educational Music Co dba High School Music Service	High School Music Service price list	35%	No
Hillje Music Centers, LLC	Hillje Music Centers price list (0%-50%)	0%	Yes
Houghton Horns LLC	HOUGHTONHORNS price list	4%	Yes
The String and Horn Shop, Inc.	Howard Core Instruments catalog	20%	Yes
Vio Strings Inc dba Katy Violin Shop	Instrument Rental and Retail - Katy Violin Shop price list	20%	Yes
Collins Music Center of El Campo Inc dba Collins Music Center	Instrument Rental price list	25%	No
Terra Nova Violins (Terra Nova Violins, LLC)	Instruments - TNV catalog	10%	Yes
Infinity Electronics Inc. dba Jean Paul Instruments	Jean Paul catalog	10%	No
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	JUPITER (KHS) price list	30%	Yes
Sweet Pipes, LLC	Kala Ukuleles - Sweet Pipes price list	5%	No
Alamo Music Center Inc	Kawai Pianos - Alamo Music Center Inc price list	30%	Yes
Delgado Guitars LLC	La Tradición price list	0%	Yes
Tatum Music Company, Inc	Latin Percussion price list (20%-40%)	20%	Yes
Lisle Enterprises LLC dba Lisle Violin Shop	LVS School Product and Service catalog	0%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	MALLETECH PERCUSSION price list	30%	Yes
Romeo Music LLC	Manufactures MAP price list	10%	Yes



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1. Discount (%) Off Catalog /Pricelist for **Musical Instruments.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	MAPEL LEAF STRINGS price list	30%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	MAPEX PERCUSSION (KHS) price list	30%	Yes
Mariachi Center	Mariachi Center catalog	20%	No
Marimba One	Marimba One price list (0%-15%)	10%	Yes
Shar Products Company dba Shar Music	Michigan price list	10%	Yes
Jim Melhart Piano and Organ Company dba Melhart Music Center	MSRP-Melhart Catalog (0%-25%)	25%	Yes
Guitar Center Stores, Inc dba MUSIC & ARTS	MUSIC & ARTS price list	0%	No
Music in Motion Inc.	Music in Motion price list	4%	Yes
B&G Instrument Sales and Repairs LLC	Musical Instruments - B&G Instrument Sales and Repairs LLC price list	5%	Yes
LHP MUSIC INC. dba Nick Rail Music	NRM price list (15%-50%)	15%	Yes
The Bandwagon Music Store & Repair	Orion Musical Instruments price list	50%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	P. MAURIAT price list	30%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	PEARL & ADAMS PERCUSSION price list	30%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	PEARL DRUMS price list	30%	Yes
Tatum Music Company, Inc	Pearl price list (20%-40%)	20%	Yes



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1. Discount (%) Off Catalog /Pricelist for **Musical Instruments.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
J.W. Pepper & Son, Inc.	Pepper catalog	0%	No
Peripole Inc. dba Peripole Music	Peripole Partners in Education catalog	20%	Yes
Valley Keyboards, Inc.	Piano price list: (10%-25%)	10%	Yes
Sweet Pipes, LLC	Remo Percussion - Sweet Pipes price list	10%	No
Rhythm Band Instruments LLC	Rhythm Band Instrument's price list	10%	Yes
K&S Music, Inc	RS Berkeley & Meisel price list	35%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	SABIAN price list	30%	Yes
Tatum Music Company, Inc	Scherl & Roth price list (20%-40%)	20%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	SHIRES price list	30%	Yes
Sweet Pipes, LLC	Sonor Orff Instruments - Sweet Pipes price list	10%	No
South Texas Music Mart, Inc.	South Texas Music Mart price list	10%	Yes
Southwest Strings	Southwest Strings price list	10%	Yes
The String and Horn Shop, Inc.	St. Louis Music catalog	20%	Yes
BLMS,LLC dba Bertie's Music Sales & Repair	St. Louis Music catalog	19%	Yes



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1. Discount (%) Off Catalog /Pricelist for **Musical Instruments.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
THE CLAVIER GROUP, INC. dba STEINWAY HALL DALLAS / FT WORTH / PLANO, STEINWAY PIANO GALLERY TULSA, STEINWAY PIANO GALLERY HOUSTON	STEINWAY & SONS price list	10%	Yes
SEA-CHORD GROUP, INC. dba STEINWAY PIANO GALLERY - AUSTIN & SAN ANTONIO	STEINWAY & SONS price list	5%	Yes
Steve Weiss Music	Steve Weiss Music price list	60%	Yes
Sweet Pipes, LLC	Studio Orff Instruments - Sweet Pipes price list	10%	No
Sweetwater Sound Inc.	Sweetwater Sound price list	0%	Yes
Swicegood Music Company	Swicegood Music Retail catalog	30%	Yes
Tarpley Music Company, Inc.	Tarpley Music catalog	30%	Yes
Taylor Music, Inc.	Taylor Music Newsletter catalog	5%	Yes
Texas Band and Orchestra	Texas Band and Orchestra price list	20%	Yes
The Mariachi Connection, Inc.	The Mariachi Connection (A) catalog	0%	Yes
Sweet Pipes, LLC	Toca Percussion price list - Sweet Pipes price list	10%	No
NC Brass, LLC dba The Tuba Exchange, Inc.	Tuba Exchange School price list	0%	Yes
Universal Melody Services, LLC dba Brook Mays Music, H&H Music, and Fishburn Violin	Universal Melody price list	0%	Yes
Weslaco Music Center	Weslaco Music Center catalog	20%	No



