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NOTE: CHANGES MADE BY THE COURT

**UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA
WESTERN DIVISION**

CHRISTINE PINO, on behalf of
herself and all others similarly
situated,

Plaintiff,

v.

CARDONE CAPITAL, LLC,
GRANT CARDONE, CARDONE
EQUITY FUND V, LLC, and
CARDONE EQUITY FUND VI,
LLC,

Defendants.

Case No. 2:20-cv-08499-JFW (KSx)

CLASS ACTION

**STATEMENT OF DECISION
GRANTING PLAINTIFF'S MOTION
FOR CLASS CERTIFICATION**

1 Plaintiff Christine Pino (“Plaintiff” or “Ms. Pino”) brings this case against
2 Defendants Cardone Capital, LLC (“Cardone Capital”), Grant Cardone (“Cardone”),
3 Cardone Equity Fund V (“Fund V”), and Cardone Equity Fund VI (“Fund VI”)
4 (collectively, “Defendants”) for alleged violations of Section 12(a)(2) and 15 of the
5 Securities Act of 1933. Plaintiff now moves to certify a class, under Federal Rules of
6 Civil Procedure 23(a) and (b)(3), of investors who purchased or otherwise acquired
7 interests in Funds V and VI pursuant to their public offerings. Based on the pleadings,
8 the parties’ submissions, the record, and caselaw, the Court finds that Plaintiff has
9 satisfied the requirements of Rules 23(a) and 23(b)(3), and **GRANTS** Plaintiff’s Motion
10 for the reasons discussed below. The Class is defined as:

11 All persons and entities who purchased or otherwise acquired
12 interests in Cardone Equity Fund V and Cardone Equity Fund VI
13 pursuant to their public offerings. Excluded from the Class are
14 defendants and their directors, officers, employees, and agents.

15 The Court further appoints Ms. Pino as Class Representative and Susman
16 Godfrey L.L.P. as Class Counsel.

17 **I. Factual and Procedural Background¹**

18 Cardone Capital and its CEO, Cardone, provide real-estate investment
19 opportunities to “everyday investor[s]” through social-media crowdfunding. Second
20 Amended Complaint (“SAC”), Dkt. 127, ¶¶ 4-5. In September 2020, Luis Pino (“Mr.
21 Pino”), an investor in Funds V and VI, filed this lawsuit on behalf of himself and others
22 similarly situated. Dkt. 1. He alleged that Cardone and Cardone Capital made material
23 misrepresentations and omissions in violation of Sections 12(a)(2) and 15 of the
24 Securities Act in connection with the public offerings of Fund V and Fund VI.

25 The Court dismissed his first amended complaint. Dkt. 94. On appeal, the Ninth
26

27 ¹ The extensive factual and procedural history is well known to both the Court and the
28 parties and, as a result, the Court only includes the factual and procedural history that
is relevant to this Motion.

1 Circuit affirmed in part and reversed in part, and remanded so that Mr. Pino could
2 replead his claims under the standard for opinion misstatements and omissions in
3 *Omnicare, Inc. v. Laborers Dist. Council Const. Indus. Pension Fund*, 575 U.S. 175
4 (2015). See *Pino v. Cardone Cap., LLC*, 55 F.4th 1253 (9th Cir. 2022); see also *Pino v.*
5 *Cardone Cap., LLC*, 2023 WL 2158802 (9th Cir. Feb. 22, 2023).

6 In February 2023, Mr. Pino passed away, and the Court substituted his daughter
7 and successor-in-interest, Christine Pino, as lead plaintiff. Dkt. 124. Ms. Pino then filed
8 a second amended complaint (“SAC”), Dkt. 127. In her SAC, she alleges Cardone
9 misled investors in Instagram posts and YouTube videos in three ways. First, Cardone
10 made projections about internal rates of return (“IRR”) and distributions that were
11 objectively and subjectively untrue. See, e.g., *id.* ¶¶ 9-17, 57-68. Second, Cardone made
12 misleading omissions. Specifically, in July 2018, the SEC reviewed Fund V’s draft
13 offering circular, directed Cardone to remove a projection of a fifteen-percent IRR, and
14 determined that he lacked any basis to make that projection. *Id.* ¶ 55. Cardone removed
15 the projection from Fund V’s offering materials, but when he solicited investors on
16 social media months later, he promised the same or even higher returns, and did not
17 inform them about the SEC’s contrary determination. *Id.* ¶ 69. Third, Cardone
18 misrepresented who had the obligation for the Funds’ debt by stating, in the caption of
19 an Instagram post, “One question you might want to ask is, who is responsible for the
20 debt? The answer is Grant!” *Id.* ¶ 86.

