



# The Local Government Purchasing Cooperative

For the Period 12/01/2021 to 11/30/2022

Final Catalog Award Report for Stage and Theater Curtains, Lighting, Sound Systems and Supplies 655-21

## 1. Discount (%) Off Catalog /Pricelist for Stage and Theater Curtains and Related Accessories.

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Adorama Inc.	Adorama pricelist	5%	Yes
421 Productions	AKG Harman pricelist	15%	No
421 Productions	Allen & Heath pricelist	15%	No
CNC Pro Audio Video	Almo pricelist	0%	No
421 Productions	Audio Technical U.S. pricelist	15%	No
Big House Sound, Inc.	Big House pricelist	0%	Yes
Century Industries, LLC	Century Mobile Stage pricelist	5%	Yes
Costumes by Dusty	Costumes By Dusty Plots pricelist	10%	No
421 Productions	Crown pricelist	15%	No
421 Productions	Danley pricelist	15%	No
Digital Resources, Inc.	Digital Resources pricelist	5%	No
Barbizon Light of Texas	Duvetyne - Barbizon Light of Texas pricelist	18%	Yes
421 Productions	Gator pricelist	15%	No
Hermes Music	Hermes Catalog	25%	No
Infinity Sound, Ltd.	Infinity Sound pricelist	15%	No
A V Pro, Inc.	iWeiss pricelist	10%	No
421 Productions	JBL pricelist	15%	No
421 Productions	Mackie pricelist	15%	No
Melhart Music Center	Melhart Manufacturing pricelist	0%	No
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	5%	No
Performing Arts Supply Co.	Performing Arts Supply pricelist	0%	Yes
421 Productions	PreSonus pricelist	15%	No
421 Productions	QSC pricelist	15%	No
Barbizon Light of Texas	Rose Brand pricelist	5%	Yes
iStudio Projects, Inc.	Rosebrand Catalog	20%	Yes



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Vendor Name	Vendor Catalog Information	Percent Discount	Award
421 Productions	Sennheiser pricelist	15%	No
421 Productions	Shure pricelist	15%	No
National Stage Equipment Company	Stage Curtains pricelist	0%	Yes
A V Pro, Inc.	Stage Dec pricelist	10%	No
Barbizon Light of Texas	Stage Decorations pricelist	5%	Yes
Staging Concepts, Inc.	Staging Concepts pricelist	20%	Yes
Sweetwater Sound Inc.	Sweetwater Sound pricelist	0%	No
Techland Houston	Techland Houston pricelist	10%	Yes

## 2. Discount (%) Off Catalog /Pricelist for Stage and Theater Rigging Systems and Related Attachments

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Adorama Inc.	Adorama pricelist	5%	Yes
421 Productions	AKG Harman pricelist	15%	No
421 Productions	Allen & Heath pricelist	15%	No
CNC Pro Audio Video	Almo pricelist	0%	No
421 Productions	Audio Technical U.S. pricelist	15%	No
Barbizon Light of Texas	Automatice Devices pricelist	20%	Yes
Big House Sound, Inc.	Big House pricelist	0%	Yes
421 Productions	Crown pricelist	15%	No
421 Productions	Danley pricelist	15%	No
Digital Resources, Inc.	Digital Resources pricelist	5%	No
A V Pro, Inc.	ETC pricelist	10%	No
421 Productions	Gator pricelist	15%	No
Barbizon Light of Texas	H&H Specialties pricelist	20%	Yes
Hermes Music	Hermes Catalog	25%	No
Infinity Sound, Ltd.	Infinity Sound pricelist	15%	No



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## 2. Discount (%) Off Catalog /Pricelist for Stage and Theater Rigging Systems and Related Attachments

Vendor Name	Vendor Catalog Information	Percent Discount	Award
A V Pro, Inc.	iWeiss pricelist	10%	No
421 Productions	JBL pricelist	15%	No
Barbizon Light of Texas	JR Clancy pricelist	20%	Yes
421 Productions	Mackie pricelist	15%	No
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	5%	No
Barbizon Light of Texas	Peak Trading Company pricelist	20%	Yes
421 Productions	PreSonus pricelist	15%	No
421 Productions	QSC pricelist	15%	No
421 Productions	Sennheiser pricelist	15%	No
421 Productions	Shure pricelist	15%	No
Staging Concepts, Inc.	Staging Concepts pricelist	20%	Yes
Sweetwater Sound Inc.	Sweetwater Sound pricelist	0%	No
Techland Houston	Techland Houston pricelist	10%	Yes
Barbizon Light of Texas	The Light Source pricelist	20%	Yes
iStudio Projects, Inc.	Thern Stage Equipment pricelist	10%	Yes
National Stage Equipment Company	Track and Hardware pricelist	0%	Yes

## 3. Discount (%) Off Catalog /Pricelist for Stage and Theater Dimming/Lighting Systems and Related Attachments

Vendor Name	Vendor Catalog Information	Percent Discount	Award
421 Productions	421 Productions Products pricelist	15%	No
Barbizon Light of Texas	AAdynTech pricelist	0%	Yes
Barbizon Light of Texas	AC Power Distribution pricelist	9%	Yes
N Tune Music and Sound, Inc.	ACT Lighting pricelist	10%	Yes
Digital Resources, Inc.	ACT Lighting pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	ADJ Pricelist pricelist	20%	Yes
Adorama Inc.	Adorama pricelist	5%	Yes



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## 3. Discount (%) Off Catalog /Pricelist for Stage and Theater Dimming/Lighting Systems and Related Attachments

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Digital Resources, Inc.	AKG pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Allen & Heath pricelist (5% - 20%)	5%	Yes
CNC Pro Audio Video	Almo pricelist	0%	No
Barbizon Light of Texas	Altman Premier pricelist	15%	Yes
Melhart Music Center	American DJ pricelist	30%	Yes
N Tune Music and Sound, Inc.	American DJ pricelist	10%	Yes
Barbizon Light of Texas	ARRI Lighting America pricelist	25%	Yes
Digital Resources, Inc.	ARRI pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Aryton pricelist	10%	Yes
Digital Resources, Inc.	Atlas Soud pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Biamp pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Blizzard Lighting pricelist	20%	Yes
Barbizon Light of Texas	Brightlines pricelist	20%	Yes
Barbizon Light of Texas	Canto USA pricelist	10%	Yes
Barbizon Light of Texas	Chanuvet pricelist	25%	Yes
Big House Sound, Inc.	Chauvet pricelist	6%	Yes
A V Pro, Inc.	Chauvet pricelist	10%	Yes
N Tune Music and Sound, Inc.	Chauvet pricelist	20%	Yes
Digital Resources, Inc.	Chauvet pricelist (5% - 20%)	5%	Yes
Pure Lighting Company	ChromaQ pricelist	13%	Yes
Barbizon Light of Texas	Chroma-Q pricelist	11%	Yes
Digital Resources, Inc.	Chroma-Q pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Coemar pricelist	8%	Yes
Digital Resources, Inc.	Crown pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	DeSisti American Continent pricelist	20%	Yes