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1. Discount (%) Off Catalog /Pricelist for **Musical Instruments.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	WILSON BRASS (EASTMAN) price list	30%	Yes
West Music Company	WM price list (0%-77.37%)	0%	Yes
Washington Music Sales Center, Inc	WMC Retail catalog	25%	Yes
Collins Music Center of El Campo Inc dba Collins Music Center	Yamaha - Collins Music Center catalog	25%	No
Bell's Music Shop, Inc	Yamaha catalog - Bell's Music Shop, Inc price list	30%	No
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	YAMAHA ELECTRONIC KEYBOARDS price list	30%	Yes
The String and Horn Shop, Inc.	Yamaha Percussion Instruments price list	20%	No
Sam Gibbs Music Co.	YAMAHA PERCUSSION price list	40%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	YAMAHA PERCUSSION price list	30%	Yes
Strait Music Company	Yamaha price list (10%-25%)	25%	Yes
Tatum Music Company, Inc	Yamaha price list (20%-40%)	20%	Yes
Sam Gibbs Music Co.	Yamaha String Instrument price list	40%	Yes
The String and Horn Shop, Inc.	Yamaha String Instruments price list	20%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	YAMAHA SYNTHESIZERS price list	30%	Yes
Sam Gibbs Music Co.	Yamaha Wind Instrument price list	40%	Yes
The String and Horn Shop, Inc.	Yamaha Wind Instruments price list	20%	Yes



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2. Discount (%) Off Catalog /Pricelist for **Pre-Owned Musical Instruments.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	YAMAHA WINDS & STRINGS price list	30%	Yes
Tatum Music Company, Inc	Zildjian price list (20%-40%)	20%	Yes
Terra Nova Violins (Terra Nova Violins, LLC)	TNV - Pre-Owned catalog	20%	Yes
Band Today	Band Today price list	0%	No
Pearison Inc., dba Band Shoppe, Superior Cheer and Dance	Bandshope catalog	0%	No
Bocal Majority Bassoon Camp, LLC dba Bocal Majority Woodwinds	Bocal Majority price list	0%	No
RJW MUSIC USA CORP dba Bosky Strings	Bosky Strings price list	0%	No
Carolyn Nussbaum Music Company, LLC	CNMC catalog	0%	No
Collins Music Center of El Campo Inc dba Collins Music Center	Collins Music Center price list	30%	No
Strait Music Company	Conn-Selmer price list (10%-25%)	25%	Yes
ER Fleming Enterprises Inc. dba Fleming Musical Instruments and Repair	Fleming Musical Instruments and Repair price list	10%	Yes
Guitar Center Stores dba Guitar Center	GC ALL ACTIVE price list	0%	No
National Educational Music Co dba High School Music Service	High School Music Service price list	35%	No
Hillje Music Centers, LLC	Hillje Music Centers price list (0%-50%)	0%	No
Mariachi Center	Mariachi Center catalog	20%	No



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2. Discount (%) Off Catalog /Pricelist for **Pre-Owned Musical Instruments.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Shar Products Company dba Shar Music	Michigan price list	10%	Yes
Jim Melhart Piano and Organ Company dba Melhart Music Center	MSRP-Melhart Catalog (0%-25%)	25%	Yes
J.W. Pepper & Son, Inc.	Pepper catalog	0%	No
Valley Keyboards, Inc.	Piano price list: (10%-25%)	10%	No
K&S Music, Inc	RS Berkeley & Meisel price list	10%	Yes
South Texas Music Mart, Inc.	South Texas Music Mart price list	10%	Yes
Southwest Strings	Southwest Strings price list	10%	Yes
BLMS,LLC dba Bertie's Music Sales & Repair	St. Louis Music catalog	19%	No
SEA-CHORD GROUP, INC. dba STEINWAY PIANO GALLERY - AUSTIN & SAN ANTONIO	STEINWAY PIANO GALLERY price list	5%	Yes
The String and Horn Shop, Inc.	String and Horn Shop Used price list	15%	Yes
Sweetwater Sound Inc.	Sweetwater Sound price list	0%	No
Taylor Music, Inc.	Taylor Music Newsletter catalog	0%	Yes
THE CLAVIER GROUP, INC. dba STEINWAY HALL DALLAS / FT WORTH / PLANO, STEINWAY PIANO GALLERY TULSA, STEINWAY PIANO GALLERY HOUSTON	THE CLAVIER GROUP, INC. price list	0%	No