21 On October 5, 2023, the Court dismissed Plaintiff’s SAC, Dkt. 137. On appeal,
22 the Ninth Circuit reversed, holding that Plaintiff had plausibly alleged that all three
23 categories of misrepresentations and omissions above were actionable. See *Pino v.*
24 *Cardone Cap., LLC*, 139 F.4th 1102, 1110 (9th Cir. 2025) (“*Pino II*”).

25 In December 2025, pursuant to the Court’s Amended Scheduling and Case
26 Management Order (Dkt. 146), Plaintiff timely moved for class certification. That
27 Motion is now fully briefed.

1 **II. Legal Standard**

2 Class certification is appropriate when the proposed class satisfies the four
3 prerequisites of Rule 23(a) and at least one of the prongs of Rule 23(b). *See Amchem*
4 *Prods., Inc. v. Windsor*, 521 U.S. 591, 614 (1997). Under Rule 23(a), certification is
5 appropriate if the elements of numerosity, commonality, typicality, and adequacy are
6 satisfied. Fed. R. Civ. P. 23(a). Plaintiff seeks certification of a class pursuant to Rule
7 23(b)(3), which also requires a showing of predominance and superiority. Fed. R. Civ.
8 P. 23(b)(3).

9 **III. Discussion**

10 **A. The Class Satisfies Numerosity and Commonality**

11 Defendants do not contest that the proposed class is “so numerous that joinder of
12 all members is impracticable.” Fed. R. Civ. P. 23(a)(1). The class has at least 2,172
13 members, and likely hundreds more. *See* Dkt. 180-30 at 6 (noting that Fund V has 2,172
14 investors and Fund VI has 1,322 investors). As a result, the Court concludes that Rule
15 23(a)(1)’s numerosity requirement is satisfied.

16 Defendants also do not contest that “there are questions of law or fact common
17 to the class.” Fed. R. Civ. P. 23(a)(2); *see Wal-Mart Stores, Inc. v. Dukes*, 564 U.S. 338,
18 349–50 (2011). There are many common questions with common answers, including:
19 (1) whether Defendants made misstatements or omissions in their communications to
20 investors; (2) whether those misstatements or omissions were material; (3) whether
21 Defendants subjectively knew that the communications were false; (4) whether
22 Cardone and Cardone Capital are statutory sellers under the Securities Act; and (5)
23 whether Cardone and Cardone Capital are “control persons” under Section 15 of the
24 Securities Act. As a result, the Court concludes that Rule 23(a)(2)’s commonality
25 requirement is met too.

26 **B. Plaintiff is an Adequate Representative**

27 Under Rule 23(a)(4), a representative and her counsel must “fairly and adequately
28 protect the interests of the class.” Fed. R. Civ. P. 23(a)(4). The adequacy inquiry centers

1 on two questions: “(1) do the representative plaintiffs and their counsel have any
2 conflicts of interest with other class members, and (2) will the named plaintiffs and their
3 counsel prosecute the action vigorously on behalf of the class?” *Stanton v. Boeing Co.*,
4 327 F.3d 938, 957 (9th Cir. 2003). Defendants do not argue that Susman Godfrey
5 L.L.P., Plaintiff’s counsel, has conflicts with other class members or that it will not
6 prosecute this action vigorously on behalf of the class. As a result, the Court concludes
7 that Susman Godfrey L.L.P., which has prosecuted this case for more than five years,
8 will adequately represent the class.

9 With respect to Plaintiff, Defendants argue that Ms. Pino is inadequate for several
10 reasons, which are discussed below. However, for the reasons discussed below, the
11 Court does not find any of Defendants’ arguments persuasive.

12 **1. Plaintiff’s Request That, Following the Opt-Out Period and**
13 **Post-Judgment, Class Members Have the *Option* to Tender Shares to**
14 **Receive Rescissory Damages Does Not Defeat Her Adequacy**

15 The Court starts with Defendants’ argument that Plaintiff’s request for rescissory
16 relief puts her in conflict with the class. To support this claim, Cardone submits with
17 his opposition the declarations of 226 investors in the Funds. Dkt. 195-13, ¶ 6
18 (Declaration of Andres Fischborn); Dkt. 195-14 (investor declarations). The
19 declarations are substantively identical; each declarant states that he or she “would be
20 harmed by, and would therefore oppose, any result in this lawsuit that would terminate
21 my investment(s) before the end date.” *See, e.g.*, Dkt. 195-14 at 3.