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## 3. Discount (%) Off Catalog /Pricelist for Stage and Theater Dimming/Lighting Systems and Related Attachments

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Digital Resources, Inc.	Digital Resources pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Doug Fleener pricelist	10%	Yes
Digital Resources, Inc.	EAW pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Elation Lighting pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Elation Professional pricelist	20%	Yes
Barbizon Light of Texas	ETC pricelist	20%	Yes
A V Pro, Inc.	ETC pricelist	10%	No
iStudio Projects, Inc.	ETC pricelist	10%	No
Pure Lighting Company	ETC pricelist	19%	Yes
Digital Resources, Inc.	ETC pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Fiilex pricelist	20%	Yes
Barbizon Light of Texas	Fluotec pricelist	0%	Yes
Barbizon Light of Texas	Follow-Me pricelist	10%	Yes
Barbizon Light of Texas	Gantom pricelist	10%	Yes
Digital Resources, Inc.	Gator Cases pricelist (5% - 20%)	5%	Yes
Hermes Music	Hermes Catalog	20%	Yes
Barbizon Light of Texas	High End Systems pricelist	20%	Yes
Infinity Sound, Ltd.	Infinity Sound pricelist	15%	Yes
Barbizon Light of Texas	Jands Vista pricelist	11%	Yes
Digital Resources, Inc.	JBL pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	K5600 pricelist	0%	Yes
Barbizon Light of Texas	Kino Flo pricelist	10%	Yes
Digital Resources, Inc.	Konig & Meyer pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Leviton pricelist	10%	Yes
Digital Resources, Inc.	LEX pricelist (5% - 20%)	5%	Yes



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## 3. Discount (%) Off Catalog /Pricelist for Stage and Theater Dimming/Lighting Systems and Related Attachments

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Digital Resources, Inc.	Liberty AV pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Lighting Control pricelist (5% - 20%)	5%	Yes
Melhart Music Center	Lighting pricelist	30%	Yes
Barbizon Light of Texas	LightPanels pricelist	5%	Yes
Digital Resources, Inc.	Listen Technologies pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Litepanels pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	LumenRadio pricelist	10%	Yes
Digital Resources, Inc.	LUMINEX pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	MA Lighting pricelist	20%	Yes
Digital Resources, Inc.	Martin pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Martin Professional by Harma pricelist	25%	Yes
Barbizon Light of Texas	Mega-Lite pricelist	5%	Yes
Barbizon Light of Texas	Mole Richardson pricelist	15%	Yes
Monoprice Inc.	Monoprice Theater and Pro pricelist	10%	Yes
Barbizon Light of Texas	Nila pricelist	0%	Yes
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	5%	Yes
Melhart Music Center	OnStage Full Catalog	30%	Yes
Pure Lighting Company	Optoma pricelist	30%	Yes
Digital Resources, Inc.	OSC pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Pathway Connectivity pricelist	20%	Yes
Barbizon Light of Texas	PrimeTime Fluorescen pricelist	15%	Yes
N Tune Music and Sound, Inc.	ProCo Power pricelist	5%	Yes
Pure Lighting Company	Prolights pricelist	13%	Yes
Pure Lighting Company	Pure UVC pricelist	50%	Yes
Barbizon Light of Texas	Quasar Science pricelist	0%	Yes



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## 3. Discount (%) Off Catalog /Pricelist for Stage and Theater Dimming/Lighting Systems and Related Attachments

Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	Rane DJ pricelist	5%	Yes
Barbizon Light of Texas	Robe pricelist	20%	Yes
Barbizon Light of Texas	Robert Juliat pricelist	5%	Yes
Digital Resources, Inc.	RTS/BOSCH pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Sennheiser pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Shure pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	SMG pricelist	15%	Yes
Digital Resources, Inc.	Soundcraft pricelist (5% - 20%)	5%	Yes
Pure Lighting Company	Strand pricelist	50%	Yes
Barbizon Light of Texas	Strong Lighting pricelist	10%	Yes
Sweetwater Sound Inc.	Sweetwater Sound pricelist	0%	No
Techland Houston	Techland Houston pricelist	10%	Yes
Digital Resources, Inc.	TRUSST pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Vari-Lite and Strand pricelist	20%	Yes
Video Reality	Video Reality pricelist	15%	Yes
Barbizon Light of Texas	Videssence pricelist	10%	Yes
MG-Xtreme Electronics & Accessories	Vision X Industrial pricelist	20%	Yes
Pure Lighting Company	Vivitek pricelist	25%	Yes
Barbizon Light of Texas	Zactrack pricelist	20%	Yes
Barbizon Light of Texas	Zylight pricelist	0%	Yes

## 4. Discount (%) Off Catalog /Pricelist for Stage and Theater Sound and Public Address Systems and Related Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Digital Resources, Inc.	ACT Lighting pricelist (5% - 20%)	5%	Yes
Big House Sound, Inc.	Adamson pricelist	16%	Yes



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## 4. Discount (%) Off Catalog /Pricelist for Stage and Theater Sound and Public Address Systems and Related Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Adorama Inc.	Adorama pricelist	5%	Yes
421 Productions	AKG pricelist	15%	No
Digital Resources, Inc.	AKG pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Alesis pricelist	10%	Yes
421 Productions	Allen & Heath pricelist	15%	No
N Tune Music and Sound, Inc.	Allen & Heath pricelist	20%	Yes
Digital Resources, Inc.	Allen & Heath pricelist (5% - 20%)	5%	Yes
CNC Pro Audio Video	Almo pricelist	0%	No
N Tune Music and Sound, Inc.	Alto pricelist	3%	Yes
Melhart Music Center	American DJ pricelist	30%	Yes
Melhart Music Center	Anchor pricelist	30%	Yes
Digital Resources, Inc.	ARRI pricelist (5% - 20%)	5%	Yes
Communication Concepts	Atlas IED pricelist	22%	Yes
CSI: Lubbock	Atlas pricelist	7%	Yes
Digital Resources, Inc.	Atlas Soud pricelist (5% - 20%)	5%	Yes
Melhart Music Center	Audio Technica pricelist	30%	Yes
N Tune Music and Sound, Inc.	Audio Technica pricelist	20%	Yes
421 Productions	Audio Technical U.S. pricelist	15%	No
N Tune Music and Sound, Inc.	Audix pricelist	20%	Yes
N Tune Music and Sound, Inc.	Biamp pricelist	10%	Yes
Communication Concepts	Biamp pricelist	32%	Yes
Digital Resources, Inc.	Biamp pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Bosch pricelist	10%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Digital Resources, Inc.	Chauvet pricelist (5% - 20%)	5%	Yes





