

AUTOMOTIVE REFINISH



YOUR PARTNER
IN AUTOMOTIVE FINISHES





**ONLY ONE THING LASTS LONGER THAN OUR COATINGS—
OUR COMMITMENT TO YOU.**

WHEN IT COMES TO BUILDING DURABILITY, INCREASING PERFORMANCE OR ENHANCING APPEARANCE, PPG OWNS A TRACK RECORD OF SUCCESS NO OTHER COMPANY CAN MATCH. FOR OVER A CENTURY, WE'VE DELIVERED THE AUTOMOTIVE, COMMERCIAL FLEET AND LIGHT INDUSTRIAL COATINGS THE WORLD NEEDS.

AS THE GLOBAL LEADER IN TRANSPORTATION AND INDUSTRIAL COATINGS, WE OFFER THE INNOVATION, EXPERIENCE AND STABILITY YOUR BUSINESS NEEDS. EVERY YEAR, PPG INVESTS MILLIONS OF DOLLARS INTO RESEARCH AND DEVELOPMENT. WE OFFER UNMATCHED COMPREHENSIVE TECHNICAL, PROCESS AND PROFESSIONAL TRAINING. MOST IMPORTANTLY, WE ARE FOCUSED ON THE REFINISH INDUSTRY, DEDICATED TO THE HIGHEST LEVEL OF SERVICE AND QUALITY.

IN AN AGE OF RAPIDLY EVOLVING TECHNOLOGY, CORPORATE REALIGNMENTS, AND EMERGING CONSUMER TRENDS, IT'S GOOD TO KNOW ONE COMPANY EMBRACES CHANGE—WITHOUT CHANGING WHO THEY ARE. THAT'S PPG.

THE BEST COATING TECHNOLOGIES FOR EVERY NEED

A COMPLETE RANGE OF SOLUTIONS FOR AUTOMOTIVE COLLISION, COMMERCIAL TRANSPORTATION AND LIGHT INDUSTRIAL MANUFACTURING.

Businesses are like people—no two are exactly the same. To serve the diverse needs of enterprises worldwide, PPG has developed an expansive portfolio of coating systems. Each line is designed for specific operational requirements, allowing companies to meet their performance, production and cost benchmarks with can't-miss product compatibility and quality.

PPG also continues to invest significantly in research and emerging technologies. Improved quality, reduced paint cycle times, lowered costs, environmental needs and sustainability—PPG is always at the forefront, bringing fresh ideas and answers to market.



PREMIUM COLLISION SYSTEMS:

- ENVIROBASE® HIGH PERFORMANCE
- AQUABASE® PLUS
- DELTRON®
- NEXA AUTOCOLOR® 2K®
- GLOBAL REFINISH SYSTEM®
- CONCEPT®

VALUE COLLISION SYSTEMS:

- OMNI®
- SHOP-LINE®

CUSTOM COLORS AND EFFECTS:

- VIBRANCE COLLECTION®

COMMERCIAL VEHICLE OEM AND REPAIR SYSTEMS:

- DELFLEET® EVOLUTION
- DELFLEET ESSENTIAL®

LIGHT INDUSTRIAL COATINGS:

- COMMERCIAL PERFORMANCE COATINGS
- AQUACRON® WATERBORNE COATINGS
- ENVIROCRON® POWDER COATINGS
- AMERCOAT® PROTECTIVE COATINGS



EXCEPTIONAL FINISHES GUARANTEED TO LAST

AT PPG, WE UNDERSTAND THE LONGEST HAULS ARE NOT MEASURED IN MILES. THEY ARE MEASURED IN YEARS.

There's a power that can only come from a guarantee. Not only is it an assurance of the quality of PPG refinish products, it can also be used as a persuasive point of distinction by collision centers and other businesses that must attract a steady stream of new customers.

For collision repair, qualifying shops can offer their customers extra peace of mind with the PPG Lifetime Limited Paint Performance Guarantee. It assures that all refinish products used to repair their vehicles feature state-of-the-art technology and will perform to optimum standards for as long as the customer owns the vehicle.

For commercial vehicles, we offer warranties varying from 2 to 7 years, depending on the product system. This flexibility gives OEM and fleet repair facilities a wide array of choices to select the commercial coatings system that best meets their performance, production and budgetary requirements.