22 The Court gives minimal weight to these declarations. No class member will be
23 forced, against his will, to “terminate” his investment as a result of this lawsuit. Instead,
24 if Plaintiff prevails, investors can *choose* whether to “tender” their shares and receive
25 rescissory damages. 15 U.S.C. § 77l(a)(2). In addition, rescission is the default remedy
26 under Section 12(a)(2), *Randall v. Loftsgaarden*, 478 U.S. 647, 655 (1986), and courts
27 regularly certify Section 12(a)(2) class actions, *Pub. Employees’ Ret. Sys. of Miss. v.*
28 *Merrill Lynch*, 277 F.R.D. 97, 101 (S.D.N.Y. 2011). Defendants’ argument that a

1 request for rescission dooms class certification under Section 12(a)(2) is at odds with
2 the statute’s plain text and longstanding precedent.

3 Moreover, the opinions expressed by a small percentage of investor-declarants
4 do not bear on whether Plaintiff is an adequate representative for the class. “Just because
5 a subset of the putative class may not agree with the lawsuit does not mean that
6 certification is foreclosed.” *Martinez v. Flower Foods, Inc.*, 2016 WL 10746664, at *9
7 (C.D. Cal. Feb. 1, 2016). Indeed, the “Ninth Circuit . . . has rejected conflict of interest-
8 based arguments against class certification where some putative class members prefer
9 an allegedly unlawful status quo.” *Anderson v. Boyne USA*, 2023 WL 4235827, at **8–
10 9 (D. Mont. June 28, 2023) (collecting cases and certifying class despite class member
11 declarations like those here). Defendants confuse “the question of whether a common
12 injury unites the class with the distinct question of whether all class members agree
13 about how best to *respond* to the injury. It is the former, not the latter, that drives the
14 Rule 23 analysis.” *Laumann v. NHL*, 105 F. Supp. 3d 384, 400 (S.D.N.Y. 2015). That
15 is particularly true for a class certified under Rule 23(b)(3), where “any disagreements
16 by potential class members over the premise of the lawsuit can be remedied by the
17 standard opt-out procedure, allowing any dissenting class members to simply remove
18 themselves from the lawsuit.” *Zakinov v. Ripple Labs*, 2023 WL 4303644, at *4 (N.D.
19 Cal. June 30, 2023); *Alfred v. Pepperidge Farm*, 322 F.R.D. 519, 541–42 (C.D. Cal.
20 2017) (same).

21 The Court also cannot and will not conclude, as a factual matter, that putative
22 class members will prefer to remain invested in the Funds. Defendants claim that the
23 Funds will eventually return more money to investors than they would receive if they
24 obtain rescission under Section 12(a)(2). Dkt. 195 at 16. However, as the Ninth Circuit
25 explained, Defendants’ purported evidence -- their own Form 1-Ks -- is “self serving”
26 and does not “resolve the factual dispute between the parties” about performance. *Pino*
27 *II*, 139 F.4th at 1111. In addition, there is no guarantee as to how these investments will
28 perform months and years from now. As Plaintiff’s expert explains, “[w]hile the IRR

1 can be projected at any point during the investment’s life, projections are highly
2 sensitive to market timing and valuation assumptions. The actual investment IRR
3 cannot be calculated until the business plan is complete, the property is sold, and all
4 cash flows are realized.” Dkt. 184 at ¶ 22.

5 Furthermore, the Funds’ performance today is irrelevant. *Omnicare* only requires
6 “assessing what is true at the time misstatements are made,” which in this case is 2019
7 and 2020. *Pino II*, 139 F.4th at 1111. Ultimately, if the class prevails, investors can
8 choose to exercise their statutory right to rescind their investments, regardless of the
9 Funds’ actual performance. The Court cannot presume, based on just 226 investor
10 declarations alone, what thousands of other class members may wish to do with their
11 investments if Defendants are found to have violated the Securities Act.

12 As a result, the Court concludes that Defendants’ argument that Plaintiff’s pursuit
13 of statutory relief under Section 12(a)(2) renders her an inadequate representative of the
14 class.