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3. Discount (%) Off Catalog /Pricelist for for **Rental of Musical Instruments.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Universal Melody Services, LLC dba Brook Mays Music, H&H Music, and Fishburn Violin	Universal Melody price list	0%	No
Weslaco Music Center	Weslaco Music Center catalog	20%	No
Band Today	Band Today price list	0%	No
Pearison Inc., dba Band Shoppe, Superior Cheer and Dance	Bandshope catalog	0%	No
Bocal Majority Bassoon Camp, LLC dba Bocal Majority Woodwinds	Bocal Majority price list	0%	Yes
RJW MUSIC USA CORP dba Bosky Strings	Bosky Strings price list	0%	Yes
Carolyn Nussbaum Music Company, LLC	CNMC catalog	0%	Yes
Cochran & Cochran Enterprises, Inc. dba Fort Bend Music Center	FBMC Piano Rental & Service price list	0%	Yes
Guitar Center Stores dba Guitar Center	GC ALL ACTIVE price list	0%	No
Hermes Trading Co., Inc. dba Hermes Music	Hermes Music Vendors price list	2%	Yes
National Educational Music Co dba High School Music Service	High School Music Service price list	40%	No
Hillje Music Centers, LLC	Hillje Music Centers price list (0%-50%)	0%	No
Terra Nova Violins (Terra Nova Violins, LLC)	Instrument Rental - TNV catalog	20%	Yes
Vio Strings Inc dba Katy Violin Shop	Instrument Rental and Retail - Katy Violin Shop price list	5%	Yes



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3. Discount (%) Off Catalog /Pricelist for for **Rental of Musical Instruments.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Mariachi Center	Mariachi Center catalog	20%	No
Shar Products Company dba Shar Music	Michigan price list	10%	Yes
Jim Melhart Piano and Organ Company dba Melhart Music Center	MSRP-Melhart Catalog	0%	Yes
J.W. Pepper & Son, Inc.	Pepper catalog	0%	No
Valley Keyboards, Inc.	Piano price list: (10%-25%)	10%	No
Collins Music Center of El Campo Inc dba Collins Music Center	Rental Pricing Info - Collins Music Center price list	25%	Yes
K&S Music, Inc	RS Berkeley & Meisel price list	10%	Yes
Southwest Strings	Southwest Strings price list	10%	No
BLMS,LLC dba Bertie's Music Sales & Repair	St. Louis Music catalog	19%	No
The String and Horn Shop, Inc.	String and Horn Shop Rental price list	0%	Yes
Sweetwater Sound Inc.	Sweetwater Sound price list	0%	No
Universal Melody Services, LLC dba Brook Mays Music, H&H Music, and Fishburn Violin	Universal Melody price list	0%	No
Weslaco Music Center	Weslaco Music Center catalog	20%	No
Strait Music Company	Zildjian & Vic Firth price list (10%-25%)	25%	Yes



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4. Discount (%) Off Catalog /Pricelist for **Musical Equipment, Products, and Supplies.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
B&G Instrument Sales and Repairs LLC	Accessories and Equipment - B&G Instrument Sales and Repairs LLC price list	10%	Yes
Tatum Music Company, Inc	Acme/Fox price list (20%-40%)	20%	Yes
Tatum Music Company, Inc	Adams price list (20%-40%)	20%	Yes
American Band Supply dba American Band Accessories	American Band Accessories catalog	0%	Yes
Antonio Strad Violin, LLC	ASV Accessories price list	20%	No
BAC Musical Instruments, LLC	BAC price list	10%	Yes
Band Today	Band Today price list	1%	Yes
Pearison Inc., dba Band Shoppe, Superior Cheer and Dance	Bandshope catalog	0%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	Black Swamp price list	30%	Yes
Bocal Majority Bassoon Camp, LLC dba Bocal Majority Woodwinds	Bocal Majority price list	0%	Yes
RJW MUSIC USA CORP dba Bosky Strings	Bosky Strings price list	0%	Yes
Tatum Music Company, Inc	Buffet price list (20%-40%)	20%	Yes
SEA-CHORD GROUP, INC. dba STEINWAY PIANO GALLERY - AUSTIN & SAN ANTONIO	CASIO price list	5%	Yes
Tatum Music Company, Inc	Clark Fobes price list (20%-40%)	20%	Yes
Carolyn Nussbaum Music Company, LLC	CNMC catalog	0%	Yes
Tatum Music Company, Inc	Conn-Selmer price list (20%-40%)	20%	Yes