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## 4. Discount (%) Off Catalog /Pricelist for Stage and Theater Sound and Public Address Systems and Related Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Chief pricelist	11%	Yes
Digital Resources, Inc.	Chroma-Q pricelist (5% - 20%)	5%	Yes
A V Pro, Inc.	Clear-Com pricelist	10%	Yes
Communication Concepts	Community pricelist	24%	Yes
A V Pro, Inc.	Community pricelist	10%	Yes
A V Pro, Inc.	Countryman pricelist	10%	Yes
Communication Concepts	Crestron pricelist	40%	Yes
421 Productions	Crown pricelist	15%	No
Digital Resources, Inc.	Crown pricelist (5% - 20%)	5%	Yes
421 Productions	Danley pricelist	15%	No
A V Pro, Inc.	Denon pricelist	10%	Yes
N Tune Music and Sound, Inc.	Denon pricelist	10%	Yes
Digital Resources, Inc.	Digital Resources pricelist	5%	Yes
Digital Resources, Inc.	Digital Resources pricelist (5% - 20%)	5%	Yes
Communication Concepts	Draper pricelist	11%	Yes
N Tune Music and Sound, Inc.	Dynacord pricelist	15%	Yes
Digital Resources, Inc.	EAW pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Elation Lighting pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Electro Voice pricelist	18%	Yes
Digital Resources, Inc.	ETC pricelist (5% - 20%)	5%	Yes
Communication Concepts	Extron pricelist	33%	Yes
N Tune Music and Sound, Inc.	FSR North American pricelist	10%	Yes
N Tune Music and Sound, Inc.	Furman pricelist	10%	Yes
Digital Resources, Inc.	Gator Cases pricelist (5% - 20%)	5%	Yes
421 Productions	Gator pricelist	15%	No



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Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	Gator pricelist	15%	Yes
N Tune Music and Sound, Inc.	Harman pricelist	20%	Yes
Hermes Music	Hermes Catalog	20%	Yes
N Tune Music and Sound, Inc.	HOSA pricelist	10%	Yes
N Tune Music and Sound, Inc.	HSA pricelist	5%	Yes
Infinity Sound, Ltd.	Infinity Sound pricelist	15%	Yes
421 Productions	JBL pricelist	15%	No
Communication Concepts	JBL pricelist	20%	Yes
N Tune Music and Sound, Inc.	JBL pricelist	20%	Yes
Digital Resources, Inc.	JBL pricelist (5% - 20%)	5%	Yes
Jireh Supplies Inc.	Jireh Supplies pricelist	10%	Yes
Digital Resources, Inc.	Konig & Meyer pricelist (5% - 20%)	5%	Yes
Melhart Music Center	LD Systems Product Catalog	30%	Yes
Digital Resources, Inc.	LEX pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Liberty AV pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Lighting Control pricelist (5% - 20%)	5%	Yes
Communication Concepts	Listen pricelist	8%	Yes
N Tune Music and Sound, Inc.	Listen pricelist	10%	Yes
Digital Resources, Inc.	Listen Technologies pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Litepanels pricelist (5% - 20%)	5%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
N Tune Music and Sound, Inc.	Lowell pricelist	10%	Yes
Digital Resources, Inc.	LUMINEX pricelist (5% - 20%)	5%	Yes
421 Productions	Mackie pricelist	15%	No
N Tune Music and Sound, Inc.	Marantz Pro pricelist	10%	Yes



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Vendor Name	Vendor Catalog Information	Percent Discount	Award
Digital Resources, Inc.	Martin pricelist (5% - 20%)	5%	Yes
McCormick's Group LLC	McCormick's Group pricelist	0%	Yes
N Tune Music and Sound, Inc.	Mid-Atlantic pricelist	15%	Yes
Communication Concepts	Middle Atlantic pricelist	6%	Yes
Communication Concepts	Milestone Video pricelist	8%	Yes
Monoprice Inc.	Monoprice Theater and Pro pricelist	10%	No
N Tune Music and Sound, Inc.	Numark pricelist	5%	Yes
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	5%	Yes
Digital Resources, Inc.	OSC pricelist (5% - 20%)	5%	Yes
Melhart Music Center	PA pricelist	30%	Yes
N Tune Music and Sound, Inc.	Peavey pricelist	10%	Yes
Communication Concepts	Peerless pricelist	11%	Yes
421 Productions	PreSonus pricelist	15%	No
N Tune Music and Sound, Inc.	Presonus pricelist	15%	Yes
421 Productions	QSC pricelist	15%	No
Communication Concepts	QSC pricelist	24%	Yes
N Tune Music and Sound, Inc.	QSC pricelist	15%	No
N Tune Music and Sound, Inc.	Rane DJ pricelist	5%	Yes
N Tune Music and Sound, Inc.	Rane Retail pricelist	10%	Yes
N Tune Music and Sound, Inc.	RapcoHorizon pricelist	10%	Yes
Endex of Oklahaoma, Inc.	Rauland pricelist	20%	No
Digital Resources, Inc.	RTS/BOSCH pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Samson Hartke pricelist	10%	Yes
Communication Concepts	Seneca pricelist	13%	Yes
421 Productions	Sennheiser pricelist	15%	No



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## 4. Discount (%) Off Catalog /Pricelist for Stage and Theater Sound and Public Address Systems and Related Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Digital Resources, Inc.	Sennheiser pricelist (5% - 20%)	5%	Yes
421 Productions	Shure pricelist	15%	No
Communication Concepts	Shure pricelist	8%	No
A V Pro, Inc.	Shure pricelist	10%	No
N Tune Music and Sound, Inc.	Shure pricelist	20%	Yes
Digital Resources, Inc.	Shure pricelist (5% - 20%)	5%	Yes
Communication Concepts	Singlewire Informacast pricelist	3%	Yes
N Tune Music and Sound, Inc.	SKB pricelist	10%	Yes
N Tune Music and Sound, Inc.	Sony pricelist	10%	Yes
Digital Resources, Inc.	Soundcraft pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	SurgeX pricelist	10%	Yes
Sweetwater Sound Inc.	Sweetwater Sound pricelist	0%	No
N Tune Music and Sound, Inc.	Tascam pricelist	10%	Yes
Techland Houston	Techland Houston pricelist	10%	Yes
Communication Concepts	Transition Networks pricelist	8%	Yes
Digital Resources, Inc.	TRUSST pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Ultimate Support pricelist	15%	Yes
Communication Concepts	Vaddio pricelist	8%	Yes
N Tune Music and Sound, Inc.	Vaddio pricelist	5%	Yes
Communication Concepts	Valcom pricelist	14%	Yes
Video Reality	Video Reality pricelist	15%	Yes
Communication Concepts	West Penn pricelist	7%	Yes
MG-Xtreme Electronics & Accessories	Wet Sounds Catalog	20%	No
Communication Concepts	Williams Sound pricelist	6%	Yes
A V Pro, Inc.	Yamaha pricelist	10%	No



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## 4. Discount (%) Off Catalog /Pricelist for Stage and Theater Sound and Public Address Systems and Related Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	Yamaha pricelist	20%	Yes
Melhart Music Center	Yamaha Pro. Audio pricelist	30%	Yes