15 2. Defendants Remaining Adequacy Arguments Also Fail

16 The Court also finds that Pino has adequate knowledge of this lawsuit to act as
17 class representative. A class plaintiff does not need detailed case knowledge or legal
18 sophistication for adequacy, and can rely on her counsel for that purpose. *See Surowitz*
19 *v. Hilton Hotels*, 383 U.S. 363, 370–74 (1966). A plaintiff will only be found inadequate
20 based on lack of knowledge if they have “alarming unfamiliarity” with the lawsuit.
21 *Stuart v. Radioshack Corp.*, 2009 WL 281941, at *10 (N.D. Cal. Feb. 5, 2009); *see also*
22 *In re Emulex Corp. Secs. Litig.*, 210 F.R.D. 717, 721 (C.D. Cal. 2002) (finding Plaintiffs
23 “sufficiently knowledgeable about the case to adequately represent the class, even if
24 they do not have a detailed understanding of the legal terminology or securities law”).

25 Plaintiff’s deposition testimony reflects that she fully understands the allegations
26 in this case, including that “Cardone has falsely marketed and advertised to other
27 investors,” has reviewed pertinent materials, and is aware of her duties to the class. Dkt.
28 221-3 at 72:14–24, 77:23–78:1, 153:19–154:25, 278:22–279:17, 280:18–23. Her

1 testimony also reflects that she has spent significant time on this case, including
2 responding to discovery and sitting for a deposition. *Id.* at 278:22–279:17, 280:18–23.
3 Because she “understands [her] duties and is currently willing and able to perform
4 them,” Plaintiff is an adequate representative. *Loc. Joint Exec. Bd. of*
5 *Culinary/Bartender Tr. Fund v. Las Vegas Sands*, 244 F.3d 1152, 1162 (9th Cir. 2001).

6 In addition, Plaintiff’s representative capacity does not defeat adequacy. A
7 decedent’s successor may serve as class representative where, as here, she testified that
8 “she is sufficiently involved in the litigation, understands her role as a class
9 representative, and will adequately represent the interests of the absent class members.”
10 *In re Pizza Time Theatre Sec. Litig.*, 112 F.R.D. 15, 22 (N.D. Cal. 1986); *accord Est. of*
11 *O’Shea through O’Shea v. Am. Solar Sol., Inc.*, 2021 WL 4819311, at *3 (S.D. Cal. Oct.
12 15, 2021). According to the Funds’ subscription agreements, Mr. Pino’s investments
13 “inure to the benefit of the parties hereto and to their respective heirs, legal
14 representatives, successors, and assigns.” Dkt. 180-31 at 9. As her father’s successor-
15 in-interest, Plaintiff is an investor in the Funds and situated the same as any other
16 investor.

17 The Court is also unpersuaded by Defendants’ efforts to contest Plaintiff’s
18 adequacy by pointing to statements that her father allegedly made before his death.
19 Cardone claims that he called Mr. Pino and that Mr. Pino told him that he was happy
20 with his investments. Dkt. 195-12 (Declaration of Grant Cardone). Plaintiff disputes
21 this narrative, claiming that her father told her that he was so shocked about this phone
22 call -- which was made out of the blue and outside the presence of counsel -- that he
23 hung up on Cardone. Dkt. 221-3 at 61:5–20. Regardless of which version is true, what
24 Mr. Pino might have said in 2020 has no bearing on Plaintiff’s ability to fully and
25 adequately represent the class or whether Cardone violated securities laws.²

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² Cardone’s recitation of what Mr. Pino told him is also inadmissible hearsay. *See generally Huff v. White Motor Corp.*, 609 F.2d 286, 291 (7th Cir. 1979).

1 As a result, the Court concludes that Plaintiff and her counsel are adequate
2 representatives of the Class.

3 **C. Plaintiff’s Claims are Typical of the Class**

4 “Under the rule’s permissive standards, representatives’ claims are ‘typical’ if
5 they are reasonably co-extensive with those of absent class members; they need not be
6 substantially identical.” *Castillo v. Bank of Am., N.A.*, 980 F.3d 723, 729 (9th Cir. 2020)
7 (citation omitted). Typicality is readily met in Securities Act cases because “in the
8 context of claims alleging injury based on misrepresentations, the misconduct alleged
9 [as to the named plaintiff] will almost always be the same [as to all class members]: the
10 making of a false or misleading statement.” *NECA-IBEW Health & Welfare Fund v.*
11 *Goldman Sachs & Co.*, 693 F.3d 145, 162 (2d Cir. 2012). In this case, Plaintiff’s claims
12 are not just typical of the class, they are identical. All of the claims arise out of the same
13 course of conduct of the Defendants and are shared by all class members.