PPG BRANDS OFFERING LIFETIME LIMITED PAINT PERFORMANCE GUARANTEE:

- ENVIROBASE® HIGH PERFORMANCE
- AQUABASE® PLUS
- DELTRON®
- GLOBAL REFINISH SYSTEM®
- NEXA AUTOCOLOR® 2K®

MULTI-YEAR WARRANTIES FOR COMMERCIAL APPLICATIONS:

- DELFLEET® EVOLUTION—3, 5 AND 7 YEARS
- DELFLEET ESSENTIAL®—2 AND 3 YEARS



ADVANCING THE SCIENCE OF COLOR MATCHING

IT'S A COLORFUL WORLD. OUR GLOBAL NETWORK ENSURES OUTSTANDING RESULTS FROM THE FACTORY FLOOR TO THE REFINISH SHOP AND BEYOND.

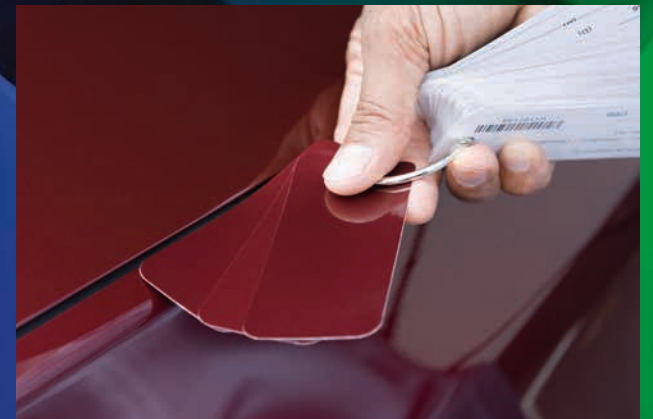
From investing in breakthrough research to innovating new hardware and software, to capturing color information globally, PPG continually advances the art of refinishing. As a strategic partner of transportation OEMs and pigment suppliers, we have a seat at the table as the newest colors and finishes are developed. In addition, our color variant audit teams aggressively monitor manufacturing plants and ports of entry to capture the most up-to-date color information possible.

The payoff is our comprehensive PPG color database. Each year, approximately 27,000 entries are added to our library of more than 3.5 million prime, variant and specialty color formulas.

Of course, information alone is not enough, so PPG offers a complete toolbox for fast access to the right formula for matching the target color. Our color retrieval options are second to none—from mobile access on smart devices to computerized touch screen mixing and retrieval, to our full-featured paint management software system and spectrophotometer. Add to that, a full complement of color selectors, tint guides, color-focused training, and toll-free color library hotline, and you'll have everything you need to create spot-on color every time.



- WORLDWIDE COLOR NETWORK
- TOUCHMIX® XI ALL-IN-ONE COMPUTER CERTIFIED FOR THE MIXING ROOM
- PAINTMANAGER® XI SOFTWARE FOR COLOR RETRIEVAL, MIXING AND REPORTING
- RAPIDMATCH® XI SPECTROPHOTOMETER FOR ACCURATELY READING THE VEHICLE'S ACTUAL COLOR
- COLOR VARIANT CHIP DECKS
- SELECTOR GUIDES FOR SPECIALTY MARKETS
- TINTING GUIDES AND POSTERS
- COLOR ADJUSTMENT TRAINING
- COLORMOBILE® APPLICATION FOR SMARTPHONE AND TABLET USERS
- COLOR ACCURATE™ SOFTWARE FOR COMMERCIAL PERFORMANCE COATINGS
- PAINT IT COLOR IDENTIFICATION AND SELECTION
- COLOR LIBRARY HOTLINE
- COLOR IT HELP DESK FOR HARDWARE & SOFTWARE SUPPORT





THE LATEST IN PRODUCT AND TECHNICAL TRAINING

THE MOST EFFECTIVE TOOL ANY BUSINESS CAN HAVE IS KNOWLEDGE, SO PPG GOES THE DISTANCE TO EDUCATE TECHNICIANS.

No matter what part of the refinish world you're in, staying current on the latest industry developments can be a full-time occupation. Part of our core mission is to ensure that paint technicians, supervisors, managers and owners not only have the high-performance coatings they need, but also the understanding and expertise to maximize results.

Aided by 30 professional trainers, averaging 34 years of industry experience, PPG offers a comprehensive training curriculum on refinish products, processes, technologies and production methods. To make staying ahead of the curve even easier, our Technician Certification program, blending classroom instruction with hands-on exercises, are offered at 16 PPG Business Development Centers across North America—more than any other paint supplier. Technicians are re-certified every two years to ensure they stay current on the latest PPG products and repair processes.