## 5. Discount (%) Off Catalog /Pricelist for Stage and Theater Flooring Systems and Related Accessories

Vendor Name	Vendor Catalog Information	Percent Discount	Award
CNC Pro Audio Video	Almo pricelist	0%	No
Big House Sound, Inc.	Big House pricelist	0%	Yes
Century Industries, LLC	Century Mobile Stage pricelist	5%	Yes
Digital Resources, Inc.	Digital Resources pricelist	5%	No
Melhart Music Center	Melhart pricelist	0%	Yes
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	5%	Yes
iStudio Projects, Inc.	Roscoe Flooring Catalog	10%	Yes
Barbizon Light of Texas	Roscoe Flooring Products pricelist	5%	Yes
Sweetwater Sound Inc.	Sweetwater Sound pricelist	0%	No
Techland Houston	Techland Houston pricelist	10%	Yes

## 6. Discount (%) Off Catalog /Pricelist for Arena/Stadium Sound and Public Address Systems and Related Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	Ace Backstage pricelist	20%	Yes
Digital Resources, Inc.	ACT Lighting pricelist (5% - 20%)	5%	Yes
Big House Sound, Inc.	Adamson pricelist	16%	Yes
Adorama Inc.	Adorama pricelist	5%	Yes
Digital Resources, Inc.	AKG pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Alesis pricelist	10%	Yes
N Tune Music and Sound, Inc.	Allen & Heath pricelist	20%	Yes



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## 6. Discount (%) Off Catalog /Pricelist for Arena/Stadium Sound and Public Address Systems and Related Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Digital Resources, Inc.	Allen & Heath pricelist (5% - 20%)	5%	Yes
CNC Pro Audio Video	Almo pricelist	0%	No
N Tune Music and Sound, Inc.	Alto pricelist	3%	Yes
Digital Resources, Inc.	ARRI pricelist (5% - 20%)	5%	Yes
Communication Concepts	Atlas IED pricelist	22%	Yes
CSI: Lubbock	Atlas pricelist	7%	Yes
Digital Resources, Inc.	Atlas Soud pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Audio Technica pricelist	20%	Yes
N Tune Music and Sound, Inc.	Audix pricelist	20%	Yes
Melhart Music Center	Biamp pricelist	30%	Yes
N Tune Music and Sound, Inc.	Biamp pricelist	10%	Yes
Communication Concepts	Biamp pricelist	32%	Yes
Digital Resources, Inc.	Biamp pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Bosch pricelist	10%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Digital Resources, Inc.	Chauvet pricelist (5% - 20%)	5%	Yes
Communication Concepts	Chief pricelist	11%	Yes
Digital Resources, Inc.	Chroma-Q pricelist (5% - 20%)	5%	Yes
A V Pro, Inc.	Clear-Com pricelist	10%	Yes
Communication Concepts	Community pricelist	24%	Yes
A V Pro, Inc.	Community pricelist	10%	Yes
A V Pro, Inc.	Countryman pricelist	10%	Yes
Communication Concepts	Crestron pricelist	40%	Yes
Digital Resources, Inc.	Crown pricelist (5% - 20%)	5%	Yes
A V Pro, Inc.	Denon pricelist	10%	Yes



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## 6. Discount (%) Off Catalog /Pricelist for Arena/Stadium Sound and Public Address Systems and Related Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	Denon pricelist	10%	Yes
Digital Resources, Inc.	Digital Resources pricelist	5%	Yes
Digital Resources, Inc.	Digital Resources pricelist (5% - 20%)	5%	Yes
Communication Concepts	Draper pricelist	11%	Yes
N Tune Music and Sound, Inc.	Dynacord pricelist	15%	Yes
Digital Resources, Inc.	EAW pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Elation Lighting pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Electro Voice pricelist	18%	Yes
Digital Resources, Inc.	ETC pricelist (5% - 20%)	5%	Yes
Communication Concepts	Extron pricelist	33%	Yes
N Tune Music and Sound, Inc.	FSR North American pricelist	10%	Yes
N Tune Music and Sound, Inc.	Furman pricelist	10%	Yes
Digital Resources, Inc.	Gator Cases pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Gator pricelist	15%	Yes
N Tune Music and Sound, Inc.	Harman pricelist	20%	Yes
Hermes Music	Hermes Catalog	20%	Yes
N Tune Music and Sound, Inc.	HOSA pricelist	10%	Yes
Infinity Sound, Ltd.	Infinity Sound pricelist	15%	Yes
Communication Concepts	JBL pricelist	20%	Yes
N Tune Music and Sound, Inc.	JBL pricelist	20%	Yes
Digital Resources, Inc.	JBL pricelist (5% - 20%)	5%	Yes
Jireh Supplies Inc.	Jireh Supplies pricelist	10%	Yes
Digital Resources, Inc.	Konig & Meyer pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Kramer pricelist	20%	Yes
Digital Resources, Inc.	LEX pricelist (5% - 20%)	5%	Yes



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## 6. Discount (%) Off Catalog /Pricelist for Arena/Stadium Sound and Public Address Systems and Related Equipment

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Digital Resources, Inc.	Liberty AV pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Lighting Control pricelist (5% - 20%)	5%	Yes
Communication Concepts	Listen pricelist	8%	Yes
N Tune Music and Sound, Inc.	Listen pricelist	10%	Yes
Digital Resources, Inc.	Listen Technologies pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Litepanels pricelist (5% - 20%)	5%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
N Tune Music and Sound, Inc.	Lowell pricelist	10%	Yes
Digital Resources, Inc.	LUMINEX pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Marantz Pro pricelist	10%	Yes
Digital Resources, Inc.	Martin pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Mid-Atlantic pricelist	15%	Yes
Communication Concepts	Middle Atlantic pricelist	6%	Yes
Communication Concepts	Milestone Video pricelist	8%	Yes
Monoprice Inc.	Monoprice Theater and Pro pricelist	10%	No
N Tune Music and Sound, Inc.	N Tune Music Catalog	10%	Yes
N Tune Music and Sound, Inc.	Numark pricelist	5%	Yes
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	5%	Yes
Digital Resources, Inc.	OSC pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Peavey pricelist	10%	Yes
Communication Concepts	Peerless pricelist	11%	Yes
N Tune Music and Sound, Inc.	Presonus pricelist	15%	Yes
Communication Concepts	QSC pricelist	24%	Yes
N Tune Music and Sound, Inc.	QSC pricelist	15%	Yes
N Tune Music and Sound, Inc.	Rane DJ pricelist	5%	Yes