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Vendor Name	Vendor Catalog Information	Percent Discount	Award
THE CLAVIER GROUP, INC. dba STEINWAY HALL DALLAS / FT WORTH / PLANO, STEINWAY PIANO GALLERY TULSA, STEINWAY PIANO GALLERY HOUSTON	Covers By Jill price list	0%	Yes
Tatum Music Company, Inc	D'Addario price list (20%-40%)	20%	Yes
Denver Percussion LLC dba Dallas Percussion	Dallas Percussion price list (10%-56%)	10%	Yes
Strait Music Company	Dansr price list (10%-25%)	25%	Yes
Eduardo Martinez dba EM Mariachi Services	EM Mariachi Services price list	0%	No
Tatum Music Company, Inc	Ernie Ball price list (20%-40%)	20%	Yes
ER Fleming Enterprises Inc. dba Fleming Musical Instruments and Repair	Fleming Musical Instruments and Repair price list	10%	Yes
Cochran & Cochran Enterprises, Inc. dba Fort Bend Music Center	Fort Bend Corporate Catalogue (0%-20%)	0%	Yes
Tatum Music Company, Inc	Gator price list (20%-40%)	20%	Yes
Guitar Center Stores dba Guitar Center	GC ALL ACTIVE price list	20%	Yes
Tatum Music Company, Inc	Glaesel price list (20%-40%)	20%	Yes
Tatum Music Company, Inc	Grover/Toca/Rhythm Band price list (10%-40%)	10%	Yes
The String and Horn Shop, Inc.	Harris Teller catalog	20%	Yes
BOB FARLEY MUSIC, INC. dba OLIVAS MUSIC	HARRIS TELLER price list	30%	Yes



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Vendor Name	Vendor Catalog Information	Percent Discount	Award
Tatum Music Company, Inc	Hercules price list (20%-40%)	20%	Yes
Hermes Trading Co., Inc. dba Hermes Music	Hermes Music Vendors price list	2%	Yes
National Educational Music Co dba High School Music Service	High School Music Service price list	35%	No
Hillje Music Centers, LLC	Hillje Music Centers price list (0%-50%)	0%	Yes
Houghton Horns LLC	HOUGHTONHORNS price list	4%	Yes
The String and Horn Shop, Inc.	Howard Core Bows price list	20%	Yes
Tatum Music Company, Inc	Humes & Berg price list (20%-40%)	20%	Yes
Tatum Music Company, Inc	Innovative Percussion price list (20%-40%)	20%	Yes
SEA-CHORD GROUP, INC. dba STEINWAY PIANO GALLERY - AUSTIN & SAN ANTONIO	INSTRUMENT COVERS II price list	5%	No
Vio Strings Inc dba Katy Violin Shop	Instrument Rental and Retail - Katy Violin Shop price list	20%	Yes
SEA-CHORD GROUP, INC. dba STEINWAY PIANO GALLERY - AUSTIN & SAN ANTONIO	JANSEN price list	5%	Yes
THE CLAVIER GROUP, INC. dba STEINWAY HALL DALLAS / FT WORTH / PLANO, STEINWAY PIANO GALLERY TULSA, STEINWAY PIANO GALLERY HOUSTON	Jansen price list	0%	Yes



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Vendor Name	Vendor Catalog Information	Percent Discount	Award
Tatum Music Company, Inc	Jones price list (20%-40%)	20%	Yes
Tatum Music Company, Inc	Jupiter price list (20%-40%)	20%	Yes
Tatum Music Company, Inc	K&M price list (20%-40%)	20%	Yes
Sam Gibbs Music Co.	KHS Music price list	40%	Yes
Delgado Guitars LLC	La Tradición price list	0%	Yes
Tatum Music Company, Inc	Latin Percussion price list (20%-40%)	20%	Yes
Tatum Music Company, Inc	LEGERE price list (20%-40%)	20%	Yes
Lilis Music LLC	Lili's Music Product catalog	0%	Yes
Tatum Music Company, Inc	Ludwig/Musser price list (20%-40%)	20%	Yes
Lisle Enterprises LLC dba Lisle Violin Shop	LVS School Product and Service catalog	0%	Yes
MakeMusic Inc.	MakeMusic price list	0%	Yes
Tatum Music Company, Inc	Manhasset price list (20%-40%)	20%	Yes
Romeo Music LLC	Manufactures MAP price list	10%	Yes
Mariachi Center	Mariachi Center catalog	20%	No
Shar Products Company dba Shar Music	Michigan price list	10%	Yes
Jim Melhart Piano and Organ Company dba Melhart Music Center	MSRP-Melhart Catalog (0%-25%)	25%	Yes