- PRODUCT TECHNICAL TRAINING
- PAINTER CERTIFICATION PROGRAMS
- COLOR ADJUSTMENT CLASSES
- 16 TRAINING CENTERS ACROSS NORTH AMERICA
- ON-SITE TECHNICIAN TRAINING
- VO-TECH SUPPORT
- I-CAR SUPPORT
- ONLINE PRODUCT COURSES



SETTING THE PACE FOR PROCESS AND BUSINESS PERFORMANCE

AT PPG, OUR SUCCESS IS INTERDEPENDENT WITH OUR CUSTOMER'S SUCCESS. OUR BUSINESS PERFORMANCE DEPENDS ON YOUR BUSINESS PERFORMANCE.

In today's competitive collision environment, it's the strongest-performing businesses that stand apart from the competition. That's the driving force of PPG's MVP Business Solutions program and its portfolio of performance improvement training, consulting and value-added services—widely recognized as the most comprehensive and effective in the industry.

Today it is not enough to simply take a class. It is not enough to learn new things. Today is all about implementation and taking advantage of program support that leads to tangible results and measurable performance improvement.

The strength of the MVP Business Solutions team lies in our industry-leading experience and proven track record for guiding PPG partners through process improvements designed specifically for the refinish and commercial coatings world. No matter what kind of performance challenge your business is facing, PPG is ready to provide proven guidance to help improve your bottom line.



- LEAN FOR COLLISION, INCLUDING GREEN BELT, WHITE BELT AND RAPID IMPROVEMENT WORKSHOPS
- 13 MVP BUSINESS FUNDAMENTALS CLASSES, OVER 2,000 CLASS DAYS PER YEAR
- ANNUAL MVP BUSINESS SOLUTIONS CONFERENCE
- FACILITY LAYOUT AND DESIGN SERVICES
- PERFORMANCE BENCHMARKING
- COMPREHENSIVE MARKETING PROGRAMS, INCLUDING PRECISION MARKETING AND CONTINUING EDUCATION FOR INSURERS
- ON-SITE CONSULTING SERVICES



EXTENSIVE NETWORK FOR LOCAL SERVICE AND SUPPORT

PPG OFFERS THE ADDED CONFIDENCE OF THE LARGEST REFINISH DISTRIBUTION NETWORK IN NORTH AMERICA.

The PPG-authorized independent distributor offers the highest level of product knowledge and service capabilities available in the industry. Our national network of ISO 9001 certified distribution warehouses assures that our customers always have the right products at the right place at the right time.

Even with careful planning, however, the unexpected can still happen. So, it's good to know that whenever you need answers or technical advice, we offer a variety of ways to respond quickly and accurately. The PPG Customer Service hotline, our network of knowledgeable territory managers and our distributor technical sales representatives are additional support options available to provide the information critical to your success.

- ELITE NETWORK OF PLATINUM DISTRIBUTORS
- ON-TIME DELIVERY
- PPG CUSTOMER SERVICE CENTER
- EXTENSIVE NETWORK OF INDEPENDENT DISTRIBUTORS
- EXPERT SERVICE FROM PPG SALES REPRESENTATIVES
- LINE PRODUCTIVITY EVALUATIONS
- IN-HOUSE AND FIELD COLOR SUPPORT SERVICES



A PARTNERSHIP APPROACH TO HELPING CUSTOMERS SUCCEED

WITH THE TECHNOLOGY, RESOURCES AND EXPERIENCE THAT CAN ONLY COME FROM A GLOBAL LEADER, PPG IS THE IDEAL PARTNER FOR SERVING YOUR PERFORMANCE COATINGS NEEDS.

At PPG our overriding vision is to continue to be the world's leading coatings company—our primary core business. Our leadership position today builds on a rich heritage of innovation that began at the turn of the last century, and is highlighted by such recent developments as air-dry speed clearcoats, advanced color management software, and our breakthrough micro-gel waterborne technology that's backed by the highly successful CONVERT WITH CONFIDENCE® program.

Our continued success, however can only be accomplished through our customers' success. So at PPG, we immerse ourselves in the needs of our customers as if they were our own. It's a partnership approach that guides every facet of our operations to be more innovative, productive and efficient.

As you look to the future and what it will take to succeed in an ultra-competitive marketplace, be confident that when you partner with PPG, we will be there with the products, service and support of a global leader.



**PARTNER WITH THE WORLD LEADER
IN COATINGS.**

FOR MORE INFORMATION ON OUR OFFERINGS, VISIT PPGREFINISH.COM. OR TO DISCOVER SOLUTIONS AND STRATEGIES DEVELOPED FOR YOUR UNIQUE CHALLENGES AND GOALS, CONTACT YOUR LOCAL PPG DISTRIBUTOR OR REPRESENTATIVE.



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