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## 6. Discount (%) Off Catalog /Pricelist for Arena/Stadium Sound and Public Address Systems and Related Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	Rane Retail pricelist	10%	Yes
N Tune Music and Sound, Inc.	RapcoHorizon pricelist	10%	Yes
Endex of Oklahaoma, Inc.	Rauland pricelist	20%	No
Digital Resources, Inc.	RTS/BOSCH pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Samson Hartke pricelist	10%	Yes
Communication Concepts	Seneca pricelist	13%	Yes
Digital Resources, Inc.	Sennheiser pricelist (5% - 20%)	5%	Yes
Communication Concepts	Shure pricelist	8%	Yes
A V Pro, Inc.	Shure pricelist	10%	Yes
N Tune Music and Sound, Inc.	Shure pricelist	20%	Yes
Digital Resources, Inc.	Shure pricelist (5% - 20%)	5%	Yes
Communication Concepts	Singlewire Informacast pricelist	3%	Yes
N Tune Music and Sound, Inc.	SKB pricelist	10%	Yes
N Tune Music and Sound, Inc.	Sony pricelist	10%	Yes
Digital Resources, Inc.	Soundcraft pricelist (5% - 20%)	5%	Yes
Staging Concepts, Inc.	Staging Concepts pricelist	20%	Yes
N Tune Music and Sound, Inc.	SurgeX pricelist	10%	Yes
Sweetwater Sound Inc.	Sweetwater Sound pricelist	0%	No
N Tune Music and Sound, Inc.	Tascam pricelist	10%	Yes
Techland Houston	Techland Houston pricelist	10%	Yes
Communication Concepts	Transition Networks pricelist	8%	Yes
Digital Resources, Inc.	TRUSST pricelsit (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Ultimate Support pricelist	15%	Yes
Communication Concepts	Vaddio pricelist	8%	Yes
N Tune Music and Sound, Inc.	Vaddio pricelist	5%	No



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## 6. Discount (%) Off Catalog /Pricelist for Arena/Stadium Sound and Public Address Systems and Related Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Valcom pricelist	14%	Yes
Video Reality	Video Reality pricelist	15%	Yes
Communication Concepts	West Penn pricelist	7%	Yes
MG-Xtreme Electronics & Accessories	Wet Sounds Catalog	20%	No
Communication Concepts	Williams Sound pricelist	6%	Yes
A V Pro, Inc.	Yamaha pricelist	10%	No
N Tune Music and Sound, Inc.	Yamaha pricelist	20%	Yes

## 7. Discount (%) Off Catalog /Pricelist for All Types of Theater, Stage, Sound Supplies and Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
421 Productions	421 Productions Products pricelist	15%	Yes
N Tune Music and Sound, Inc.	Ace Backstage pricelist	20%	Yes
A V Pro, Inc.	Ace Backstage pricelist	10%	No
Digital Resources, Inc.	ACT Lighting pricelist (5% - 20%)	5%	Yes
Adorama Inc.	Adorama pricelist	5%	Yes
Barbizon Light of Texas	Advantage Gripware pricelist	15%	Yes
421 Productions	AKG Harman pricelist	15%	No
Digital Resources, Inc.	AKG pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	All Line pricelist	15%	Yes
421 Productions	Allen & Heath pricelist	15%	No
N Tune Music and Sound, Inc.	Allen & Heath pricelist	20%	Yes
Digital Resources, Inc.	Allen & Heath pricelist (5% - 20%)	5%	Yes
CNC Pro Audio Video	Almo pricelist	0%	Yes
N Tune Music and Sound, Inc.	Alto pricelist	3%	Yes
N Tune Music and Sound, Inc.	American DJ pricelist	10%	Yes



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## 7. Discount (%) Off Catalog /Pricelist for All Types of Theater, Stage, Sound Supplies and Equipment

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Barbizon Light of Texas	American Grip pricelist	15%	Yes
Digital Resources, Inc.	ARRI pricelist (5% - 20%)	5%	Yes
Communication Concepts	Atlas IED pricelist	22%	Yes
CSI: Lubbock	Atlas pricelist	7%	No
Digital Resources, Inc.	Atlas Soud pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Audio Technica pricelist	20%	Yes
421 Productions	Audio Technical U.S. pricelist	15%	No
N Tune Music and Sound, Inc.	Audix pricelist	20%	Yes
Melhart Music Center	Biamp pricelist	30%	No
N Tune Music and Sound, Inc.	Biamp pricelist	10%	No
Communication Concepts	Biamp pricelist	32%	Yes
Digital Resources, Inc.	Biamp pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Bosch pricelist	10%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Century Industries, LLC	Century Mobile Stage pricelist	5%	Yes
Digital Resources, Inc.	Chauvet pricelist (5% - 20%)	5%	Yes
A V Pro, Inc.	Chief pricelist	10%	Yes
N Tune Music and Sound, Inc.	Chief pricelist	15%	Yes
Communication Concepts	Chief pricelist	11%	Yes
Barbizon Light of Texas	Chimera pricelist	10%	Yes
Digital Resources, Inc.	Chroma-Q pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	City Theatrical pricelist	10%	Yes
Communication Concepts	Community pricelist	24%	Yes
Costumes by Dusty	Costumes By Dusty Plots pricelist	10%	Yes
Communication Concepts	Crestron pricelist	40%	Yes



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## 7. Discount (%) Off Catalog /Pricelist for All Types of Theater, Stage, Sound Supplies and Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
421 Productions	Crown pricelist	15%	No
Digital Resources, Inc.	Crown pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Dalite pricelist	10%	Yes
A V Pro, Inc.	Da-Lite pricelist	10%	Yes
421 Productions	Danley pricelist	15%	No
N Tune Music and Sound, Inc.	Denon pricelist	10%	Yes
Digital Resources, Inc.	Digital Resources pricelist	5%	Yes
Digital Resources, Inc.	Digital Resources pricelist (5% - 20%)	5%	Yes
Communication Concepts	Draper pricelist	11%	Yes
A V Pro, Inc.	Draper pricelist	10%	No
N Tune Music and Sound, Inc.	Dynacord pricelist	15%	Yes
Digital Resources, Inc.	EAW pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Elation Lighting pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Electro Voice pricelist	18%	Yes
Digital Resources, Inc.	ETC pricelist (5% - 20%)	5%	Yes
Communication Concepts	Extron pricelist	33%	Yes
N Tune Music and Sound, Inc.	FSR North American pricelist	10%	Yes
N Tune Music and Sound, Inc.	Furman pricelist	10%	Yes
Digital Resources, Inc.	Gator Cases pricelist (5% - 20%)	5%	Yes
421 Productions	Gator pricelist	15%	No
N Tune Music and Sound, Inc.	Gator pricelist	15%	Yes
N Tune Music and Sound, Inc.	Harman pricelist	20%	Yes
N Tune Music and Sound, Inc.	HAS pricelist	5%	Yes
Hermes Music	Hermes Catalog	20%	Yes
N Tune Music and Sound, Inc.	HOSA pricelist	10%	Yes