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4. Discount (%) Off Catalog /Pricelist for **Musical Equipment, Products, and Supplies.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Tatum Music Company, Inc	MTS price list (20%-40%)	20%	Yes
Guitar Center Stores, Inc dba MUSIC & ARTS	MUSIC & ARTS price list	0%	No
Music in Motion Inc.	Music in Motion price list	4%	Yes
LHP MUSIC INC. dba Nick Rail Music	NRM price list (30% - 60%)	30%	Yes
Tatum Music Company, Inc	Offworld price list (20%-40%)	20%	Yes
Luck's Music Library	Orchestra/ Educational catalog - Luck's Music Library	10%	No
The Bandwagon Music Store & Repair	Orion Accessories price list	50%	Yes
Tatum Music Company, Inc	Pearl price list (20%-40%)	20%	Yes
PENDERS MUSIC COMPANY LLC	Pender's Music price list	0%	Yes
J.W. Pepper & Son, Inc.	Pepper catalog	0%	Yes
Valley Keyboards, Inc.	Piano price list: (10%-25%)	10%	Yes
Tatum Music Company, Inc	Protec price list	20%	Yes
THE CLAVIER GROUP, INC. dba STEINWAY HALL DALLAS / FT WORTH / PLANO, STEINWAY PIANO GALLERY TULSA, STEINWAY PIANO GALLERY HOUSTON	QRS Technologies price list	0%	Yes
B&G Instrument Sales and Repairs LLC	Reeds - B&G Instrument Sales and Repairs LLC price list	5%	Yes
Tatum Music Company, Inc	REMO price list (20%-40%)	20%	Yes



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4. Discount (%) Off Catalog /Pricelist for **Musical Equipment, Products, and Supplies.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Infinity Electronics Inc. dba Jean Paul Instruments	Rigotti Reeds price list	10%	No
Tatum Music Company, Inc	Rovner price list (20%-40%)	20%	Yes
Tatum Music Company, Inc	Sabian price list (20%-40%)	20%	Yes
Tatum Music Company, Inc	Salyers Percussion price list (20%-40%)	20%	Yes
Tatum Music Company, Inc	Scherl & Roth price list (20%-40%)	20%	Yes
Tatum Music Company, Inc	Schilke price list (20%-40%)	20%	Yes
South Texas Music Mart, Inc.	South Texas Music Mart price list	10%	Yes
Southwest Strings	Southwest Strings price list	10%	Yes
Sam Gibbs Music Co.	St Louis Music price list	40%	Yes
The String and Horn Shop, Inc.	St. Louis Music catalog	20%	Yes
BLMS,LLC dba Bertie's Music Sales & Repair	St. Louis Music catalog	19%	No
Collins Music Center of El Campo Inc dba Collins Music Center	St. Louis Music catalog - Collins Music Center	25%	Yes
Stadium Creations LLC	Stadium Creations LLC price list	0%	Yes
Tatum Music Company, Inc	Starline Baton price list (20%-40%)	20%	Yes
Steve Weiss Music	Steve Weiss Music price list	60%	Yes
Terra Nova Violins (Terra Nova Violins, LLC)	Strings - TNV catalog	10%	Yes
Sweetwater Sound Inc.	Sweetwater Sound price list	0%	Yes



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4. Discount (%) Off Catalog /Pricelist for **Musical Equipment, Products, and Supplies.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Swicegood Music Company	Swicegood Music Retail catalog	20%	Yes
Tarpley Music Company, Inc.	Tarpley Music catalog	30%	Yes
Taylor Music, Inc.	Taylor Music Accessory catalog	5%	Yes
Taylor Music, Inc.	Taylor Music Newsletter catalog	5%	Yes
Texas Band and Orchestra	Texas Band and Orchestra price list	30%	Yes
The Mariachi Connection, Inc.	The Mariachi Connection (A&B) catalog	0%	Yes
Universal Melody Services, LLC dba Brook Mays Music, H&H Music, and Fishburn Violin	Universal Melody price list	0%	Yes
Tatum Music Company, Inc	Vandoren price list (20%-40%)	20%	Yes
Tatum Music Company, Inc	Vic Firth/Zildjian price list (20%-40%)	20%	Yes
Wenger Corporation	Wenger Corporation price list	10%	Yes
Weslaco Music Center	Weslaco Music Center catalog	20%	No
West Music Company	WM price list (0% - 77.37%)	0%	Yes
Washington Music Sales Center, Inc	WMC Retail catalog	25%	Yes
The String and Horn Shop, Inc.	Yamaha Accessories price list	20%	Yes
Tatum Music Company, Inc	Yamaha price list (20%-40%)	20%	Yes



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5. Discount (%) Off Catalog /Pricelist for **Sheet Music**.