14 Defendants argue that Plaintiff is atypical “[f]or the same reasons” as she is
15 inadequate: because some investors may not want to rescind their investments and
16 because of Mr. Pino’s alleged conversation with Cardone in 2020. Dkt. 195 at 15. These
17 arguments fail for the reasons already addressed. As a result, the Court finds that
18 Plaintiff’s claims are typical of those of the Class.

19 Accordingly, the Court concludes that Plaintiff has satisfies each of the
20 requirements of Rule 23(a).

21 **D. The Class Satisfies Rule 23(b)(3)**

22 **1. Common Questions of Law and Fact Predominate**

23 “The predominance inquiry ‘asks whether the common, aggregation-enabling,
24 issues in the case are more prevalent or important than the non-common, aggregation-
25 defeating issues.’” *Tyson Foods, Inc. v. Bouaphekeo*, 577 U.S. 442, 453 (2016) (citation
26 omitted). Predominance centers on whether the proposed class is “sufficiently cohesive
27 to warrant adjudication by representation,” and “measures the relative weight of the
28 common to individualized claims.” *Feller v. Transamerica Life Ins. Co.*, 2017 WL

1 6496803, at *4 (C.D. Cal. Dec. 11, 2017). “Where ‘the liability issues’ arising from
2 Securities Act claims are ‘common to the class, common questions are held to
3 predominate over individual ones.’” *Tsereteli v. Residential Asset Securitization Trust*
4 *2006-A8*, 283 F.R.D. 199, 214 (S.D.N.Y. 2012) (citation omitted).

5 Courts routinely certify classes alleging violations of Section 12(a)(2) of the
6 Securities Act, because the claim “depends, more than anything else, on establishing
7 that certain statements and omissions common to all the offerings were material
8 misrepresentations: a classic basis for a class action.” *Pub. Employees’ Retirement Sys.*
9 *Of Miss.*, 277 F.R.D. at 101 (“As courts have repeatedly found, suits alleging violations
10 of the securities laws, particularly those brought pursuant to Sections 11 and 12(a)(2),
11 are especially amenable to class action resolution.”); *In re China Intelligent Lighting &*
12 *Elects., Inc. Secs. Litig.*, 2013 WL 5789237, at *6 (C.D. Cal. Oct. 25, 2013) (finding that
13 the “predominance requirement [was] easily met,” as “virtually all of the material issues
14 of law and fact [would] be common to the class”). In addition, a Section 12(a)(2) claim
15 does not require proof of investor reliance. Instead, the claim turns only on whether the
16 solicitations contained material misrepresentations or omissions, not on any individual
17 investor’s decision-making. *See Pino II*, 55 F.4th at 1260 (quoting *Smolen v. Deloitte,*
18 *Haskins & Sells*, 921 F.2d 959, 965 (9th Cir. 1990) (“[R]eliance is not an element of a
19 section 12(2) claim.”)).

20 This case is no exception. In this case, liability will turn on common answers to
21 common questions, adjudicated using class-wide evidence. Those common questions
22 with common answers that predominate include:

- 23 • Whether Defendants’ alleged misstatements and omissions were material to
24 investors. Materiality is a common, objective question, susceptible to a single
25 answer for all purchasers. *See Amgen Inc. v. Conn. Ret. Plans & Tr. Funds*, 568
26 U.S. 455, 459-60 (2013) (“As to materiality, therefore, the class is entirely
27 cohesive: It will prevail or fail in unison. In no event will the individual
28 circumstances of particular class members bear on the inquiry”); *Noohi v.*

1 *Johnson & Johnson Consumer*, 146 F.4th 854, 868 (9th Cir. 2025) (holding that
2 issues of materiality ideal for certification);