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## 7. Discount (%) Off Catalog /Pricelist for All Types of Theater, Stage, Sound Supplies and Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Infinity Sound, Ltd.	Infinity Sound pricelist	15%	Yes
421 Productions	JBL pricelist	15%	No
Communication Concepts	JBL pricelist	20%	Yes
N Tune Music and Sound, Inc.	JBL pricelist	20%	Yes
Digital Resources, Inc.	JBL pricelist (5% - 20%)	5%	Yes
Jireh Supplies Inc.	Jireh Supplies pricelist	10%	Yes
Melhart Music Center	KMC Music pricelist	30%	Yes
Digital Resources, Inc.	Konig & Meyer pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Koto Lamps pricelist	10%	Yes
Barbizon Light of Texas	Le Maitre pricelist	10%	Yes
Barbizon Light of Texas	Lee Filters pricelist	5%	Yes
Digital Resources, Inc.	LEX pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	LEX Products pricelist	20%	Yes
Digital Resources, Inc.	Liberty AV pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Lighting Control pricelist (5% - 20%)	5%	Yes
Communication Concepts	Listen pricelist	8%	Yes
Digital Resources, Inc.	Listen Technologies pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Litepanels pricelist (5% - 20%)	5%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
N Tune Music and Sound, Inc.	Lowell pricelist	10%	Yes
Digital Resources, Inc.	LUMINEX pricelist (5% - 20%)	5%	Yes
421 Productions	Mackie pricelist	15%	No
N Tune Music and Sound, Inc.	Marantz Pro pricelist	10%	Yes
Digital Resources, Inc.	Martin pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Matthews Studio Equipment pricelist	5%	Yes



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## 7. Discount (%) Off Catalog /Pricelist for All Types of Theater, Stage, Sound Supplies and Equipment

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
McCormick's Group LLC	McCormick's Group pricelist	0%	Yes
Barbizon Light of Texas	MDG pricelist	10%	Yes
N Tune Music and Sound, Inc.	Mid-Atlantic pricelist	15%	Yes
Communication Concepts	Middle Atlantic pricelist	6%	Yes
Communication Concepts	Milestone Video pricelist	8%	Yes
Barbizon Light of Texas	Modern Studio Equipment pricelist	15%	Yes
Monoprice Inc.	Monoprice Theater and Pro pricelist	10%	Yes
N Tune Music and Sound, Inc.	N Tune Music Catalog	10%	Yes
N Tune Music and Sound, Inc.	Numark pricelist	5%	Yes
Digital Resources, Inc.	OSC pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Osram/Lamps pricelist	20%	Yes
Communication Concepts	Peerless pricelist	11%	Yes
421 Productions	PreSonus pricelist	15%	No
N Tune Music and Sound, Inc.	Presonus pricelist	15%	Yes
Barbizon Light of Texas	Pro Tapes and Specialities pricelist	25%	Yes
Barbizon Light of Texas	ProCo pricelist	20%	Yes
421 Productions	QSC pricelist	15%	No
Communication Concepts	QSC pricelist	24%	Yes
N Tune Music and Sound, Inc.	QSC pricelist	15%	Yes
N Tune Music and Sound, Inc.	Rane pricelist	10%	Yes
N Tune Music and Sound, Inc.	RapcoHorizon pricelist	10%	Yes
Endex of Oklaahaoma, Inc.	Rauland pricelist	20%	No
Barbizon Light of Texas	Reel EFX pricelist	10%	Yes
Barbizon Light of Texas	Rosco/Gel, Paint & Coatings pricelist	5%	Yes
Barbizon Light of Texas	Rosco/Gobos pricelist	15%	Yes



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## 7. Discount (%) Off Catalog /Pricelist for All Types of Theater, Stage, Sound Supplies and Equipment

<b>Vendor Name</b>	<b>Vendor Catalog Information</b>	<b>Percent Discount</b>	<b>Award</b>
Rose Costumes	Rose Costumes pricelist	0%	Yes
Digital Resources, Inc.	RTS/BOSCH pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Samson Hartke pricelist	10%	Yes
Communication Concepts	Seneca pricelist	13%	Yes
421 Productions	Sennheiser pricelist	15%	No
A V Pro, Inc.	Sennheiser pricelist	10%	Yes
Digital Resources, Inc.	Sennheiser pricelist (5% - 20%)	5%	Yes
421 Productions	Shure pricelist	15%	No
Communication Concepts	Shure pricelist	8%	Yes
N Tune Music and Sound, Inc.	Shure pricelist	20%	Yes
Digital Resources, Inc.	Shure pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Signify/Phillips Lamps pricelist	20%	Yes
Communication Concepts	Singlewire Informacast pricelist	3%	Yes
Big House Sound, Inc.	SKB pricelist	0%	Yes
N Tune Music and Sound, Inc.	SKB pricelist	10%	Yes
N Tune Music and Sound, Inc.	Sony pricelist	10%	Yes
Digital Resources, Inc.	Soundcraft pricelist (5% - 20%)	5%	Yes
Staging Concepts, Inc.	Staging Concepts pricelist	20%	Yes
N Tune Music and Sound, Inc.	SurgeX pricelist	10%	Yes
Sweetwater Sound Inc.	Sweetwater Sound pricelist	0%	Yes
Barbizon Light of Texas	TMB pricelist	21%	Yes
Communication Concepts	Transition Networks pricelist	8%	Yes
Digital Resources, Inc.	TRUSST pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Ultimate Support pricelist	15%	Yes
Barbizon Light of Texas	Ultratec pricelist	15%	Yes



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## 7. Discount (%) Off Catalog /Pricelist for All Types of Theater, Stage, Sound Supplies and Equipment

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Barbizon Light of Texas	Ushio pricelist	20%	Yes
Communication Concepts	Vaddio pricelist	8%	Yes
N Tune Music and Sound, Inc.	Vaddio pricelist	5%	Yes
Communication Concepts	Valcom pricelist	14%	Yes
Video Reality	Video Reality pricelist	15%	Yes
Communication Concepts	West Penn pricelist	7%	Yes
Melhart Music Center	Whirlwind pricelist	30%	Yes
Communication Concepts	Williams Sound pricelist	6%	Yes
N Tune Music and Sound, Inc.	Yamaha pricelist	20%	Yes

## 8. Discount (%) Off Catalog /Pricelist for All Types of Theater, Stage, Sound Repair Parts

Vendor Name	Vendor Catalog Information	Percent Discount	Award
421 Productions	421 Productions Products pricelist	15%	Yes
N Tune Music and Sound, Inc.	Ace Backstage pricelist	20%	Yes
A V Pro, Inc.	Ace Backstage pricelist	10%	Yes
Digital Resources, Inc.	ACT Lighting pricelist (5% - 20%)	5%	Yes
Adorama Inc.	Adorama pricelist	5%	Yes
421 Productions	AKG pricelist	15%	No
Digital Resources, Inc.	AKG pricelist (5% - 20%)	5%	Yes
421 Productions	Allen & Heath pricelist	15%	No
N Tune Music and Sound, Inc.	Allen & Heath pricelist	20%	Yes
Digital Resources, Inc.	Allen & Heath pricelist (5% - 20%)	5%	Yes
CNC Pro Audio Video	Almo pricelist	0%	No
Barbizon Light of Texas	ARRI Parts pricelist	5%	Yes
Digital Resources, Inc.	ARRI pricelist (5% - 20%)	5%	Yes





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## 8. Discount (%) Off Catalog /Pricelist for All Types of Theater, Stage, Sound Repair Parts