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Terra Nova Violins (Terra Nova Violins, LLC)	Sheet Music - TNV catalog	10%	Yes
The String and Horn Shop, Inc.	Alfred Band and Orchestra Methods price list	15%	Yes
The String and Horn Shop, Inc.	Alfred Concert Band price list	15%	Yes
The String and Horn Shop, Inc.	Alfred Orchestra price list	15%	Yes
Tatum Music Company, Inc	Alfred Publishing NET price list	0%	Yes
Tatum Music Company, Inc	Asst Small Publishers NET	0%	No
Band Today	Band Today price list	0%	No
Pearison Inc., dba Band Shoppe, Superior Cheer and Dance	Bandshope catalog	0%	No
Bocal Majority Bassoon Camp, LLC dba Bocal Majority Woodwinds	Bocal Majority price list	0%	Yes
RJW MUSIC USA CORP dba Bosky Strings	Bosky Strings price list	0%	No
Strait Music Company	Buffet price list (10%-25%)	25%	Yes
Tatum Music Company, Inc	Carl Fischer NET price list	0%	Yes
Carolyn Nussbaum Music Company, LLC	CNMC catalog	0%	No
Strait Music Company	D'addario price list (10%-25%)	25%	Yes
Denver Percussion LLC dba Dallas Percussion	Dallas Percussion price list (10%-56%)	0%	No
Tatum Music Company, Inc	Ed Sueta Music NET price list	0%	Yes



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5. Discount (%) Off Catalog /Pricelist for **Sheet Music**.

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Eduardo Martinez dba EM Mariachi Services	EM Mariachi Services price list	0%	No
Tatum Music Company, Inc	FJH Publications NET price list	0%	Yes
Strait Music Company	Fox price list (10%-25%)	25%	Yes
Guitar Center Stores dba Guitar Center	GC ALL ACTIVE price list	20%	Yes
Tatum Music Company, Inc	GIA Publications NET price list	0%	Yes
Sam Gibbs Music Co.	Hal Leonard Music price list	10%	Yes
Tatum Music Company, Inc	Hal Leonard NET price list	0%	yes
The String and Horn Shop, Inc.	Harris Teller Sheet price list	15%	Yes
Hermes Trading Co., Inc. dba Hermes Music	Hermes Music Vendors price list	2%	No
National Educational Music Co dba High School Music Service	High School Music Service price list	0%	No
Hillje Music Centers, LLC	Hillje Music Centers price list (0%-50%)	0%	No
Houghton Horns LLC	HOUGHTONHORNS price list	0%	Yes
Tatum Music Company, Inc	Kjos Music NET price list	0%	Yes
Lilis Music LLC	Lili's Music Product catalog	0%	Yes
Mariachi Center	Mariachi Center catalog	20%	No
Tatum Music Company, Inc	Mel Bay NET price list	0%	Yes
Shar Products Company dba Shar Music	Michigan price list	10%	Yes



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5. Discount (%) Off Catalog /Pricelist for **Sheet Music.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Jim Melhart Piano and Organ Company dba Melhart Music Center	MSRP-Melhart Catalog	0%	Yes
Guitar Center Stores, Inc dba MUSIC & ARTS	MUSIC & ARTS price list (0%-20%)	0%	No
Luck's Music Library	Orchestra/ Educational catalog - Luck's Music Library	10%	No
Strait Music Company	Pearl & Adams price list (10%-25%)	25%	Yes
PENDERS MUSIC COMPANY LLC	Pender's Music price list	0%	Yes
J.W. Pepper & Son, Inc.	Pepper catalog	0%	Yes
Valley Keyboards, Inc.	Piano price list: (10%-25%)	10%	No
Strait Music Company	Protec price list (10%-25%)	25%	Yes
South Texas Music Mart, Inc.	South Texas Music Mart price list	10%	Yes
Southwest Strings	Southwest Strings price list	10%	Yes
Steve Weiss Music	Steve Weiss Music price list	60%	Yes
The String and Horn Shop, Inc.	Suzuki Music price list	15%	Yes
Sweet Pipes, LLC	Sweet Pipes Publications price list	0%	No
Sweetwater Sound Inc.	Sweetwater Sound price list	0%	Yes
Swicegood Music Company	Swicegood Music Retail catalog	0%	Yes
Tarpley Music Company, Inc.	Tarpley Music catalog	0%	Yes



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5. Discount (%) Off Catalog /Pricelist for **Sheet Music.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Universal Melody Services, LLC dba Brook Mays Music, H&H Music, and Fishburn Violin	Universal Melody price list	0%	Yes
Weslaco Music Center	Weslaco Music Center catalog	20%	No
West Music Company	WM price list (0% - 77.37%)	0%	Yes
Washington Music Sales Center, Inc	WMC Retail catalog	20%	Yes