- 3 • Whether Cardone’s projections about returns and distributions were objectively
4 untrue;
- 5 • Whether Cardone knew his projections about IRR and distributions were untrue
6 (*i.e.*, subjective falsity). In this case, the Ninth Circuit has already highlighted
7 one piece of common evidence: Cardone’s “*reaction* to the SEC letter --
8 removing the projections without any rebuttal or comment -- evinces Cardone’s
9 subjective disbelief” that investors would actually receive a fifteen-percent IRR.
10 *Pino II*, 139 F.4th at 1110–11. Plaintiff has also identified other common
11 evidence, including Cardone’s contemporaneous internal projections for the
12 Funds;
- 13 • Whether Cardone and Cardone Capital are statutory “sellers” under Section
14 12(a). *See Davy v. Paragon Coin, Inc.*, 2020 WL 4460446, at *7 (N.D. Cal. June
15 24, 2020) (predominance met where one common question is “whether
16 Defendants are sellers”); and
- 17 • Whether Cardone and Cardone Capital are “control persons” under Section 15.
18 *See China Intelligent Lighting*, 2013 WL 5789237, at *4 (noting that whether
19 defendants are “control persons” under Section 15 can be resolved on a classwide
20 basis); *Katz v. China Century Dragon Media, Inc.*, 287 F.R.D. 575, 586 (C.D.
21 Cal. 2012) (same).

22 Damages will also not present any individualized issues, and certainly none that
23 predominates. Rescission, the remedy available to class members who still hold
24 investments in the Funds, is formulaic and can be calculated applying a common
25 method. *See* 15 U.S.C. § 77l(a) (investors who still hold the security are entitled to
26 return of the consideration paid, plus interest, less any income received). For that reason,
27 courts routinely find that the calculation of damages is common to the class in a Section
28 12(a)(2) case. *See, e.g., Tsereteli*, 283 F.R.D. at 207 (because Securities Act damages

1 are calculated using a statutory formula, “[t]he means of determining them therefore
2 [is] common to all class members”).

3 **2. Defendants Present No Evidence of “Actual Knowledge” to**
4 **Defeat Predominance**

5 Defendants do not contest that the many common issues above can be resolved
6 on a class-wide basis. Instead, Defendants argue that these common issues do not
7 predominate because: (1) some investors *might* have seen the SEC’s July 2018 letter
8 prior to investing; and (2) some investors *might* have understood, from the offering
9 circulars, the Funds’ debt structure or that investing with Cardone is risky and does not,
10 in fact, guarantee a fifteen-percent IRR or relatedly high distributions. These purported
11 individualized issues do not defeat predominance.

12 The Ninth Circuit has already considered, and rejected, Defendants’ claim that
13 the public nature of the SEC letter bars a Section 12 claim. *See Pino II*, 139 F.4th at
14 1111-12. Even investors who have “the allegedly omitted, contrary facts in their hands,”
15 have a triable omissions claim under the Securities Act, *id.* at 1112, and “investors are
16 not generally required to look beyond a given document to discover what is true and
17 what is not,” *Miller v. Thane Int’l*, 519 F.3d 879 (9th Cir. 2008). As a result, investors
18 were not required to search for a letter on the SEC’s website, EDGAR, before making
19 an investment decision.

20 Defendants’ argument also fails for lack of evidence. Actual knowledge is an
21 affirmative defense for which Defendants must present evidence to defeat
22 predominance. *See Bos. Ret. Sys. v. Uber Techs.*, 2022 WL 2954937, at *3 (N.D. Cal.
23 July 26, 2022); *In re Vivendi Universal, S.A.*, 381 F. Supp. 2d 158, 175 (S.D.N.Y. 2003);
24 *In re HPE Enterprise Servs.-DXC Tech. Co. Merger Litig.*, 2024 WL 2026977, at *9
25 (Cal. Sup. Ct. May 2, 2024). A defendant cannot use a defense “for which it has
26 presented no evidence” to defeat predominance. *True Health Chiropractic v.*
27 *McKesson*, 896 F.3d 923, 931–32 (9th Cir. 2018). In addition, even if Plaintiff had the
28 burden of proof, mere speculation about potential individualized issues cannot defeat

1 class certification. *See Van v. LLR, Inc.*, 61 F.4th 1053, 1068 (9th Cir. 2023) (holding
2 that “speculation that some class members’ claims may be barred on the basis of actual
3 knowledge is not sufficient to defeat certification”); *Tsereteli*, 283 F.R.D. at 213
4 (rejecting defendant’s argument that knowledge issues would predominate because the
5 defendant “ha[d] not provided sufficient evidence that any class member had actual
6 knowledge of the allegedly false or misleading statements”).