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Atlas IED pricelist	22%	Yes
CSI: Lubbock	Atlas pricelist	7%	Yes
Digital Resources, Inc.	Atlas Soud pricelist (5% - 20%)	5%	Yes
421 Productions	Audio Technical U.S. pricelist	15%	No
Communication Concepts	Biamp pricelist	32%	Yes
Digital Resources, Inc.	Biamp pricelist (5% - 20%)	5%	Yes
Big House Sound, Inc.	Big House pricelist	0%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Digital Resources, Inc.	Chauvet pricelist (5% - 20%)	5%	Yes
Communication Concepts	Chief pricelist	11%	Yes
Digital Resources, Inc.	Chroma-Q pricelist (5% - 20%)	5%	Yes
Communication Concepts	Community pricelist	24%	Yes
Communication Concepts	Crestron pricelist	40%	Yes
A V Pro, Inc.	Crestron pricelist	10%	Yes
421 Productions	Crown pricelist	15%	No
Digital Resources, Inc.	Crown pricelist (5% - 20%)	5%	Yes
421 Productions	Danley pricelist	15%	No
Digital Resources, Inc.	Digital Resources pricelist	5%	Yes
Digital Resources, Inc.	Digital Resources pricelist (5% - 20%)	5%	Yes
Communication Concepts	Draper pricelist	11%	Yes
Digital Resources, Inc.	EAW pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Elation Lighting pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Electronic Theater Controls pricelist	10%	Yes
Digital Resources, Inc.	ETC pricelist (5% - 20%)	5%	Yes
Communication Concepts	Extron pricelist	33%	Yes



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## 8. Discount (%) Off Catalog /Pricelist for All Types of Theater, Stage, Sound Repair Parts

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Digital Resources, Inc.	Gator Cases pricelist (5% - 20%)	5%	Yes
421 Productions	Gator pricelist	15%	No
N Tune Music and Sound, Inc.	Harman pricelist	20%	Yes
Hermes Music	Hermes Catalog	20%	Yes
Infinity Sound, Ltd.	Infinity Sound pricelist	15%	Yes
421 Productions	JBL pricelist	15%	No
Communication Concepts	JBL pricelist	20%	Yes
Digital Resources, Inc.	JBL pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Konig & Meyer pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	LEX pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Liberty AV pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Lighting Control pricelist (5% - 20%)	5%	Yes
Communication Concepts	Listen pricelist	8%	Yes
Digital Resources, Inc.	Listen Technologies pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Litepanels pricelist (5% - 20%)	5%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
Digital Resources, Inc.	LUMINEX pricelist (5% - 20%)	5%	Yes
421 Productions	Mackie pricelist	15%	No
Digital Resources, Inc.	Martin pricelist (5% - 20%)	5%	Yes
Communication Concepts	Middle Atlantic pricelist	6%	Yes
A V Pro, Inc.	Middle Atlantic pricelist	10%	Yes
Communication Concepts	Milestone Video pricelist	8%	Yes
Monoprice Inc.	Monoprice Theater and Pro pricelist	10%	Yes
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	5%	Yes
Digital Resources, Inc.	OSC pricelist (5% - 20%)	5%	Yes



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## 8. Discount (%) Off Catalog /Pricelist for All Types of Theater, Stage, Sound Repair Parts

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Peerless pricelist	11%	Yes
421 Productions	PreSonus pricelist	15%	No
421 Productions	QSC pricelist	15%	No
Communication Concepts	QSC pricelist	24%	Yes
Endex of Oklahaoma, Inc.	Rauland pricelist	20%	No
Digital Resources, Inc.	RTS/BOSCH pricelist (5% - 20%)	5%	Yes
Communication Concepts	Seneca pricelist	13%	Yes
421 Productions	Sennheiser pricelist	15%	No
Digital Resources, Inc.	Sennheiser pricelist (5% - 20%)	5%	Yes
421 Productions	Shure pricelist	15%	No
Communication Concepts	Shure pricelist	8%	Yes
Digital Resources, Inc.	Shure pricelist (5% - 20%)	5%	Yes
Communication Concepts	Singlewire Informacast pricelist	3%	Yes
Digital Resources, Inc.	Soundcraft pricelist (5% - 20%)	5%	Yes
A V Pro, Inc.	SSRC pricelist	10%	Yes
Barbizon Light of Texas	Strong Lighting Parts pricelist	10%	Yes
Sweetwater Sound Inc.	Sweetwater Sound pricelist	0%	Yes
Techland Houston	Techland Houston pricelist	10%	Yes
Communication Concepts	Transition Networks pricelist	8%	Yes
Digital Resources, Inc.	TRUSST pricelist (5% - 20%)	5%	Yes
Communication Concepts	Vaddio pricelist	8%	Yes
Communication Concepts	Valcom pricelist	14%	Yes
Barbizon Light of Texas	VARI-LITE/ Strand Parts List pricelist	10%	Yes
Communication Concepts	West Penn pricelist	7%	Yes
A V Pro, Inc.	Whirlwind pricelist	10%	Yes
Communication Concepts	Williams Sound pricelist	6%	Yes



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## 9. Discount (%) Off Catalog /Pricelist for All Other Theater, Stage, and Sound Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Digital Resources, Inc.	ACT Lighting pricelist	5%	Yes
Digital Resources, Inc.	ACT Lighting pricelist (5% - 20%)	5%	Yes
421 Productions	AKG Harman pricelist	15%	No
Digital Resources, Inc.	AKG pricelist (5% - 20%)	5%	Yes
421 Productions	Allen & Heath pricelist	15%	No
Digital Resources, Inc.	Allen & Heath pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	ARRI pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Atlas Soud pricelist (5% - 20%)	5%	Yes
421 Productions	Audio Technical U.S. pricelist	15%	No
Digital Resources, Inc.	Biamp pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Chauvet pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Chroma-Q pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	City Theatrical/Lighting Software pricelist	0%	Yes
Barbizon Light of Texas	Clear-Com pricelist	10%	Yes
Communication Concepts	Crestron pricelist	40%	Yes
421 Productions	Crown pricelist	15%	No
Digital Resources, Inc.	Crown pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Dalite pricelist	10%	Yes
421 Productions	Danley pricelist	15%	No
Digital Resources, Inc.	Digital Resources pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Doug Fleener pricelist	10%	Yes
Communication Concepts	Draper pricelist	11%	Yes
Digital Resources, Inc.	EAW pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Elation Lighting pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Electronic Theater Controls/ Nomad Education Bundle pricelist	0%	Yes