6. Discount (%) Off Catalog /Pricelist for **All Other Musical Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Terra Nova Violins (Terra Nova Violins, LLC)	Accessories and Supplies- TNV catalog	10%	Yes
American Band Supply dba American Band Accessories	American Band Accessories catalog	0%	Yes
Tatum Music Company, Inc	Anchor Audio price list (10%-25%)	10%	Yes
Band Today	Band Today price list	1%	Yes
Pearison Inc., dba Band Shoppe, Superior Cheer and Dance	Bandshope catalog	0%	Yes
Bocal Majority Bassoon Camp, LLC dba Bocal Majority Woodwinds	Bocal Majority price list	0%	Yes
RJW MUSIC USA CORP dba Bosky Strings	Bosky Strings price list	0%	Yes
SEA-CHORD GROUP, INC. dba STEINWAY PIANO GALLERY - AUSTIN & SAN ANTONIO	CASIO price list	5%	Yes



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6. Discount (%) Off Catalog /Pricelist for **All Other Musical Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Carolyn Nussbaum Music Company, LLC	CNMC catalog	0%	Yes
Tatum Music Company, Inc	Corps Design price list (0%-10%)	0%	Yes
Denver Percussion LLC dba Dallas Percussion	Dallas Percussion price list (10%-56%)	10%	Yes
Strait Music Company	Eastman & Mallettech price list (10%-25%)	25%	Yes
ER Fleming Enterprises Inc. dba Fleming Musical Instruments and Repair	Fleming Musical Instruments and Repair price list	10%	Yes
Cochran & Cochran Enterprises, Inc. dba Fort Bend Music Center	Fort Bend Corporate Catalogue (0%-20%)	0%	Yes
Guitar Center Stores dba Guitar Center	GC ALL ACTIVE price list	20%	Yes
Strait Music Company	Harris Teller & IP price list (10%-25%)	25%	Yes
The String and Horn Shop, Inc.	Harris Teller catalog	20%	Yes
Hermes Trading Co., Inc. dba Hermes Music	Hermes Music Vendors price list	2%	Yes
National Educational Music Co dba High School Music Service	High School Music Service price list	35%	No
Hillje Music Centers, LLC	Hillje Music Centers price list (0%-50%)	0%	Yes
Houghton Horns LLC	HOUGHTONHORNS price list	4%	Yes
SEA-CHORD GROUP, INC. dba STEINWAY PIANO GALLERY - AUSTIN & SAN ANTONIO	INSTRUMENT COVERS II price list	5%	No



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6. Discount (%) Off Catalog /Pricelist for **All Other Musical Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
SEA-CHORD GROUP, INC. dba STEINWAY PIANO GALLERY - AUSTIN & SAN ANTONIO	JANSEN price list	5%	Yes
THE CLAVIER GROUP, INC. dba STEINWAY HALL DALLAS / FT WORTH / PLANO, STEINWAY PIANO GALLERY TULSA, STEINWAY PIANO GALLERY HOUSTON	Jansen price list	0%	Yes
Delgado Guitars LLC	La Tradición price list	0%	Yes
Lilis Music LLC	Lili's Music Product catalog	0%	Yes
Lisle Enterprises LLC dba Lisle Violin Shop	LVS School Product and Service catalog	0%	Yes
Romeo Music LLC	Manufactures MAP price list	10%	Yes
B&G Instrument Sales and Repairs LLC	Marching Band Props - B&G Instrument Sales and Repairs LLC price list	15%	Yes
Mariachi Center	Mariachi Center catalog	20%	No
Shar Products Company dba Shar Music	Michigan price list	10%	Yes
Jim Melhart Piano and Organ Company dba Melhart Music Center	MSRP-Melhart Catalog (0%-25%)	25%	Yes
Guitar Center Stores, Inc dba MUSIC & ARTS	MUSIC & ARTS price list	0%	No
Music in Motion Inc.	Music in Motion price list	4%	Yes
PENDERS MUSIC COMPANY LLC	Pender's Music price list	0%	Yes