7 In this case, Defendants have failed to produce any evidence and, instead, merely
8 offer empty speculation. *See* Dkt. 195 at 17 (claiming, without citation, that investors
9 “no doubt” and “surely” reviewed the SEC’s letter). Defendants have not identified a
10 single investor who visited EDGAR and viewed the SEC’s finding that Cardone had no
11 basis to project a fifteen-percent IRR. This was not for lack of opportunity: Cardone
12 contacted at least 280 investors, and had over 220 submit declarations, in connection
13 with opposing this Motion. Not one of those declarants mentions seeing the SEC’s
14 letter.

15 *In re Lyft Inc. Securities Litigation* is instructive. In *in re Lyft*, Lyft opposed class
16 certification by arguing that the alleged omissions -- information about sexual assaults
17 on rides -- were reported in the press before the company’s IPO, so individualized
18 inquiries about knowledge predominated. 2021 WL 3711470, at *5 (N.D. Cal. Aug. 20,
19 2021). The court certified the class nonetheless because: (1) Lyft failed to introduce
20 evidence that “any putative class member knew of the purported omissions”; (2) many
21 common questions still predominated; and (3) “Defendants’ assertion that investors had
22 actual knowledge of the alleged misrepresentations and omissions based on these media
23 reports can also be resolved on a class-wide basis.” *Id.* at *7. Similarly, in this case, not
24 only is there no evidence investors knew of the SEC letter, but whether an investor of
25 ordinary intelligence would review EDGAR before investing with Cardone is a class-
26 wide issue.

27 Although Defendants rely heavily on *Vignola v. Fat Brands, Inc.*, 2020 WL
28 1934976 (C.D. Cal. Mar. 13, 2020), that case has no application here. In *Vignola*, the

1 allegedly omitted information (about defendants’ bankruptcies and delisting on Nasdaq)
2 had been “widely reported in print and online media” in “major publications,” including
3 Forbes and the LA Times, for “*over a span of eight years* preceding the IPO.” 2020 WL
4 1934976 at **4–5 (C.D. Cal. Mar. 13, 2020) (emphasis added). The defendants had
5 provided evidence that these were “widely reported” events, including an “expert
6 declaration” analyzing public disclosures. *Id.* at *4. Based on “[t]his evidence,” the
7 court concluded individualized knowledge inquiries could be necessary. *Id.* at *5.
8 Notably, every court to consider *Vignola* has since rejected its application -- because,
9 as in this case, the defendant put forward no evidence of “actual knowledge” -- and
10 certified a class. *Lyft*, 2021 WL 3711470 at *7, n.6; *HPE Enterprise Servs.*, 2024 WL
11 2026977, at *12; *In re Talis Biomedical Corp. Secs. Litig.*, 2024 WL 536303, at *6
12 (N.D. Cal. Feb. 9, 2024); *Bos. Ret. Sys.*, 2022 WL 2954937, at *3. Indeed, neither
13 Defendants nor the media publicized the existence of a paragraph in an SEC letter
14 available only on EDGAR.

15 Defendants’ second argument -- that individual issues predominate because the
16 Funds’ offering circulars clarify or negate any representation made in Cardone’s social
17 media posts -- is, in fact, a *common* issue, not an *individual* one. Whether statements in
18 one document (the offering circulars) cure misrepresentations in another (social media)
19 is a question of *materiality* -- and is judged by an objective, reasonable-person standard
20 resolvable on a class-wide basis. *See TSC Indus., Inc. v. Northway, Inc.*, 426 U.S. 438,
21 445 (1976) (discussing the reasonable-investor standard); *Pino II*, 139 F.4th at 1112–
22 13; *Talis*, 2024 WL 536303, at *6 (“whether [one document] conveyed all of the
23 information that plaintiff alleges was misstated or omitted [in another]” is a question
24 common to the class).

25 Accordingly, the Court concludes that common questions unite the class and
26 predominate over any individualized questions.

1 **3. Class Adjudication is Superior**

2 Under Rule 23(b)(3)'s superiority prong, "[t]he Court must consider: (A) the
3 class members' interests in individually controlling the prosecution or defense of
4 separate actions; (B) the extent and nature of any litigation concerning the controversy
5 already begun by or against class members; (C) the desirability or undesirability of
6 concentrating the litigation of the claims in the particular forum; and (D) the likely
7 difficulties in managing a class action." *China Intelligent Lighting*, 2013 WL 5789237,
8 at *6 (quoting Fed. R. Civ. P. 23(b)(3)).

