

RR&E Development Worksheet

This is a tool to assist you with the thinking and discussion that goes into development of your RR&Es.

HOW MY TEAM CREATES VALUE

How does my team create value for the company? For customers? Who are my team's customers?

What are the components of value creation for my team/department? (Think about assets, processes, products, and services.)

What are my team's key priorities and initiatives (short term and longer term)?

RESPONSIBILITIES

In your role, what bundle of responsibilities do you have based on your capabilities and comparative advantages on the team?



EXPECTATION(S)

For each responsibility, what result(s) are required of you if the business/team is to achieve its objectives?

Responsibilities promote entrepreneurship by defining what you “own” or take care of on the team.

- Examples include: products, services, assets, activities, employees, projects, systems, and processes.
- You will be held accountable for your responsibilities.
- Responsibilities should be broad enough to encourage Principled Entrepreneurship™.

Consider what “good” looks like from the customer’s and the company’s standpoint. Are your expectations...

- focused on outcomes rather than activities or tasks required to reach outcomes?
- measurable (qualitatively or quantitatively)?
- challenging enough to expand your vision of what can be contributed?
- at an appropriate level and scope for you?