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6. Discount (%) Off Catalog /Pricelist for **All Other Musical Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
J.W. Pepper & Son, Inc.	Pepper catalog	0%	Yes
Tatum Music Company, Inc	Peterson price list (10%-40%)	10%	Yes
Valley Keyboards, Inc.	Piano price list: (10%-25%)	10%	Yes
Tatum Music Company, Inc	Pyle Percussion price list (10%-20%)	10%	Yes
Southwest Strings	Southwest Strings price list	10%	Yes
The String and Horn Shop, Inc.	St. Louis Music catalog	20%	Yes
BLMS,LLC dba Bertie's Music Sales & Repair	St. Louis Music catalog	19%	Yes
Collins Music Center of El Campo Inc dba Collins Music Center	St. Louis Music catalog - Collins Music Center	25%	Yes
Stadium Creations LLC	Stadium Creations LLC price list	0%	Yes
Steve Weiss Music	Steve Weiss Music price list	60%	Yes
Sweet Pipes, LLC	Sweet Pipes price list	0%	No
Sweetwater Sound Inc.	Sweetwater Sound price list	0%	Yes
Swicegood Music Company	Swicegood Music Retail catalog	20%	Yes
Taylor Music, Inc.	Taylor Music Accessory catalog	5%	Yes
Taylor Music, Inc.	Taylor Music Newsletter catalog	5%	Yes
The Mariachi Connection, Inc.	The Mariachi Connection (A&B) catalog	0%	Yes



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6. Discount (%) Off Catalog /Pricelist for **All Other Musical Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Universal Melody Services, LLC dba Brook Mays Music, H&H Music, and Fishburn Violin	Universal Melody price list	0%	Yes
Weslaco Music Center	Weslaco Music Center catalog	20%	No
West Music Company	WM price list (0% - 77.37%)	0%	Yes
Washington Music Sales Center, Inc	WMC Retail catalog	25%	Yes
Sam Gibbs Music Co.	Yamaha Wind & String Accessory price list	40%	Yes

7. Hourly Labor Rate for Installation/Repair Service of **Musical Instruments, Equipment, and Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Cochran & Cochran Enterprises, Inc. dba Fort Bend Music Center	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$220.00	Yes
THE CLAVIER GROUP, INC. dba STEINWAY HALL DALLAS / FT WORTH / PLANO, STEINWAY PIANO GALLERY TULSA, STEINWAY PIANO GALLERY HOUSTON	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$200.00	Yes
SEA-CHORD GROUP, INC. dba STEINWAY PIANO GALLERY - AUSTIN & SAN ANTONIO	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$175.00	Yes
Guitar Center Stores dba Guitar Center	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$150.00	Yes
Carolyn Nussbaum Music Company, LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$150.00	Yes



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7. Hourly Labor Rate for Installation/Repair Service of **Musical Instruments, Equipment, and Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Stadium Creations LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$125.00	Yes
Sweetwater Sound Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$120.00	Yes
Houghton Horns LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$120.00	Yes
The Bandwagon Music Store & Repair	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$120.00	Yes
ER Fleming Enterprises Inc. dba Fleming Musical Instruments and Repair	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$109.00	Yes
Mariachi Center	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$100.00	No
Weslaco Music Center	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$100.00	No
Swicegood Music Company	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$100.00	Yes
Romeo Music LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$100.00	Yes
Valley Keyboards, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$100.00	Yes
Hermes Trading Co., Inc. dba Hermes Music	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$95.00	Yes
Hornsmith, LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products. (\$95.00 - \$340.00)	\$95.00	Yes
BLMS,LLC dba Bertie's Music Sales & Repair	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$92.50	Yes



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7. Hourly Labor Rate for Installation/Repair Service of **Musical Instruments, Equipment, and Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Bocal Majority Bassoon Camp, LLC dba Bocal Majority Woodwinds	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$90.00	Yes
Lisle Enterprises LLC dba Lisle Violin Shop	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$90.00	Yes
The String and Horn Shop, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$90.00	Yes
Guitar Center Stores, Inc dba MUSIC & ARTS	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$85.00	No
Texas Band and Orchestra	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products. (\$80.00 - \$110.00)	\$80.00	Yes
Collins Music Center of El Campo Inc dba Collins Music Center	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$80.00	Yes
Jim Melhart Piano and Organ Company dba Melhart Music Center	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$80.00	Yes
Sam Gibbs Music Co.	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$80.00	Yes
Tarpley Music Company, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$75.00	Yes
B&G Instrument Sales and Repairs LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$75.00	Yes
Vio Strings Inc dba Katy Violin Shop	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$65.00	Yes
Strait Music Company	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$65.00	Yes
Hillje Music Centers, LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products. (\$50.00 - \$475.00)	\$50.00	Yes
National Educational Music Co dba High School Music Service	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$50.00	No



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7. Hourly Labor Rate for Installation/Repair Service of **Musical Instruments, Equipment, and Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Universal Melody Services, LLC dba Brook Mays Music, H&H Music, and Fishburn Violin	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$40.00	Yes
South Texas Music Mart, Inc.	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$25.00	Yes
Tatum Music Company, Inc	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$17.50	Yes
RJW MUSIC USA CORP dba Bosky Strings	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products. (\$15.00 - \$500.00)	\$15.00	Yes
Antonio Strad Violin, LLC	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products. (\$3.00 - \$480.00)	\$3.00	Yes
Wenger Corporation	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$0.00	No
Band Today	Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.	\$0.00	No