9 In this case, each of these factors is met. First, no individual member of the Class
10 has expressed interest in controlling the prosecution of the case, nor has anyone brought
11 an individual suit. Second, the Class is readily manageable "in light of the
12 overwhelming predominance of common issues in this case and the statutory formulas
13 for the calculation of damages." *Id.* at *7.³ Third, "proceedings in this District are
14 appropriate," *Katz*, 287 F.R.D. at 589, as this case has already been litigated here for
15 five years and "it is desirable to consolidate this nationwide class action in this Court
16 given the Court's familiarity with the claims," *In re Stec Inc. Secs. Litig.*, 2012 WL
17 6965372, at *11 (C.D. Cal. Mar. 7, 2012). Fourth, "a class proceeding, rather than what
18 could be hundreds or even thousands of individual actions, will be far more efficient
19 and will thereby reduce litigation costs and promote greater efficiency." *Katz*, 287
20 F.R.D. at 589.

21 Defendants do not dispute these four factors but instead argue that a class is not
22 superior to other methods of adjudication because "Mr. Cardone has consistently
23 offered refunds to investors who request them" and "has committed to doing the same
24

25 ³ The Court rejects Defendants' argument that rescission will require individual,
26 equitable determinations. Rescission under Section 12(a)(2) is governed by a statutory
27 formula that cannot be modified based on the general "nature of the equitable remedy
28 of rescission." *Randall v. Loftsgaarden*, 478 U.S. 647, 658–59 (1986); *accord Pinter v. Dahl*, 486 U.S. 622, 647 n.23 (1988).

1 for any investor who wants to redeem their interests now.” Dkt. 195 at 21. However,
2 the Ninth Circuit has held that a defendant’s voluntary refund program is “not a method
3 for ‘adjudicating’ the controversy between” the parties and so is “irrelevant to the
4 superiority analysis under Rule 23(b)(3).” *Van*, 61 F.4th at 1062, n.4 (quoting FRCP
5 23(b)(3)). In addition, there is no evidence from which the Court can conclude that
6 Cardone has or actually will offer the refunds he promises. The last refund Cardone
7 paid is over five years ago, to just eighteen investors, and Cardone has never paid the
8 ten-percent interest he claims to now offer. Dkt. 221-6 at 4.

9 Defendants also argue that a class is not superior because “a class action will
10 expose class members to rescissory relief that will harm their interests in the Funds.”
11 Dkt. 195 at 20. However, as previously discussed, no Class Member will be “expose[d]
12 . . . to rescissory relief,” if they do not wish it; they can opt out of the class and decline
13 to tender their interests. In addition, as discussed, the Court cannot decide at this stage
14 the merits argument that Class Members will be better off keeping their investments.

15 Accordingly, the Court concludes that a class action is superior to other methods
16 of adjudication.

17 **IV. Conclusion**

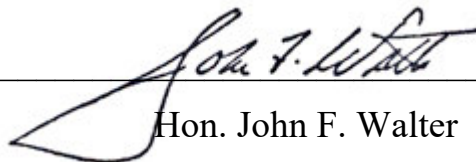
18 Plaintiff’s Motion for Class Certification is **GRANTED**.

19 The parties are ordered to meet and confer and agree on the form and manner of
20 class notice consistent with this Order, the requirements of Rule 23, and due process,
21 prescribing procedures by which Class members will be provided notice and
22 opportunity to opt out of the Class. The parties shall file a Stipulation detailing the
23 procedures by which Class members will be provided notice and an opportunity to opt
24 out of the Class, along with a proposed Class Notice and any other necessary
25 documents, with the Court on or before April 13, 2026. In the unlikely event that
26 counsel are unable to agree upon the notice and opt-out procedures, the parties shall
27 submit a Joint Statement setting forth their respective positions, including separate
28

1 versions of a proposed Class Notice and any other necessary documents, on or before
2 April 13, 2026.

3
4 IT IS SO ORDERED.

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6 DATED: March 27, 2026

7
8 A handwritten signature in black ink, appearing to read "John F. Walter", is written over a horizontal line.

9 Hon. John F. Walter

10 UNITED STATES DISTRICT JUDGE
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