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## 9. Discount (%) Off Catalog /Pricelist for All Other Theater, Stage, and Sound Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Digital Resources, Inc.	ETC pricelist (5% - 20%)	5%	Yes
Communication Concepts	Extron pricelist	33%	Yes
Barbizon Light of Texas	Field Templates pricelist	10%	Yes
Digital Resources, Inc.	Gator Cases pricelist (5% - 20%)	5%	Yes
421 Productions	Gator pricelist	15%	No
Barbizon Light of Texas	Goldenensea UV pricelist	20%	Yes
Hermes Music	Hermes Catalog	20%	Yes
N Tune Music and Sound, Inc.	HSA pricelist	5%	Yes
Infinity Sound, Ltd.	Infinity Sound pricelist	15%	Yes
421 Productions	JBL pricelist	15%	No
Communication Concepts	JBL pricelist	20%	Yes
Digital Resources, Inc.	JBL pricelist (5% - 20%)	5%	Yes
Jireh Supplies Inc.	Jireh Supplies pricelist	10%	Yes
Digital Resources, Inc.	Konig & Meyer pricelist (5% - 20%)	5%	Yes
N Tune Music and Sound, Inc.	Kramer pricelist	20%	Yes
Digital Resources, Inc.	LEX pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Liberty AV pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Lighting Control pricelist (5% - 20%)	5%	Yes
Communication Concepts	Listen pricelist	8%	Yes
Digital Resources, Inc.	Listen Technologies pricelist (5% - 20%)	5%	Yes
Digital Resources, Inc.	Litepanels pricelist (5% - 20%)	5%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
Digital Resources, Inc.	LUMINEX pricelist (5% - 20%)	5%	Yes
Barbizon Light of Texas	Luxibel pricelist	20%	Yes
421 Productions	Mackie pricelist	15%	No



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## 9. Discount (%) Off Catalog /Pricelist for All Other Theater, Stage, and Sound Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Digital Resources, Inc.	Martin pricelist (5% - 20%)	5%	Yes
McCormick's Group LLC	McCormick's Group pricelist	0%	Yes
Communication Concepts	Middle Atlantic pricelist	6%	Yes
Communication Concepts	Milestone Video pricelist	8%	Yes
Monoprice Inc.	Monoprice Theater and Pro pricelist	10%	Yes
N Tune Music and Sound, Inc.	N Tune Music Catalog	10%	Yes
A V Pro, Inc.	Odyssey pricelist	10%	Yes
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	5%	Yes
Digital Resources, Inc.	OSC pricelist (5% - 20%)	5%	Yes
Communication Concepts	Peerless pricelist	11%	Yes
421 Productions	PreSonus pricelist	15%	No
N Tune Music and Sound, Inc.	ProCo Power pricelist	5%	Yes
421 Productions	QSC pricelist	15%	No
Communication Concepts	QSC pricelist	24%	Yes
Endex of Oklaahaoma, Inc.	Rauland pricelist	20%	Yes
iStudio Projects, Inc.	Rosebrand Catalog	20%	Yes
Digital Resources, Inc.	RTS/BOSCH pricelist (5% - 20%)	5%	Yes
Communication Concepts	Seneca pricelist	13%	Yes
421 Productions	Sennheiser pricelist	15%	No
Digital Resources, Inc.	Sennheiser pricelist (5% - 20%)	5%	Yes
421 Productions	Shure pricelist	15%	No
Digital Resources, Inc.	Shure pricelist (5% - 20%)	5%	Yes
Communication Concepts	Singlewire Informacast pricelist	3%	Yes
Digital Resources, Inc.	Soundcraft pricelist (5% - 20%)	5%	Yes
Staging Concepts, Inc.	Staging Concepts pricelist	20%	Yes



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## 9. Discount (%) Off Catalog /Pricelist for All Other Theater, Stage, and Sound Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Sweetwater Sound Inc.	Sweetwater Sound pricelist	0%	Yes
Techland Houston	Techland Houston pricelist	10%	Yes
Communication Concepts	Transition Networks pricelist	8%	Yes
Digital Resources, Inc.	TRUSST pricelist (5% - 20%)	5%	Yes
A V Pro, Inc.	USHIO pricelist	10%	Yes
Communication Concepts	Vaddio pricelist	8%	Yes
Communication Concepts	Valcom pricelist	14%	Yes
Communication Concepts	West Penn pricelist	7%	Yes
Communication Concepts	Williams Sound pricelist	6%	Yes

## 10. Discount (%) Off Catalog /Pricelist for All Other Theater, Stage, and Sound Products

Vendor Name	Vendor Catalog Information	Bid Price	Award
CNC Pro Audio Video	Almo pricelist	0%	No
Big House Sound, Inc.	Big House pricelist	0%	Yes
Digital Resources, Inc.	Digital Resources pricelist	5%	No
Infinity Sound, Ltd.	Infinity Sound pricelist	15%	No
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	5%	No
A V Pro, Inc.	Rigging inspections pricelist	0%	No
Sweetwater Sound Inc.	Sweetwater Sound pricelist	0%	No
Techland Houston	Techland Houston pricelist	10%	Yes



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## 11. Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems

Vendor Name	Vendor Catalog Information	Bid Price	Award
Sweetwater Sound Inc.	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems (included with price)	\$0.00	Yes
Melhart Music Center	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$45.00	Yes
Endex of Oklaahaoma, Inc.	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$75.00	Yes
Communication Concepts	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems (\$75.00 - \$155.00)	\$75.00	Yes
Performing Arts Supply Co.	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$80.00	Yes
Techland Houston	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$85.00	Yes
N Tune Music and Sound, Inc.	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$85.00	Yes
CSI: Lubbock	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$95.00	Yes
Performing Arts Supply Co.	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$110.00	Yes
Omega Broadcast and Cinema	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$115.00	Yes
Big House Sound, Inc.	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$125.00	Yes
A V Pro, Inc.	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$135.00	Yes
MG-Xtreme Electronics & Accessories	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$150.00	Yes
Video Reality	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$150.00	Yes
Hermes Music	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$150.00	Yes
Digital Resources, Inc.	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$150.00	Yes
Infinity Sound, Ltd.	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems (\$75.00 - \$150.00)	\$150.00	Yes





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## 11. Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems

Vendor Name	Vendor Catalog Information	Bid Price	Award
421 Productions	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$200.00	Yes
Barbizon Light of Texas	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$254.00	Yes
CNC Pro Audio Video	Hourly Labor Rate for Installation/Repair Service of Stage and Theater Systems	\$300.00	Yes

## 12. Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems

Vendor Name	Vendor Catalog Information	Bid Price	Award
Sweetwater Sound Inc.	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems (included with price)	\$0.00	Yes
Melhart Music Center	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$45.00	Yes
Communication Concepts	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems (\$75.00 - \$155.00)	\$75.00	Yes
Endex of Oklaahaoma, Inc.	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$75.00	Yes
N Tune Music and Sound, Inc.	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$85.00	Yes
Techland Houston	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$85.00	Yes
CSI: Lubbock	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$95.00	Yes
Omega Broadcast and Cinema	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$115.00	Yes
Big House Sound, Inc.	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$125.00	Yes
A V Pro, Inc.	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$135.00	Yes
MG-Xtreme Electronics & Accessories	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$150.00	Yes
Video Reality	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$150.00	Yes



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## 12. Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems

Vendor Name	Vendor Catalog Information	Bid Price	Award
Digital Resources, Inc.	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$150.00	Yes
Hermes Music	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$150.00	Yes
Infinity Sound, Ltd.	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems (\$75.00 - \$150.00)	\$150.00	Yes
421 Productions	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$200.00	Yes
CNC Pro Audio Video	Hourly Labor Rate for Installation/Repair Service of Arena/Stadium Sound and Public Address Systems	\$300.00	Yes